UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK -----X : UNITED STATES OF AMERICA, : : 12 Civ. 2826 (DLC) Plaintiff, : -v-: OPINION & ORDER : APPLE, INC., et al., Defendants. : -----X **APPEARANCES:** For plaintiff the United States: Mark W. Ryan Stephanie A. Fleming Lawrence E. Buterman Laura B. Collins United States Department of Justice Antitrust Division 450 Fifth Street, N.W., Suite 4000 Washington, DC 20530 For defendants Penguin Group (USA), Inc. and The Penguin Group: Daniel F. McInnis David A. Donohoe Allison Sheedy Akin Gump Strauss Hauer & Feld, LLP 1333 New Hampshire Ave., NW Washington, DC 20036 For defendant Apple, Inc.: Richard Parker Omelveny & Myers LLP 1625 Eye Street Washington, D.C. 20006 Andrew J. Frackman Edward N. Moss Omelveny & Myers LLP 7 Times Square New York, NY 10036

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Steven Brower Buchalter Nemer 18400 Von Karman Ave., Suite 800 Irvine, California 92612-0514

# DENISE COTE, District Judge:

Plaintiff the United States of America (the "Government") brings this civil antitrust action against defendants Apple, Inc. ("Apple"); Hachette Book Group, Inc. ("Hachette"); HarperCollins Publishers L.L.C. ("HarperCollins"); Verlagsgruppe Georg Von Holtzbrinck GMBH and Holtzbrinck Publishers, LLC d/b/a MacMillan (collectively, "MacMillan"); The Penguin Group, a division of Pearson PLC and Penguin Group (USA), Inc. (collectively, "Penguin"); and Simon & Schuster, Inc. ("Simon & Schuster"). The Government has moved for entry of a proposed Final Judgment with respect to defendants Hachette, HarperCollins, and Simon & Schuster (the "Settling Defendants"), pursuant to the Antitrust Procedures and Penalties Act, 15 U.S.C. § 16(b)-(h) (the "APPA" or "Tunney Act"). For the following reasons, the motion for entry of Final Judgment is granted.

#### BACKGROUND

# I. Factual Allegations

Unless otherwise noted, the facts and allegations recounted below are taken from the Government's complaint ("Complaint")

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and Competitive Impact Statement ("CIS"). Defendant Apple engages in a number of businesses, but as relevant here it sells the iPad tablet device and distributes "e-books" through its "iBookstore." E-books are books that are sold to consumers in electronic form, and that can and must be read on an electronic device such as the iPad, the Barnes & Noble, Inc. ("Barnes & Noble") Nook, or the Amazon.com, Inc. ("Amazon") Kindle. Each of the other five defendants (the "Publisher Defendants") publishes both e-books and print books. They represent five of the six largest publishers of "trade" books in the United States.<sup>1</sup> Broadly speaking, the Complaint alleges that the defendants conspired to raise, fix, and stabilize the retail price for newly-released and bestselling trade e-books, to end retail price competition among trade e-books retailers, and to limit retail price competition among the Publisher Defendants in violation of Section 1 of the Sherman Antitrust Act. 15 U.S.C. § 1.

In 2007, Amazon launched its Kindle device and quickly became the market leader in the sale of e-books. Amazon utilized a discount pricing strategy whereby it charged \$9.99 for newly released and bestselling e-books. Even though the

<sup>&</sup>lt;sup>1</sup> Trade books consist of general interest fiction and non-fiction books. They are to be distinguished from "non-trade" books such as children's picture books, academic textbooks, reference materials, and other texts.

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\$9.99 retail price point was close to the wholesale price at which Amazon purchased many e-books, the Complaint alleges that Amazon's e-books business was "consistently profitable."<sup>2</sup> In order to compete with Amazon, other e-books retailers also adopted a \$9.99 retail price for many titles.

The defendants' conspiracy to raise, fix, and stabilize ebooks prices allegedly began no later than September 2008, when the Publisher Defendants' CEOs began to meet to discuss the growth of e-books and the role of Amazon in that growth. According to the Complaint, a central topic of discussion at these meetings was Amazon's discount pricing strategy, or what the CEOs termed "the \$9.99 problem."

The Publisher Defendants feared that the \$9.99 price point would have a number of pernicious effects on their short- and long-term profits. In the short-term, they believed the price point was eating into sales of hardcover print books, which were often priced at thirty dollars or higher. Over the long-term, they feared that consumers would grow accustomed to purchasing e-books at \$9.99, that Amazon and other retailers would start to demand lower wholesale prices for e-books, that the \$9.99 price point would erode hardcover book prices, that the rapid growth in e-books would threaten the survival of brick-and-mortar

<sup>&</sup>lt;sup>2</sup> The non-settling defendants and a number of the public comments contend that the \$9.99 price point was below the wholesale price Amazon paid for many e-books.

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bookstores (the Publisher Defendants' preferred distributors), and that Amazon and other e-books retailers might enter the publishing industry and compete with the Publisher Defendants directly.<sup>3</sup> According to the Complaint, the Publisher Defendants determined that they needed to act collectively to force Amazon to abandon its discount pricing model.

In late 2009, the Publisher Defendants began discussions with Apple about the upcoming launch of Apple's iPad tablet device, scheduled to occur in January 2010, and whether Apple would sell e-books that could be read on the new device. Over the course of these discussions, the Publisher Defendants allegedly communicated competitively sensitive information to each other, and Apple allegedly helped transmit messages among them. According to the Government, the defendants soon realized that they shared an interest in limiting retail price competition for e-books. Apple did not want to compete with Amazon's \$9.99 price point and the associated low margins on ebook sales; the Publisher Defendants did not want low e-books prices for the reasons addressed above. The defendants allegedly agreed, together, to switch to a new sales model for e-books known as the "agency model."

 $<sup>^3</sup>$  In fact, Amazon announced in January 2010 that it would be entering the publishing industry.

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Previously, the Publisher Defendants sold e-books using the "wholesale model," meaning they sold titles to retailers at a wholesale price or discount off the price listed on the physical edition of the book or "list price." Retailers were then free to sell titles to consumers at retail prices of their choosing. Under the agency model, by contrast, retailers never purchase titles from publishers; rather, publishers sell titles to consumers directly at prices set by the publishers with retailers serving as the publishers' "agents" and receiving a percentage of each sale as commission.

The Publisher Defendants signed functionally-identical agreements with Apple from January 24-26, 2010 (the "Agency Agreements"), just in time for Apple's January 27 media event announcing the iPad. The Agency Agreements shared three main features. Each agreement:

- 1. Established that the Publisher Defendant would sell e-books through Apple's iBookstore using the agency model, with Apple receiving a thirty percent commission on each sale;
- 2. Included a price-based "most-favored nation" ("MFN") clause, according to which the price for any e-book sold in Apple's iBookstore would be no higher than the price for that e-book at any other e-book retail store; if an e-book was sold for less at a competing store, the price at the iBookstore would drop automatically to match it; and
- 3. Established pricing tiers -- ostensibly price maximums but in reality actual prices -- that tied the price of newly released and bestselling e-books to the price of their corresponding hardcover print editions; these pricing tiers resulted in prices of \$12.99 or \$14.99 for most newly released and bestselling e-books.

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According to the Complaint, the above features were intended to operate in tandem. Together, they ensured that the Publisher Defendants would sell their e-books exclusively through the agency model and that prices for their newly released and bestselling e-books would rise to the levels specified by the pricing tiers.<sup>4</sup> The Complaint further alleges that the Agency Agreements did not result from separate negotiations between Apple and each Publisher Defendant. Rather, the defendants agreed that each Publisher Defendant would sign an Agency Agreement with Apple only if a critical mass of other publishers did so.

By April 2010, when the iPad hit stores, the Publisher Defendants had reached agreements with all major e-books retailers to sell exclusively through the agency model. According to the Government, this effectively ended retail competition for the Publisher Defendants' e-books and resulted in higher prices: the average price for Publisher Defendants' ebooks became fixed at the inflated levels specified in the Agency Agreements, and increased by over ten percent between the summer of 2009 and the summer of 2010.

The Government contends that the defendants' conspiracy and agreement constituted a per se violation of Section 1 of the

<sup>&</sup>lt;sup>4</sup> Critics of the proposed Final Judgment contend that prices for many e-books actually went down under the agency model.

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Sherman Act, 15 U.S.C. § 1, and that no allegations with respect to the relevant product market, geographic market, or market power are required. To the extent such allegations are necessary, however, the Complaint alleges that the relevant product market is trade e-books, the relevant geographic market is the United States, and the Publisher Defendants possess market power in the market for trade e-books.

II. The Proposed Final Judgment

The proposed Final Judgment imposes the following

obligations on the Settling Defendants:

- 1. They must terminate their Agency Agreements with Apple within seven days after entry of the proposed Final Judgment. See Proposed Final Judgment § IV.A.
- 2. They must terminate those contracts with e-book retailers that contain either a) a restriction on the e-book retailer's ability to set the retail price of any e-book, or b) a "Price MFN," as defined in the proposed Final Judgment,<sup>5</sup> as soon as each contract permits starting thirty days after entry of the proposed Final Judgment. See id. at § IV.B.
- 3. For at least two years, they may not agree to any new contract with an e-book retailer that restricts the retailer's discretion over e-book pricing. <u>See id.</u> at § V.A-B.
- 4. For at least five years, they may not enter into an agreement with an e-book retailer that includes a Price MFN. See id. at § V.C.

<sup>&</sup>lt;sup>5</sup> The proposed Final Judgment defines this term broadly so as to include not only MFNs related to retail price, as found in the Agency Agreements, but also MFNs related to wholesale prices and revenue shares or commissions. See id. at § II.M.

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In addition, the proposed Final Judgment imposes prohibitions on retaliating against e-book retailers based on the retailer's e-book prices, <u>see id.</u> at § V.D., agreeing to raise or set e-book retail prices, <u>see id.</u> at § V.E, and conveying confidential or competitively sensitive information to other e-book publishers. <u>See id.</u> at § V.F. It also establishes notification and reporting requirements: each Settling Defendant must notify DOJ before forming or modifying a joint venture between it and another publisher related to e-books, <u>see id.</u> at § IV.C, must provide to DOJ each e-book agreement entered into with any e-book retailer on or after January 1, 2012, and must continue to provide those agreements to DOJ on a quarterly basis. <u>See id.</u> at § IV.D.

The proposed Final Judgment expressly permits certain activities. The Settling Defendants may compensate retailers for promotional services that they provide to publishers or consumers, <u>see id.</u> at § VI.A, and may enter into contracts with e-book retailers that prevent the retailer from selling a Settling Defendant's e-books at a cumulative loss over the course of one year. <u>See id.</u> at § VI.B. Finally, the proposed Final Judgment requires each Settling Defendant to appoint an Antitrust Compliance Officer who will engage in certain antitrust awareness, training, certification, auditing, remedial, and reporting functions. See id. at § VII.

# III. Procedural History

The procedure governing acceptance of the proposed Final Judgment is set forth in Section 2(b) of the Tunney Act. 15 U.S.C. § 16(b)-(h). The Government and the Settling Defendants stipulated that the proposed Final Judgment may be entered after compliance with these Tunney Act requirements. Pursuant to this procedure, the Government filed the Complaint on April 11, 2012 and submitted the proposed Final Judgment and CIS, which invited public comment on the proposed Final Judgment, that same day. The Government published summaries of these documents and directions for submitting written comments in <u>The New York Post</u> and <u>The Washington Post</u> for seven days beginning on April 20. The Government also published these documents in the <u>Federal</u> <u>Register</u> on April 24, <u>see United States v. Apple, et al.</u>, 77 Fed Reg. 24518, and on the Department of Justice Antitrust Division website, and furnished them to all persons requesting them.

The 60-day public comment period ended on June 25. 868 comments from the public were timely submitted. The Government filed its Response to the public comments (the "Response") on July 23, and moved for entry of the proposed Final Judgment on August 3. By Memorandum Opinion & Order of August 6, the Court permitted non-parties Barnes & Noble and the American Booksellers Association, Inc. ("ABA") to file a reply to the Government's Response as amici curiae. The motion for entry of

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the proposed Final Judgment was fully submitted on August 22. By Order of August 28, the Court permitted non-parties the Authors Guild, Inc. (the "Authors Guild") and Bob Kohn ("Kohn") to file <u>amicus</u> briefs. The Authors Guild's submission was accepted on August 28; Kohn's submission was received on September 4. On September 5, the Court docketed and filed a supplemental letter from Simon Lipskar ("Lipskar"), which had been received on August 14. Pursuant to a June 25 Scheduling Order, a trial as to the non-settling defendants is to begin on June 3, 2013.

On August 29, 49 states and five territories submitted a motion for preliminary approval of settlements as to the Settling Defendants in a related <u>parens patriae</u> action for damages and injunctive relief on behalf of e-books consumers. The settlement in this related action would provide \$70.28 million in compensation to consumers who purchased e-books from the Settling Defendants.

#### DISCUSSION

I. Standard of Review Under the Tunney Act

Prior to entry of a proposed final judgment brought by the Government in an antitrust case, the Tunney Act requires a court to determine that entry is "in the public interest." 15 U.S.C. § 16(e)(1); see also United States v. Int'l Bus. Mach. Corp.,

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163 F.3d 737, 740 (2d Cir. 1998). Although the statute does not define the phrase "in the public interest," it directs courts to consider the following factors in making their public interest determination:

(A) the competitive impact of such judgment, including termination of alleged violations, provisions for enforcement and modification, duration of relief sought, anticipated effects of alternative remedies actually considered, whether its terms are ambiguous, and any other competitive considerations bearing upon the adequacy of such judgment that the court deems necessary to a determination of whether the consent judgment is in the public interest; and

(B) the impact of entry of such judgment upon competition in the relevant market or markets, upon the public generally and individuals alleging specific injury from the violations set forth in the complaint including consideration of the public benefit, if any, to be derived from a determination of the issues at trial.

15 U.S.C. § 16(e)(1). The Tunney Act allows, but does not require, the court to conduct an evidentiary hearing and to permit third parties to intervene. <u>See</u> 15 U.S.C. § 16(e)(2), (f).

Congress intended the Tunney Act to "prevent judicial rubber stamping of proposed Government consent decrees," but "the court's role in making the public interest determination is nonetheless limited." <u>United States v. Keyspan Corp.</u>, 763 F. Supp. 2d 633, 637 (S.D.N.Y. 2011) (citation omitted); <u>see also</u> <u>United States v. Microsoft Corp.</u>, 56 F.3d 1448, 1458, 1460 (D.C. Cir. 1995). When assessing a consent decree, a court should

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consider the relationship between the complaint and the remedy secured, the decree's clarity, whether there are any foreseeable difficulties in implementation, and whether the decree might positively injure third parties. See Microsoft, 56 F.3d at 1458, 1461-62. The role of the court is not to determine whether the decree results in the array of rights and liabilities "that will best serve society, but only to ensure that the resulting settlement is within the reaches of the public interest." Keyspan, 763 F. Supp. 2d at 637 (citation omitted). In making this determination, the court "is not permitted to reject the proposed remedies merely because the court believes other remedies are preferable." Id. Rather, the court should be "deferential to the government's predictions as to the effect of the proposed remedies." Microsoft, 56 F.3d at 1461. As such, the relevant inquiry is whether the Government has established an ample "factual foundation for [its] decisions such that its conclusions regarding the proposed settlement are reasonable." Keyspan, 763 F. Supp. 2d at 637-38 (citation omitted).

In most cases, the court is not permitted to "reach beyond the complaint to evaluate claims that the government did <u>not</u> make and to inquire as to why they were not made." <u>Microsoft</u>, 56 F.3d at 1459; <u>see also United States v. BNS Inc.</u>, 858 F.2d 456, 462-63 (9<sup>th</sup> Cir. 1988) ("[T]he APPA does not authorize a

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district court to base its public interest determination on antitrust concerns in markets other than those alleged in the government's complaint."). Pursuant to certain amendments to the Tunney Act enacted in 2004, however, a court may reject a decree due to antitrust matters outside the scope of the complaint if, and only if, the complaint underlying the decree is drafted so narrowly such that its entry would appear "to make a mockery of judicial power." <u>United States v. SBC Commc'ns,</u> <u>Inc.</u>, 489 F. Supp. 2d 1, 14 (D.D.C. 2007); <u>see also Microsoft</u>, 56 F. 3d at 1462.<sup>6</sup> Regardless, the court must "give due respect to the government's perception of its case." <u>Keyspan</u>, 763 F. Supp. 2d at 638 (citation omitted); cf. BNS, 858 F.2d at 466

[T]he purpose of the Tunney Act was to ensure that the entry of antitrust consent judgments is in the public interest; and [] it would misconstrue the meaning and Congressional intent in enacting the Tunney Act to limit the discretion of district courts to review antitrust consent judgments solely to determining whether entry of those consent judgments would make a "mockery of the judicial function". [] The purpose of this section is to effectuate the original Congressional intent in enacting the Tunney Act and to ensure that United States settlements of civil antitrust suits are in the public interest.

<u>Id.</u> § 221(a)(1).

<sup>&</sup>lt;sup>6</sup> The 2004 amendments to the Tunney Act substituted the word "shall" for "may" in instructing courts to consider the enumerated factors in making their public interest determinations, added and amended certain of these factors, and included a set of Congressional findings. <u>See</u> Antitrust Criminal Penalty Enhancement and Reform Act of 2004, Pub. L. No. 108-237, § 221(b)(2) (codified at 15 U.S.C. § 16). In its findings, Congress stated as follows:

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("[P]rosecutorial functions vested solely in the executive branch could be undermined by the improper use of the APPA as an antitrust oversight provision.").

Entry of the proposed Final Judgment is appropriate pursuant to the standard outlined above. The proposed judgment secures a remedy that is closely related to the violations alleged in the Complaint. Whereas the Complaint alleges unlawful communications and industry collusion that gave rise to a series of agreements designed to ensure defendants' use of agency pricing for e-books, the proposed Final Judgment disallows such communications and unravels both the Agency Agreements and agreements with other e-book retailers implementing the broader shift to agency pricing. By effectively disallowing the Settling Defendants from using the agency model for at least two years,<sup>7</sup> subject to limited exceptions, and from using Price MFNs for at least five, the proposed Final Judgment appears reasonably calculated to restore retail price competition to the market for trade e-books, to return prices to their competitive level, and to benefit e-books

<sup>&#</sup>x27;The Government and critics of the settlement dispute whether the decree effectively disallows agency pricing and therefore dictates a particular business model. The Court states no opinion on this issue as it is largely semantic and irrelevant to the disposition of this matter. The terms of the decree speak for themselves: they disallow restrictions on retail discounting for two years subject to certain limited exceptions.

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consumers and the public generally, at least as to the competitive harms alleged in the Complaint.

The two year limitation on retail price restraints and the five year limitation on Price MFNs appear wholly appropriate given the Settling Defendants' alleged abuse of such provisions in the Agency Agreements, the Government's recognition that such terms are not intrinsically unlawful, and the nascent state of competition in the e-books industry. The Government reasonably describes these time-limited provisions as providing a "coolingoff period" for the e-books industry that will allow it to return to a competitive state free from the impact of defendants' collusive behavior. The time limits on these provisions suggest that they will not unduly dictate the ultimate contours of competition within the e-books industry as it develops over time.

The decree clearly outlines the parties' rights and obligations, and none of its terms are overly ambiguous or suggest any foreseeable difficulties in implementation. The decree contains appropriate enforcement provisions; it also directs the Court to retain jurisdiction over this action such that the parties may apply for modification of the decree if necessary or appropriate. Although the Government reports that it considered alternative remedies such as proceeding to trial or implementing proposals that would have provided less relief

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than is contained in the proposed Final Judgment, the Government concluded, reasonably, that entry of the proposed Final Judgment would more quickly restore retail price competition to consumers than a trial.

The Complaint and CIS provide a sufficient factual foundation as to the existence of a conspiracy to raise, fix, and stabilize the retail price for newly-released and bestselling trade e-books, to end retail price competition among trade e-books retailers, and to limit retail price competition among the Publisher Defendants. Although the Government did not submit any economic studies to support its allegations, such studies are unnecessary. The Complaint alleges a straightforward, horizontal price-fixing conspiracy, which is per se unlawful under the Sherman Act. See Leegin Creative Leather Prods., Inc. v. PSKS, Inc., 551 U.S. 877, 893 (2007). The Complaint also details the defendants' public statements, conversations, and meetings as evidence of the existence of the conspiracy. The decree is directed narrowly towards undoing the price-fixing conspiracy, ensuring that price-fixing does not immediately reemerge, and ensuring compliance. Based on the factual allegations in the Complaint and CIS, it is reasonable to conclude that these remedies will result in a return to the pre-conspiracy status quo. In this straightforward price-fixing case, no further showing is required.

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It is not necessary to hold an evidentiary hearing before approving the decree. Given the voluminous submissions from the public and the non-settling parties, which describe and debate the nature of the alleged collusion and the wisdom and likely impact of settlement terms in great detail, as well as the detailed factual allegations in the Complaint, the Court is well-equipped to rule on these matters. A hearing would serve only to delay the proceedings unnecessarily.

II. The Public Comments and Opposition Briefs

The Public Comments on the proposed Final Judgment were both voluminous and overwhelmingly negative. More than 90 percent of the 868 comments opposed entry of the proposed Final Judgment. Some comments were filled with extreme statements, blaming every evil to befall publishing on Amazon's \$9.99 price for newly released and bestselling e-books, and crediting every positive event -- including entry of new competitors in the market for e-readers -- on the advent of agency pricing. Other comments were very thoughtful. They do not condone collusive price-fixing but seek to predict whether the consumer will be harmed or benefited from a suspension of the agency model for a two year period.

Many comments were submitted by third parties alleging that they would suffer significant harm if the judgment is entered. Other comments caution that the decree will positively harm e-

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books consumers, or damage the marketplace of ideas and information. Comments were received from a variety of interested individuals, companies, and industry groups, including booksellers, authors, literary agents, publishing consultants, a consumer activist group, and consumers themselves. In addition, defendants Penguin, MacMillan, and Apple, as well as non-parties Barnes & Noble, the ABA, the Authors Guild, and RoyaltyShare, Inc. Chairman and CEO Bob Kohn ("Kohn") submitted briefs in opposition to entry of the proposed Final Judgment after the close of the 60-day comment period.

In cases where third parties allege that they will suffer harm, at least one circuit has cautioned that a court "might well hesitate before assuming that the decree is appropriate." <u>Microsoft</u>, 56 F.3d at 1462. Given the sheer volume of comments opposing entry of the proposed Final Judgment and the significant harm that these comments fear may result, hesitation is clearly appropriate in this case. And there can be no denying the importance of books and authors in the quest for human knowledge and creative expression, and in supporting a free and prosperous society. To quote Emily Dickinson:

There is no Frigate like a Book To take us Lands away, Nor any Coursers like a Page Of prancing Poetry --This Traverse may the poorest take Without oppress of Toll --How frugal is the Chariot

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That bears a Human soul.

Emily Dickinson, "There is no Frigate like a Book (1263)," <u>The</u> <u>Complete Poems of Emily Dickinson</u> (Thomas H. Johnson ed., 1976), <u>available at http://www.poets.org/viewmedia.php/prmMID/19730.</u> Clearly, this is no ordinary Tunney Act proceeding. Congress's purpose in enacting the Tunney Act to "prevent judicial rubber stamping of proposed Government consent decrees" seems particularly apropos in these circumstances. <u>Keyspan</u>, 763 F. Supp. 2d at 637 (citation omitted).

It is not practical, however, to address every argument raised in the public comments and opposition briefs. Broadly speaking, the comments in favor of the decree mirrored arguments presented by the Government. They argued that the proposed Final Judgment will promote retail competition and benefit consumers by allowing for lower, competitive e-books prices. A number of comments further argued that the decree will benefit industry stakeholders, like authors, by increasing their royalty payments and facilitating self-publishing. Some comments claimed that the decree would be more effective if its timelimited provisions lasted longer, but nonetheless supported its entry.

Overall, the negative comments leveled four categories of criticism at the proposed Final Judgment. First, they expressed concern that the proposed Final Judgment would actively harm

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third-party industry stakeholders, such as brick-and-mortar bookstores, e-book retailers, independent publishing houses, and authors. Second, they argued that the decree itself is unworkable, goes too far in disallowing practices held to be legal under the antitrust laws, and involves DOJ in "regulation" of the e-books market. Third, they questioned whether the Government has established a sufficient factual basis for its conclusions regarding the competitive impact of the decree. Fourth, they alleged that defendants' collusive behavior had substantial <u>pro-competitive</u> effects through, among other things, limiting the negative impact of Amazon's monopoly; these comments contend that the decree is not in the public interest because it will facilitate retrenchment of Amazon's monopoly practices. These four categories of criticism will be addressed in turn.

# A. Harm to Third Parties

Many comments suggest that the proposed Final Judgment will enact substantial and irreversible harm on third-party industry stakeholders. For example, Barnes & Noble claims that the decree will declare "null and void" its agency contracts with the Settling Defendants and reduce its margins on e-books sales. The ABA similarly claims that the decree will harm ABA member booksellers by abrogating their e-books agency contracts, including those with Google, Inc. ("Google"), which were

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negotiated after April 2012. Barnes & Noble, Books-a-Million, and the ABA, among others, fear that the decree will decimate brick-and-mortar and specialty bookstores by permitting Amazon to return to its discount pricing strategy. The broader fear is that a loss in diversity of physical bookstores will damage the entire "literary ecosystem," as the Authors Guild terms it, and decrease the diversity of titles and authors to which consumers are exposed.

Many comments further note that brick-and-mortar bookstores effectively provide free advertising or promotional services to online retailers like Amazon by serving as physical showrooms for books, and that Amazon often avoids paying state sales tax. The implication is that agency pricing provided brick-and-mortar bookstores with much-needed compensation for these services and is therefore justified.

To the extent harm to industry stakeholders like bookstores will result from the elimination of anticompetitive, collusive practices and a return to competition in the e-books retail market, this is not the type of harm that the Sherman Act is designed to prevent. "The purpose of the Sherman Act is not to protect businesses from the working of the market; it is to protect the public from the failure of the market." <u>Int'l Bus.</u> <u>Machines</u>, 163 F.3d at 741-42. If unfettered e-books retail competition will add substantially to the competitive pressures

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on physical bookstores, or if smaller e-book retailers are unable to compete with Amazon on price, these are not reasons to decline to enter the proposed Final Judgment. The text of the Tunney Act directs courts to consider the impact of a consent decree "upon competition in the relevant market or markets, upon the public generally and individuals alleging specific injury from the violations set forth in the complaint"; it does not require the Court to protect special interests from the impact of the decree. 15 U.S.C. § 16(e)(1). In this case, the "individuals alleging specific injury from the violations set forth in the complaint" are e-books consumers, not third-party stakeholders like brick-and-mortar bookstores. And although the birth of a new industry is always unsettling, there is a limited ability for anyone to foresee how the market will evolve. What is clear, however, is the need for industry players to play by the antitrust rules when confronted with new market forces. It is not the place of the Court to protect these bookstores and other stakeholders from the vicissitudes of a competitive market.

Moreover, the consent decree does not declare "void" the Settling Defendants' contracts with Barnes & Noble, or ABA member booksellers' contracts with Google or anyone else. Rather, the decree requires the Setting Defendants to terminate contracts with e-book retailers that contain retail price

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restrictions and Price MFNs according to the termination provisions of the relevant contracts themselves. <u>See</u> Proposed Final Judgment § IV.B. In short, the decree merely enjoins the Settling Defendants to act in accordance with their bargainedfor contractual rights.<sup>8</sup> And the decree in no way impacts contracts between publishers and other e-book retailers besides the Settling Defendants, such as Google.

As to Amazon's alleged free-riding, the decree expressly <u>permits</u> the Settling Defendants to compensate brick-and-mortar bookstores directly for promotional services that they provide to publishers or consumers. <u>See id.</u> at § VI.A. The Settling Defendants should be willing to pay for these services if they truly value them. Regardless, Amazon's alleged free-riding in no way justifies subsidizing brick-and-mortar bookstores by virtue of an e-books price-fixing conspiracy. <u>See United States</u> v. Socony-Vacuum Oil Co., 310 U.S. 150, 221-22 (1940)

("[Congress] has no more allowed genuine or fancied competitive abuses as a legal justification for [price-fixing] schemes than it has the good intentions of the members of the combination."). If such subsidies are critical to publishers, then it is up to them to provide the subsidies in a lawful manner. In the meantime, under the Sherman Act all industries are subject to "a

<sup>&</sup>lt;sup>8</sup> This is not the case as to the Settling Defendants' Agency Agreements with Apple. Apple's contractual rights are discussed in detail below.

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legislative judgment that ultimately competition will produce not only lower prices, but also better goods and services." <u>Nat'l Soc. of Prof'l Engineers v. U. S.</u>, 435 U.S. 679, 695 (1978).<sup>9</sup>

B. Breadth and Functionality of the Decree

Many comments suggest that the consent decree is overbroad and cannot be implemented effectively. The central objection is that the decree seeks not merely to redress the violations alleged in the Complaint, but to reshape the e-books market as a whole by restricting certain practices that are wholly legal and proper, and by improperly involving DOJ in the "regulation" of a new and growing industry. Barnes & Noble, for example, notes that a number of elements in the consent decree go beyond the remedies sought in the Complaint, and suggests that the decree should simply enjoin collusion and punish the alleged colluders rather than compelling the Settling Defendants to terminate their contracts with third-party retailers. Apple argues that the decree should do no more than preclude the Settling Defendants from coercing retailers to adopt the agency model, since this is what the Complaint alleges that the defendants did

<sup>&</sup>lt;sup>9</sup> Moreover, none of the public comments explain why the evils of Amazon's alleged free-riding are limited to e-books. It appears that consumers can just as easily find a title through browsing in a bookstore and then buy a physical book online from Amazon as they can browse in a bookstore and then purchase an e-book from the Kindle Store. The same is true for the allegations as to sales tax avoidance.

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as to Amazon. A variety of comments note that neither agency agreements nor vertical price restraints are necessarily disallowed under the antitrust laws.

On this latter point of law, at least, these comments are undoubtedly correct. <u>See Leegin</u>, 551 U.S. at 882 (holding vertical price restraints subject to the rule of reason); <u>United</u> <u>States v. Gen. Elec. Co.</u>, 272 U.S. 476, 488 (1926) (genuine contracts of agency are not antitrust violations). But this is beside the point. The Complaint alleges not merely that the defendants signed contracts of agency and utilized Price MFNs, but that they used these tools <u>together</u> in furtherance of a horizontal price-fixing conspiracy.

Moreover, the Tunney Act does not require a one-to-one correspondence between the relief requested in the Complaint and the elements of a decree. A court "may not require that the remedies perfectly match the alleged violations." <u>SBC Commc'ns</u>, 489 F. Supp. 2d at 17. Although elements of a Sherman Act decree may "involve[] the judiciary so deeply in the daily operation of [a] nation-wide business and promise[] such dubious benefits that [they] should not be undertaken," <u>United States v.</u> <u>Paramount Pictures</u>, 334 U.S. 131, 162 (1948), a decree may nonetheless prohibit acts that are "entirely proper when viewed alone." <u>United States v. U.S. Gypsum Co.</u>, 340 U.S. 76, 89 (1950). Relief "may range broadly through practices connected

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with acts actually found to be illegal." <u>Id.</u>; <u>see also Nat'l</u> <u>Soc. of Prof'l Engineers</u>, 435 U.S. at 697 ("Having found the [defendant] guilty of a violation of the Sherman Act, the District Court was empowered to fashion appropriate restraints on the [defendant's] future activities both to avoid a recurrence of the violation and to eliminate its consequences."); <u>Paramount Pictures</u>, 334 U.S. at 149 (upholding dissolution of agreements used in collusion and injunction against future arrangements "of that character").<sup>10</sup>

Here, the Complaint makes out a conspiracy claim based on the combination of the defendants' collusive behavior, the use of Price MFNs, and the coordinated switch to the agency model. It does not attack any one of these elements in isolation. The consent decree therefore properly restricts defendants' activities with respect to each of these elements of the conspiracy, with an eye to ending the price-fixing and preventing its recurrence. <u>See Gypsum</u>, 340 U.S. at 89 ("The conspirators should, so far as practicable, be denied future

<sup>&</sup>lt;sup>10</sup> Although <u>U.S. Gypsum Co.</u>, <u>Nat'l Soc. of Prof'l Engineers</u>, and <u>Paramount Pictures</u> involve decrees entered after trial, a court generally has broader discretion to approve a proposed Final Judgment resulting from a settlement among the parties than it has in fashioning a remedy on its own. <u>See United States v. Am.</u> <u>Tel. & Tel. Co.</u>, 552 F. Supp. 131, 151 (D.D.C. 1982) ("[A] proposed decree must be approved even if it falls short of the remedy the court would impose on its own, as long as it falls within the range of acceptability or is within the reaches of public interest." (citation omitted)).

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benefits from their forbidden conduct."). The decree is strictly limited in time (to two or five years for bans on retail discounting restrictions and Price MFNs, respectively) and by party (to the Settling Defendants).<sup>11</sup> It cannot be fairly characterized as either overbroad or over-"regulatory."<sup>12</sup>

A number of comments, such as Barnes & Nobles', Apple's, and the Independent Book Publishers', claim that section VI.B of the proposed Final Judgment is unenforceable. As discussed above, this provision permits the Settling Defendants to enter into contracts with e-book retailers that prevent the retailer from selling a Settling Defendant's e-books at a cumulative loss

<sup>&</sup>lt;sup>11</sup> Despite the limited nature of the Government's requested relief, there can be no denying the true passion reflected in many of the public comments opposing the decree's two-year ban on retail discounting restrictions. It may be that unspoken by all parties, including the Government, is an acknowledgment that no single publisher will likely have either the will or the ability to maintain agency pricing absent a critical mass of other publishers doing the same. <u>See In re Elec. Books</u> <u>Antitrust Litig.</u>, 11 MD 2293 DLC, 2012 WL 1946759, at \*12 (S.D.N.Y. May 15, 2012) ("[F]rom the publishers' perspective, the switch to the agency model had the hallmarks of a classic collective action problem."). In other words, even through the relief in the decree is both well-tethered to the Complaint and narrow, it may nonetheless effectively end agency pricing for ebooks.

<sup>&</sup>lt;sup>12</sup> The National Association of College Stores ("NACS") expressed concern that, even though the Complaint defines the relevant market as "trade e-books," the decree does not limit its remedies to this subset of the e-books market. NACS postulates that the decree could therefore impact the market for "etextbooks," and harm textbook publishers and retailers. As the Government points out, however, none of the Settling Defendants sell e-textbooks, and the Complaint itself makes it clear that the term "e-books" in the context of this case encompasses trade e-books only.

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over the course of one year. <u>See</u> Proposed Final Judgment, at § VI.B. Apple further argues that the provision will unfairly benefit Amazon, because Amazon's larger annual sales means that it can engage in more discounting. Apple suggests that the decree should instead limit discounting on a per unit basis.

The Government notes that it included this section in the proposed Final Judgment at the behest of the Settling Defendants, who were concerned about Amazon's discounting practices. The provision is entirely voluntary. Accordingly, if any Settling Defendant wishes to take advantage of the provision it can do so by negotiating the requisite contractual terms with e-books retailers, including provisions for monitoring and enforcement. As such, this section provides no reason to deny entry of the decree.

C. Factual Basis for the Government's Conclusions

Many of the comments and briefs contend that the Government has not established a sufficient factual basis for its conclusions regarding the decree. Specifically, they note that the Government has not presented any data showing that the defendants' alleged conspiracy actually resulted in higher ebooks prices. Some suggest that the Complaint and CIS obfuscate the distinction between prices for newly-released and bestselling e-books, and average prices for e-books as a whole. While the former may have increased due to adoption of the

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agency model, so the argument goes, the latter might have stayed the same or decreased because Amazon charged more than \$9.99 for many e-books under the wholesale model.

Barnes & Noble submits data that it claims show a decrease in its average e-books prices since adoption of the agency model. Lipskar, the President of Writers House LLC, a literary agency, tries to make a similar showing with respect to Amazon's average e-books using publicly available data. The ABA avers that independent booksellers reported a two- to five-dollar decrease in the average prices they paid per e-book unit following adoption of the agency model. Penguin submits data showing that Amazon priced many new release Penguin e-books well above \$9.99 under the wholesale model, and the price ceilings in the Agency Agreements resulted in lower prices for many titles.<sup>13</sup> And a number of other booksellers, such Books-a-Million and the Harvard Bookstore, claim that their e-books prices have decreased since the advent of agency pricing.

<sup>&</sup>lt;sup>13</sup> The Government argues that the data from Barnes & Noble and others is incomplete and, in any case, suggests either a decline in a broader trend towards decreasing prices since the introduction of agency pricing, or price increases. The Government also presents an analysis of Amazon's average retail price for all Penguin e-books and new release Penguin e-books in the months immediately before and after introduction of the agency model, weighted by units sold. The Government contends that this data shows an increase in Amazon's average price for Penguin e-books.

The above critiques misconstrue both what the Government has stated and what it is required to state. The Tunney Act requires that the Government provide the court with a CIS and proposed consent judgment, as well as "any other materials and documents which the United States considered determinative in formulating" the proposed decree. 15 U.S.C. § 16(b). The Second Circuit has clarified that this provision requires submission of only a "fairly narrow" subset of the documents considered by the Government:

The use of the word "determinative" in Section 16(b) rules out the claim to all the investigation and settlement material, and confines § 16(b) at the most to documents that are either "smoking guns" or the exculpatory opposite. Indeed, were the law otherwise, "determinative" would come to mean "relevant."

<u>United States v. Bleznak</u>, 153 F.3d 16, 20 (2d Cir. 1998) (citation omitted). In evaluating the sufficiency of the Government's submissions, it is necessary only that the submissions provide an ample "factual foundation for the government's decisions such that its conclusions regarding the proposed settlement are reasonable." <u>Keyspan</u>, 763 F. Supp. 2d at 637-38 (citation omitted).

The Government has more than met this minimal standard. First, the Government has put forward detailed allegations as to the existence of a conspiracy to counter Amazon's discount pricing strategy, or "the \$9.99 problem." Second, it has

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described the contents of the Agency Agreements, which are not in dispute, explained how the pricing tiers in these agreements determined actual prices for many newly-released and bestselling e-books, and demonstrated how the agreements' pricing tiers and MFN provisions forced a broader switch to agency pricing. Third, regardless of what happened to average e-books prices, it is undisputed that the Agency Agreements disallowed retail price discounting. After defendants' coordinated switch to agency pricing, a consumer could not find Publisher Defendants' newlyreleased and bestselling e-books for \$9.99 at any retailer. Fourth and finally, the Government has further explained how the proposed Final Judgment will end price-fixing and prevent its recurrence by limiting the Settling Defendants' ability to collude, share information, and use retail price restrictions and Price MFNs in contracts with e-books retailers. Overall, these detailed allegations and explanations provide ample factual foundation for the Government's decisions regarding the proposed Final Judgment.

D. Competitive Effects of Defendants' Alleged Collusion

Perhaps the most forceful species of criticism leveled at the decree is that it will have manifestly <u>anticompetitive</u> effects. The comments make a variety of arguments along these lines; the gist of their critique, however, is that Amazon was a monopolist engaged in predatory pricing and other

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anticompetitive practices, defendants' use of the agency model reduced Amazon's market share and capacity to engage in these practices, and the consent decree will encourage a return to the anticompetitive status quo.

The comments claim that Amazon was pricing e-books below cost in order to cement its monopoly, and would eventually seek to reap the rewards of this monopoly by inflating prices and retarding innovation. MacMillan, for one, claims that Amazon's below-cost pricing foreclosed any practical challenge to its 90 percent monopoly, and constituted the "willful maintenance" of a monopoly in violation of the Sherman Act. See United States v. Grinnell Corp., 384 U.S. 563, 570-71 (1966) ("The offense of monopoly under § 2 of the Sherman Act has two elements: (1) the possession of monopoly power in the relevant market and (2) the willful acquisition or maintenance of that power as distinguished from growth or development as a consequence of a superior product, business acumen, or historic accident."). Apple further claims that Amazon retaliates against publishers that try to take advantage of Apple's more advanced e-books platform. And the Authors Guild contends that Amazon often removes the online "buy" buttons for titles from publishers that do not agree to Amazon's preconceived contract terms. A number of comments complain about Amazon's exclusive distribution agreements with authors and broad contractual MFN clauses.

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The comments further contend that agency pricing in the ebooks industry is pro-competitive. Because the publishing industry is less concentrated than the e-books retail industry, situating price-setting authority with the publishers supposedly encourages competition. Nothing in the Agency Agreements prevents the Publisher Defendants from competing <u>with each other</u> on price and, according to a number of comments, the evidence suggests that the Publisher Defendants did in fact engage in rigorous price competition after switching to the agency model.

Moreover, it is undisputed that Amazon's market share in ebooks decreased from 90 to 60 percent in the two years following the introduction of agency pricing. The comments variously argue that during this period the availability and quality of ebooks increased, retail and wholesale e-books prices decreased, and a number of new competitors, including industry giants like Apple, Google, and Barnes & Noble, as well as hundreds of independent bookstores, either entered the e-books market or were able to compete more effectively. The CEO of e-books start-up Zola Books, for example, argues that the adoption of agency pricing allowed him to create his new company. "[W]hen retailers could no longer lose money on every single e-book sold in order to gain market share," he writes, "we believed a new retailer could get a foothold in the market based on the quality of its product." Many comments contend that the past two years

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have seen unprecedented innovation in the market for e-readers and tablets, resulting in rapidly improving devices and rapidly decreasing prices. In short, the comments contend that competition in the e-books industry is alive and well, in no small part due to the defendants' allegedly illegal cartel. Even if such a cartel existed, its main accomplishment was to allow industry participants to compete on a level playing field.

In one of the more detailed public comments, Kohn offers some economic theory in support of the above arguments and observations. Kohn contends that the Government has defined the relevant market improperly. Unlike physical books, e-books cannot be utilized absent additional components like an e-reader and an internet-based platform for purchasing and downloading titles. It therefore makes no sense to define the market as simply "trade e-books." E-books are inextricably linked to ereaders and internet-based distribution platforms; the market must therefore encompass the entire "e-books system."

According to Kohn, the "e-books system" market, like the markets for many emerging technologies, is characterized by network externalities. This means to him that each additional user of a given e-books system confers benefits on existing users of that system. The more users of a system, the more each user can be assured that the system will continue to support a large number of programs or "apps" and a large variety of e-book

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titles. Markets characterized by network externalities tend to tip towards a single, dominant firm, resulting in monopoly. And once a monopolist establishes itself in such a market, such as Microsoft in the computer operating systems market and Apple in the digital music market, the result is inflated prices and retarded innovation.

Kohn further argues that because it is costly to switch from one e-books system to another, consumers expectations about the future of a given e-books system will tend to drive purchasing decisions. For example, the owner of a Kindle is unable simply to purchase e-books through the iBookstore if prices at the iBookstore are lower; to do so she must first purchase an iPad. Before investing in a given e-books system, then, consumers will try to anticipate the likely future success of the system vis-à-vis its competitors. This dynamic means that it may be difficult to displace a dominant firm in the ebooks system market once it establishes a monopoly.

The upshot of all of this is that Kohn's theory suggests Amazon had enormous incentives to try to achieve a monopoly as the e-books market emerged in the late 2000s; below cost, predatory pricing was supposedly one of its more effective strategies.<sup>14</sup> The Agency Agreements prevented Amazon from taking

<sup>&</sup>lt;sup>14</sup> Kohn also argues that Amazon exercised "monopsony" power as the dominant wholesale purchaser of e-books, and did or would

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advantage of this critical anticompetitive tool, and returning discounting authority to Amazon will help it to reestablish its monopoly power. Kohn cites <u>Broadcast Music, Inc. v. Columbia</u> <u>Broadcasting</u>, 441 U.S. 1 (1979), for the proposition that horizontal price-fixing is lawful if it has a "redeeming virtue." Id. at 9.

In response to these arguments by Kohn and others, DOJ describes as "speculative" the fear that Amazon might use its monopoly power to raise prices in the future. DOJ claims that it closely examined allegations that Amazon engaged in predatory pricing, and found persuasive evidence lacking. It further notes that Barnes & Noble and Google had either entered or planned to enter the e-books market well before the Agency Agreements were signed. Similarly, Barnes & Noble was able to attract a \$300 million investment from Microsoft in order to compete with Amazon even after the filing of the proposed Final Judgment shed doubt on the future of e-books agency pricing, and Google recently announced a new investment in a tablet computer intended to promote its e-book sales.

The core of the Government's claim is that it is impossible to draw a causal connection between investments by technology giants like Apple, Microsoft, Google, and Sony in the e-books

have used this power to demand below-market prices, and that supply and demand do not function normally in the e-books market because of illegal downloading.

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and e-reader markets and the introduction of the agency model. These investments, which are the true cause of the decline in Amazon's market share, would almost certainly have happened regardless. What cannot be disputed is that the Agency Agreements ended retail price discounting and eliminated potential pricing innovations, such as "all-you-can-read" subscription services, book club pricing specials, and rewards programs.

The comments from Kohn and others are insufficient to compel denial of entry of the proposed Final Judgment. Firstly, <u>Broadcast Music</u> merely held that the issuance of certain "blanket licenses" of copyrighted material in the recorded music industry did not constitute "price fixing" under the Sherman Act, and was therefore not <u>per se</u> unlawful, in part due to the "unique market conditions for performance rights to recorded music." <u>Broadcast Music</u>, 441 U.S. at 15 (citation omitted). It did not provide a blanket exception to the <u>per se</u> rule against horizontal price fixing. <u>See id.</u> at 8 (noting that "certain agreements or practices are so plainly anticompetitive and so often lack any redeeming virtue that they are conclusively presumed illegal" (citation omitted)).

Second, the Complaint asserts that Amazon's e-books business was "consistently profitable." Moreover, to hold a competitor liable for predatory pricing under the Sherman Act,

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one must prove more than simply pricing "below an appropriate measure of . . . costs." <u>Brooke Group Ltd. v. Brown &</u> <u>Williamson Tobacco Corp.</u>, 509 U.S. 209, 222 (1993). There must also be a "dangerous probability" that the alleged predator will "recoup[] its investment in below-cost prices" in the future. <u>Id.</u> at 224. None of the comments demonstrate that either condition for predatory pricing by Amazon existed or will likely exist. Indeed, while the comments complain that Amazon's \$9.99 price for newly-released and bestselling e-books was "predatory," none of them attempts to show that Amazon's e-book prices as a whole were below its marginal costs. <u>See Ne. Tel.</u> <u>Co. v. Am. Tel. & Tel. Co.</u>, 651 F.2d 76, 88 (2d Cir. 1981) ("[P]rices below reasonably anticipated marginal cost will be presumed predatory.").

Third, even if Amazon <u>was</u> engaged in predatory pricing, this is no excuse for unlawful price-fixing. Congress "has not permitted the age-old cry of ruinous competition and competitive evils to be a defense to price-fixing conspiracies." <u>Socony-</u> <u>Vacuum Oil Co.</u>, 310 U.S. at 221. The familiar mantra regarding "two wrongs" would seem to offer guidance in these circumstances.

Fourth, the Government chose to address its Complaint to the trade e-books market, not the e-reader market or the "ebooks system" market. In light of the enormous economic

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complexities involved, this choice appears eminently reasonable. As Writers House President Lipskar points out, "Ultimately . . . we can't possibly know what would have happened had agency not been implemented. We can conjecture. We can disagree." Although Lipskar argues that this lack of certainty disfavors entry of the decree, in fact it indicates the soundness of DOJ's decision to target a more comprehensible market.

Lastly, the Complaint is not drafted so narrowly such that entry of the decree would appear "to make a mockery of judicial power." <u>SBC Commc'ns, Inc.</u>, 489 F. Supp. 2d at 14. The Court will therefore limit itself to addressing antitrust matters within the scope of the Complaint, which in this case means an inquiry into the impact of the proposed Final Judgment on the market for trade e-books only. The additional antitrust concerns raised in the comments are simply not susceptible to judicial review under the Tunney Act. And within this more limited market, the Government has more than established a "factual basis" for its decisions and judgment that the decree will enhance competition.

# III. Apple's Submissions

Apple makes two unique arguments that merit additional attention. First, Apple claims that the decree unfairly singles out Apple by requiring termination of the Settling Defendants' Agency Agreements within seven days. Apple notes that the

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Settling Defendants' agency contracts with other e-book retailers must only be terminated as soon as each contract permits, starting thirty days after entry of the proposed Final Judgment. <u>See</u> Proposed Final Judgment, at § IV.B. Apple points out that it has admitted no wrongdoing, and contends that due process requires it to be treated the same as its competitors. Apple cites to <u>Local No. 93</u>, Int'l Ass'n of Firefighters, AFL-<u>CIO C.L.C. v. City of Cleveland</u>, 478 U.S. 501 (1986), for the familiar proposition that "a court may not enter a consent decree that imposes obligations on a party that did not consent to the decree." Id. at 529.

This argument is without merit. The Government "need not prove its underlying allegations in a Tunney Act proceeding." <u>SBC Commc'ns</u>, 489 F. Supp. 2d at 20. And the decree imposes no obligations on Apple. Rather, the decree compels the <u>Settling</u> <u>Defendants</u> to terminate their Agency Agreements with Apple. <u>Cf.</u> <u>Local No. 93, Int'l Ass'n of Firefighters</u>, 478 U.S. at 529-30 (intervenor may not prevent entry of decree that "does not bind [it] to do or not to do anything").

In addition, it is commonsensical that the decree would single out the Agency Agreements for early termination. The Complaint alleges that these agreements with Apple were critical to initiating the Publisher Defendants' broader switch to agency pricing. The Government's theory is that the Agency Agreements

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ensured that the Publisher Defendants' subsequent contracts with <u>all</u> e-books retailers would embrace the agency model. Without prior termination of the Agency Agreements, then, renegotiation of these subsequent contracts would be fruitless.

Lastly, Apple does not dispute that the relevant Agency Agreements allow for termination by the Settling Defendants after thirty days notice. Accordingly, the sum total of Apple's complaint is that it bargained for twenty-three days more notice of termination than what is provided by the decree. In the meantime, the consent decree was first filed with the Court on April 11, 2012, and the Government's motion for entry of the proposed Final Judgment was brought on August 3. Apple has therefore already had roughly five months' or more than one months' notice of the Settling Defendants' intention to terminate the Agency Agreements. Accordingly, any imposition on Apple's contractual rights is de minimis and provides no reason to deny entry of the decree. Cf. United States v. Graftech Int'l Ltd., No. 1: 10-cv-02039, 2011 WL 1566781, at \*1 (D.D.C. Mar. 24, 2011) (entering consent decree that requires modification of contract with a non-party to the decree).

Apple's second argument, which is echoed by MacMillan, is that the Court should wait to enter the decree until after the June 2013 trial resolves the relevant factual issues. Apple notes that it agreed to an accelerated discovery schedule and

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early trial date, and argues that this delay would therefore not represent a significant imposition on the Settling Defendant or the Government.

Because the decree does not apply to all the defendants, the proposed Final Judgment may be entered before trial "only if the court expressly determines that there is no just reason for delay" pursuant to Fed. R. Civ. P. 54(b). This determination is left "to the sound discretion of the district court," taking into account "judicial administrative interests as well as the equities involved." <u>Curtiss-Wright Corp. v. Gen. Elec. Co.</u>, 446 U.S. 1, 8 (1980). The Court should act to assure that application of the rule "preserves the historic federal policy against piecemeal appeals." <u>Id.</u> (citation omitted).

Apple claims that it will appeal any opinion entering the decree, and that entry would therefore result in unwarranted "piecemeal appeals." Apple further claims that it will have standing to appeal because it will suffer "formal legal prejudice" as a result of entry of the decree. <u>See Zupnick v.</u> <u>Fogel</u>, 989 F.2d 93, 98 (2d Cir. 1993) (citation omitted).

Even if Apple has standing to pursue an appeal, an issue which this Opinion does not decide, the interests of judicial administration and the equities involved weigh heavily in favor of immediate entry of judgment. The Settling Defendants have elected to settle this dispute and save themselves the expense

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of engaging in discovery. They are entitled to the benefits of that choice and the certainty of a final judgment. Moreover, the orderly, efficient management of discovery requires that the Settling Defendants have a defined role in the ongoing litigation. Apple's proposal would leave them in a state of legal limbo, forced to participate in discovery and defend this action at trial for fear that their settlement may be thrown out. Most importantly, the Government alleges substantial ongoing harm as a result of the Settling Defendants' illegal activity. E-books consumers should not be forced to wait until after the June 2013 trial to experience the significant anticipated benefits of the decree.

#### CONCLUSION

The Government's August 3, 2012 motion for entry of the proposed Final Judgment is granted.

SO ORDERED:

Dated: New York, New York September 5, 2012

DÉNISE COTE United States District Judge