Everybody Sees It!

That's Why Every Location Will Want a WURLITZER . . .

Wurlitzer's powerful advertising program is telling people in national magazines and on billboards from coast to coast to look for the Sign of the Musical Note to identify locations where they can have fun playing Wurlitzer music. It is creating unprecedented prestige for Wurlitzer Phonographs among location owners.

Only Wurlitzer Music Merchants can tell location owners that the company they represent is conducting a gigantic advertising campaign that is reaching everyone in their Community.

As a result, now as never before every location owner will want a Wurlitzer Phonograph. The Rudolph Wurlitzer* Company, North Tonawanda, N.Y.

*The Name That Means Music To Millions
AMI
MODEL “A” PHONOGRAPH

Simple, single mechanism plays both sides of 20 records to give 40 selections.

AMI Incorporated
679 N. WELLS STREET, CHICAGO 10, ILL.
Slump Incites Ops to get Better Commish Basis

By Bill Gersh

This summer slump — tho it affected collections of many coin machine operators — had its good points, too.

In the first place, it ignited the spark (which had been pounded home to the industry time and time again for the past four years) that the operator must get better than a 50%-50% split of the gross collections from each location.

With the take down to pre-war averages, during the slump, and with machines away up in price; with supplies, parts and general overhead claiming from 40% to 50% of the gross receipts, ops suddenly awoke to the fact that they could no longer remain in the coin machine business on a profitable basis if they continued on a 50/50 split with the location.

During the wartime period The Cash Box urged the operator to go to 70%-30% for it felt that this commission basis could then be very easily arranged. But, the take was so great in so many instances thruout the nation, and with no new machines to buy, the average operator did not believe that it was necessary for him to get more from the gross collections than his usual 50%.

Today, after this summer slump, he realizes just how wrong he was. He now needs, at the very minimum, 70% of the gross collections. But, he also now realizes how difficult a task this is to obtain with new blood eager to enter into the operating picture and with storekeepers also suffering from a business slump — so that every dollar less that the location takes in is now a great big, gigantic dollar, and the storekeeper feels it.

Yet, there is no other way out today for the average operator. This slump has convinced him like nothing else could that he must get more money from his machines. He simply must speed up the play on his amusement games to be able to pay around $350 for a pin game. And he must, at the same time, get 70% of the total gross intake.

He must arrange for "front money" from his juke boxes and at the same time split the difference on a 70%-30% basis. This front money arrangement can be made in a great many different ways.

He can charge, 1) 1% of the gross installation cost per week and then give 70%-30% commission basis; 2) he can charge a flat $5 or $8 or $10 per week depending on how late the model of the machine is and split the difference on a 70/30 basis; 3) he can make a "flat guarantee" charge of $15 per week and split the difference on whatever basis he can best arrange; 4) he can make a service charge of $2 or $3 or even more per week and add to that charge the cost of materials and supplies used.

In short, he can angle his way out — and he must do so immediately — to get at least a 70% minimum from the gross collections.

The word is spreading thruout the nation that many are charging 18c per play (and this was first started during the war by the operators of wired telephone music) 2 plays for 15c or 3 plays for 25c. The increase in take has made many a music op very happy — and, at the same time, has allowed them to cut down the location owner to 25% or 30% — and still give him practically as much as he received before at 50% of the gross.

The slump that hit the nation is temporary. But, while it is here, the operator is faced with a glowing opportunity to go right to work and get what he should have been receiving all along. He must simply change his commission schedule.

One of the most brilliant pieces of work which The Cash Box has ever yet seen — was by a midwest operator who sent in a graph which he actually drew up himself and which was reproduced in this past week's (August 12) issue of The Cash Box — which, in itself, shows clearly that the operator must get at the very, very least a minimum of 70% from the total gross collections.

[Image: THE CASH BOX]

"THE CONFIDENTIAL WEEKLY OF THE COIN MACHINE INDUSTRY"

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LOOK TO NEW TYPE GAMES TO OPEN CLOSED TERRITORY

Small Investment Plus Games of Entirely New Character Can Help to Open Many Closed Areas

NEW YORK — For sometime now, even during the war period, The Cash Box reported that a great many coin machine leaders believed territories should be re-opened to games of certain types.

At this time, the demand for such effort seems to have once again started. Coinmen feel that one of the biggest jobs facing the industry is to open leading centers where machines haven't been in operation for many years.

These men continue to point out that such effort will broaden the entire field for the manufacturers, distributors and jobbers as well as for the operators. As one very well known coinman says, “Everyone will profit. It will help the entire coin machine industry.”

There are certain coinmen of the belief that the manufacturers can help to open these closed and important centers through the nation by presenting an entirely new type of amusement machine of an entirely new character so that it can be used in such effort by the members of the trade in those various cities.

“In the first place”, one coinman explains, “we realize that many cities will never open. They have been down on machines and will continue to use coin operated machines as a political football. Therefore, the best that we can hope for is a machine which will give us the opportunity of opening some important center and which, likewise, will allow us to earn some profit.”

The trouble, it seems, has always been the politicos where coin games are concerned. The reason for this is that these men can use the publicity which the press so willingly donates, and which the blue-noses so eagerly back up, and thereby gain for themselves the necessary notoriety which helps impress their names on their constituents.

To overcome this sort of thing the one and only method which coinmen can adopt is for the trade to make its investment, in an attempt to re-open some worthwhile territory, with some machine which will not be construed in the class of that equipment which is already banned.

The coinmen who propose that such effort be put forth feel that this is one thing which will be beneficial to all the industry. They claim that the trade must have territory re-opened alien to that which was open prior to the war and that the large cosmopolitan centers which are now closed to many types of amusement machines mean the difference between large scale production and lower prices and large volume and higher prices for machines when production is once again normal.

One distributor reports, “There is no doubt that the manufacturer would be able to sell his games for less money when he can turn out large volume than what he can sell for when he produces smaller quantities of a number.

“From this standpoint alone it pays the members of this industry to plunge in and open closed territories. It means that the games will come to them at a lower price and, at the same time, they will have territory where they can see some real profits.”
JUKE BOX BIZ TO ZOOM

Leaders Claim Juke Box Division Will Surpass Rest of Industry in Growth and Importance

NEW YORK — Possibly the one division of the industry which has demonstrated the greatest enthusiasm for its future—is the juke box business.

Members of this field are definitely and wholeheartedly of the belief that the juke box will lead the entire trade in growth as well as in importance in the years yet to come.

It has already been noted that the press has publicized the great growth of the field. In leading newspapers, magazines and other media, from coast to coast, the juke box is as much discussed as are other businesses.

The facts seem to be borne out because the juke box division itself is so eager and so enthusiastic to get ahead and to make itself the most prominent part of the field.

In its last survey, some many months ago, The Cash Box found that better than 85% of the coinmen in this industry are engaged in the juke box business in one fashion or another. This is the greatest percentage ever yet reached in this field by any one division of the trade.

The New York Sunday News, largest circulation paper in the country, predicted in its feature double-page spread two weeks ago (as reported in the August 12 issue of The Cash Box) that there would be approximately 1,400,000 juke boxes in operation by the end of 1947.

Of course, this is a rather high mark. But, The Cash Box has reported in the past that the leaders in the field believe that, with production and all other things equal, there will be about 1,000,000 automatic music systems (including juke boxes and all other types of automatic music) in operation by the end of 1947.

This places the juke box business, on locations in the United States (and this does not take into consideration what will be operating in the rest of the world) as the most outstanding and important division of the coin operated machines industry.

There is every reason for the juke box trade to believe that it is entering into one of the greatest booms in its history. Already exclusive distributorships are worth many times their original cost from the sale of parts and supplies alone which apply to individual types of automatic music. The music machine men are tending to go off in a path by themselves. They are playing up to the growth of their division completely.

They are, in fact, at least as far as distributors, jobbers are concerned, sticking exclusively to automatic music—which gives them more time to promote the greater growth of their own field.

Even operators, who have entered the juke box field, are exclusively devoting themselves to automatic music. Many immediately sell off game and vendor routes and stick to music only. This, too, is helping this division of the business to greater progress for the basic backbone is the strength of its operations.

The music machine operators have been the first to obtain "front money," to get a better gross collection percentage, to change to 70% commission, and to arrange for legal location contracts and leases.

In every conceivable fashion they are intent on making their business one of the most outstanding in the nation. The fact that it has obtained such recognition from America's financial leaders as well as from the press—assures it that it is on the right path.

The juke box business is zooming to new highs—it is sure to gain for this industry the greatest respect, recognition and attention it has ever received.
Juke Box Bis
To ZooM

Lenders Clyde Jones Your Million
Will Sufficient Keep At Indecency
in Growth and Emancipation
HERE ARE THE SIGNS OF THE COMING BOOM

U. S. ACHIEVES FULL EMPLOYMENT

60,730,000 ON JOBS IN JULY. THIS SURPASSES SECRETARY WALLACE'S GOAL OF 60,000,000. UPSETS PREDICTIONS OF "MILLIONS UNEMPLOYED" BY LEADING ECONOMISTS. OPENS NEW ERA FOR TRADE.

MIDDLE INCOME GROUP NOW LEADS

MORE THAN 45% OF AMERICA'S FAMILIES ARE NOW IN $2,000 TO $5,000 BRACKETS. THIS IS LARGER THAN AT ANY TIME IN U. S. HISTORY. PEOPLE NOW HAVE MORE MONEY TO SPEND — AND THEY ARE SPENDING IT.

DEP'T STORE SALES SET RECORD

ARE NOW 28% ABOVE CORRESPONDING '45 PERIOD. COMBINED CHAIN AND MAIL ORDER VOLUME GAINED BETTER THAN 33% IN JULY OVER SAME '45 PERIOD.

PEOPLE HOLD MORE SAVINGS

AVERAGE IN 1941 ONLY $87 PER FAMILY. NOW OVER $430. PEOPLE ARE ANXIOUS TO BUY AS PRODUCTION RETURNS TO NORMAL. MFRS. COMPLETELY CONVERTED.
HERE ARE THE SIGNS OF THE COMING DOOM

U.S. AGRICULTURAL EMPLOYMENT

Agriculture dooms day is near and is now upon us. The
imminent reversion of America back to the land is
imminent. The vast majority of American workers
are going to be forced to seek employment in
agriculture.

MIDWEST INCOME TAXES NOW TAXED

Income taxes are now being levied on the
income of the middle class. This is a
reversal of policy that has been in
place for many years. The wealthy
are now paying much higher income
taxes.

DEPT. STORE SALES SET RECORD

Department store sales set a new record
in the past year. This is due to the
increase in consumer spending and the
inflation of prices.

PEOPLE WOULD HOLE SOME SAVINGS

Inflation is expected to continue for
some time, making it wise for people
to hold some savings.
NEW AUTO SALES PROCEDURE CAN BE USED FOR COIN MACHINE TRADE

**Sharply Defines Higher Prices Against Lower Trade-in Values. Will Eventually Bring Trade Back to More Normal Basis.**

NEW YORK — There is no doubt many coinmen have already purchased, and just as many have tried, to buy new cars.

They have learned that the average car dealer insists upon getting a trade-in where prices and dealings are on a normal and legitimate basis.

In these deals buyers have suddenly discovered that the car is priced (for trade-in) at a much lower figure—than were the same car to be sold in the open used market.

But, the dealers who are receiving and selling new cars insist that the used car be traded in to them—and at the prices already set.

For example, a new car which was quoted at $1,200 in the open used market, was taken in by the dealer at only $700 against the purchase of the same type new post-war model. The complete price was $2,300—and the differential which the buyer had to pay was $1,600—as against the fact that, if he would have sold his car in the open used market and taken his chances on when he would get a new car, he would only have paid $1,100—a saving of $500.

But, since the buyer wanted the new car—and found that his old one was giving him trouble (and also in view of the fact that he wanted a legitimate, above-board deal) he worked with the dealer.

This opens a vast new idea for the coin machine trade. It allows the wholesalers in this industry to set the market in much the same fashion. It means that if the operators will cooperate—that the trade will return to a more normal business and price basis sooner than now anticipated.

It also means that this industry can, by setting a trade-in valuation at a lowered figure, assure itself of a better export market for its merchandise and bring the operator the new machines as they come off the production lines.

Of course, it does mean preferential dealing. But, to the operator who is willing to cooperate, it also means that he will be getting the new machines so much faster—and to the wholesaler it assures a more profitable arrangement all around.
NEW AUTO SALES PRICE DUE CAN BE USED FOR CON MACHINE TRADE

Strongly Defines Higher Prices Against Lower Trade-in Values Will Essentially Bring Trade Back to More Normal Basis
**The Cash Box**

**Poll of the Nation's Top Juke Box Tunes**

**Code:**
- AP—APOLLO
- AR—ARA
- BB—BLUEBIRD
- BW—BLACK & WHITE
- CA—CAPITOL
- CD—CADET
- CO—COLUMBIA
- CR—CORONET
- CS—COSMO
- CT—COAST
- DE—DECCA
- DL—DE LUXE
- EC—EXCLUSIVE
- EX—EXCELSIOR
- FS—FOUR STAR
- MA—MAJESTIC
- ME—MERCURY
- MU—MUSICRAFT
- NA—NATIONAL
- VI—VICTOR
- VO—VOGUE

1. **To Each His Own**
   - MA-7188—Eddy Howard Orch.
   - FS-1131—Trudy Erwin — Opie Catos Orch.
   - CO-37063—The Modernaires

2. **The Gypsy**
   - BE-7003—Freddie Stewart
   - BW-774—Jan Garber Orch.
   - CO-36964—Dinah Shore
   - DE-18817—Ink Spots

3. **They Say It's Wonderful**
   - AR-139—Ginny Simms
   - CA-252—Andy Russell
   - CO-36975—Frank Sinatra
   - DE-18819—Jan Savitt

4. **Doin' What Comes Naturl'ly**
   - AR-150—Jan Savitt Orch.
   - CO-36985—Woody Herman Orch.
   - CS-483—Tony Pastor and Band
   - CD-205—Curt Massey

5. **Five Minutes More**
   - AR-150—Jan Savitt Orch.
   - CO-36985—Woody Herman Orch.
   - CS-483—Tony Pastor and Band
   - DE-18897—Randy Brooks

6. **Surrender**
   - MA-7197—The Three Suns
   - MU-15086—Phil Brite
   - VI-20-1922—Glenn Miller Orch.

7. **I Don't Know Enough About You**
   - CA-236—Peggy Lee
   - DE-18897—Randy Brooks

8. **Prisoner of Love**
   - DE-18864—Ink Spots
   - MU-15065—Gordon MacRae—Walter Gross Orch.

9. **I've Got the Sun in the Morning**
   - CA-240—Margaret Whiting
   - CO-36972—Les Brown Orch.

10. **In Love in Vain**
    - CA-240—Margaret Whiting
    - CO-36972—Les Brown Orch.
**Record Reviews**

*By Ralph Emmett of The Cash Box*

**DECCA 19886**

Helen Forrest With The Chickadees

- To bring your attention to a really worthwhile piece of wax, we're headlining the "Mike" side of this platter. It's a really song with real, along the same lines as Helen Morgan's "My Bill," and the way Helen Forrest chants it merits the number too. From past platters Aided by the Chickadees, Helen's offering is done up in first class style, romantic and blue, and what she does with the zooming "Somewhere In The Night," clinches all arguments in favor of the platter.

**Flying Home No. 2**

*Punch and Judy*

Lionel Hampton & His Orchestra (Decco 23639)

- The Lionel Hampton aggregation have served up another portion of jive in their waxing of "Flying Home No. 2," and "Punch and Judy." Both sides are served as instrumentals. Playing to a wide and established group of followers, Hamp sets the pace on his xylo and the crew follow thru with sound and fury, all to the glory of the hot jive trade. The pace on both sides is slightly faster than lightninglike, while the jam in which they engage is just two shades softer than thunder. But for locations where they like 'em that way, this disk has earned its place there.

**Atomic Boogie**

*Back Room Blues*

Pete Johnson's All Stars (National 40031)

- Hot — oh, how hot! — is this jump fest on wax called "Atomic Boogie." Featuring the instruments of Pete Johnson's All Stars, they've really come up with a platter that's a top notch offering for locations where the stompers collect to listen or to bounce. It's a solid, groovy, all out. send nickels tumbling down the coin chutes. The backing, "Back Room Blues," is a slow up from "Atomic," but as a listener's item, it scores.

**Just The Other Day**

*I Left My Heart In Mississippi*

Sam Donahue & His Orchestra (Capitol 275)

- Sam Donohue's crew go to work on "Just The Other Day" and come up with one of the better interpretations of the melody to be heard around. Many, for making this a desirable platter is the vocal style of Mynell Allen. She chants the lyrics just right for the bobby sox trade, and working closely with the Donahue crew, the disk clicks for coinage clinks. Less can be said for the backing. "I Left My Heart In Mississippi" is potentially a hit tune, the version offered here is too hopped up, and despite the credible vocal performance turned in by Bill Lockwood, the side misses.

**You Keep Coming Back Like A Song**

*Willo Road*

Georgia Gibbs (Majestic 12000)

- This, we are told, is Georgia Gibbs' first recording under her own label, and the performance she contributes is genuinely worthwhile, the disk has a limited interest to the music op. The melody, "You Keep Coming Back Like A Song," as done here, is strictly for locations where they serve their beer glasses on coasters, and for such spots both Georgia and the song are profitable. "Willo Road" has stronger appeal as to locations, but neither melody will set the box afire. It must be said, nonetheless, Georgia has a rich, pleasing voice with lots of dramatic quality. But she needs more arresting tunes to ride her into place on the machines.

**So It Goes**

*The Minute Samba*

Eric Madriguera & His Orchestra (Vogue 760)

- For a really top-notch romantic ballad done to slow rumba tempo we point to this version of "So It Goes," as done by the Eric Madriguera ork with vocal by Pat Gilmore. In addition, a choir arrangement blends in with Pat's warbling to wind this platter into the genuine hit class. The backing, "The Minute Samba," is a change of pace over "So It Goes." Set to a fast and furious tempo, the crew give out with a really hot piece of Latin melody. Starring on this side is the fiddle solo offered by Maestro Madriguera. The choir again come to bat on the vocal, which is short and pepperly. Where they like their Latin stuff solid, they'll like this.

**The Way That The Wind Blows**

*California Sunbeam*

Alvino Rey & His Orchestra (Capitol 290)

- The "The Way That The Wind Blows" is a good song, and is interpreted here by the Alvino Rey Orchestra with Jo Ann Ryan chirping the lyrics, we'd recommend that music ops give it a listening. It's a good juke box fare for just about any location. It's timed right for smooth dancing, and, as a romantic ballad, it's more than adequate for listening. All the side needs is pushing. The reverse, "California Sunbeam," is a novelty number, not very exciting, and, in tone, it's a little reaction. A vocal quintet assists Jo Ann Ryan on the lyrics, and the entire crew try very hard, the side just doesn't appear to have the weight of score.

**Girl of My Dreams**

*Blue Skies*

Perry Como (Victor 201917)

- Perry Como is among the top drawing cards on a juke box no matter what he does, and for that reason this disk will register good play on the machines. Actually, the melodies presented here are far from Perry's best vehicles, and his interpretations fall short of those artists of years ago who carried them into national popularity. "Girl Of My Dreams" is the side most suited to Perry's talents, and as a remake of a siuddenard romantic ballad, it's a fair offering. On the even better known "Blue Skies," Perry is less appealing. Despite the top efforts of the Russ Case Orchestra, Perry's voice just can't carry the number thru the way it was intended. It's a good bet the customers'll buy it anyway. That's fame.
A Garden In The Rain
"You Must Have Been A Beautiful Baby"
Perry Como (Victor 20-1916)

- There aren't many singers who can handle a ballad as well as Perry Como, and he's really at his best in "A Garden In The Rain." He makes singing sound as if it's about the easiest thing in the world to do, but of course his perfect shading and coloring have something to do with it. The Satisfiers add their bit to blend the picture, and then the Russ Case Orchestra complete it to make it a job that's really well done. On the backing the same aggregation cooperate on an oldie that everyone remembers, "You Must Have Been A Beautiful Baby." The song is as good as it ever was and Perry again turns in a top performance. Grab this one right away, folks, both sides will collect more than their share of profits.

My Neck of the Woods
"Too Many Irons in the Fire"
Tony Pastor and His Orchestra (Cosmo 498)

- "My Neck of the Woods" is the kind of song that makes the minds of all listeners wander to far-off phases. It's a dreamy number that'll give you a nostalgic feeling about home, school, or any place you've had fun. Tony Pastor waves the baton and also rates the vocal honors. The band does a good job on a subdued background, and Tony's vocal is good too. The melody itself changes key too often for an untrained ear to pick it up right away, but that fact won't stop the disk from getting a good-sized play. "Too Many Irons in the Fire" is on the other side of the platter. The boys turn on the heat here and on the second chorus Tony gives it a "Gay Nineties" touch. A good disk sure to grab plenty of coin.

Rumors Are Flying
"The Sharp Scarf"
Billy Butterfield and His Orchestra (Capitol 282)

- The tongues of the juke box fans will really start wagging after they hear Billy Butterfield and his boys give a satin smooth rendition of "Rumors Are Flying." It's an A-1 job. Pat O'Connor gives with a restrained but extremely pleasant vocal. These aren't any priorities connected with castle-building in the stratosphere, and we'd recommend this platter for such moods. On the other side they give us "The Sharp Scarf," a streamlined version of an old classic. Billy Butterfield and Bill Stegmeier on trumpet and clarinet respectively offer some next but too solid color. The disk should click.

Out Where The West Winds Blow
"Who's Gonna Kiss You When I'm Gone?"
Kenny Roberts and The Down Homers (Vogue 736)

- Kenny Roberts and The Down Homers set a fast pace in "Out Where The West Winds Blow." Roberts' vocal is as fast as those west winds and he serves up plenty of good, old fashioned yodeling. Those fans in favor of songs of the middle will go for this. "Who's Gonna Kiss You" is a side that belongs strictly to The Down Homers. They band together vocally and instrumentally on this barnyard ballad and give it all they've got. Both sides are typical of this kind of music and will do well where such has been found to click.

SLEEPER OF THE WEEK

"The Old Lamp Lighter"
"Banana Boat"
Hal McIntyre and His Orchestra (Cosmo 502)

- A melody that's sweet and low is featured on this disk by that old music master, Hal McIntyre. "The Old Lamp-Lighter" is a tune that will catch on quick with the hand-holding clan but will also be appreciated by their elders since it's the type of song that makes youngsters look into the future and their parents glance back at the past. The arrangement is really smooth — a little bit like the style of Glenn Miller — and that's tops no matter how you look at it. Frankie Lester handles the vocal admirably well and displays a real talent for crooning. The flip-over, "Banana Boat" is definitely a change of pace, style, and everything else. It's a combination of calypso and subtle boogie rhythms which will demand many repeat performances. Nancy Reed offers the vocal with the boys in the band getting in a little lung workout too. A few hot licks are tossed in for good measure, and it adds up to plenty of business for the juke boxes.

Walking My Blues Away
"Bum Dee Dah Ra Dee"
"Gatemouth" Moore (National 4004)

- For a lament that's really low down and deep blue "Gatemouth" Moore musically named it "Walking My Blues Away." He's assisted instrumentally by Buddy Johnson's All Stars, and they get in a few brief breaks between the choruses. The backing is more of the same called "Bum Dee Dah Ra Dee." Some of the lyrics are a little off-color, so watch it when placing the disk. Will be successful in the race gobs.

How High The Moon
"Derry Dum"
Kaye Connor (Cosmo 485)

- If Kay Connor keeps on warbling as well as she does on this new release, she'll be in the top bracket in no time. Her version of "How High The Moon" is done just the way we like to hear old, romantic favorites of a few years ago. She has a nice voice and a pleasing, natural style and should get a good reception from the cash customers. The flipover features Kaye on a little lighter tune entitled "Derry Dum." Everyone will be humming it after the first listen. Try 'em both.

Afternoon Moon
"A Blue Serge Suit With A Belt In The Back"
Cab Calloway and His Orchestra (Columbia 36993)

- "Afternoon Moon" is actually a romantic song and the Calloway crew does it up right in a smooth fashion and still make it a little blue. Cab handles the vocal in a nice style with nary a hi-de-ho within hearing distance. "A Blue Serge Suit" features Mr. Calloway on the vocal and gives us nice numbers we're used to hearing it come out of him. He tells of a square who's dead but won't lie down, etc. The orchestra furnishes a good musical background. The disk is a natural for the juke and will get a big play.
IT IS TO YOUR INTEREST TO FILL OUT THIS CARD
WRITE IN YOUR TEN TOP TUNES FOR THIS WEEK—MAIL THIS CARD TODAY!
NEW YORK
1. South America, Take It Away
2. To Each His Own
3. Five Minutes More
4. Surrender
5. Stone Cold Dead In The Market
6. More Than You Know
7. They Say It's Wonderful
8. Doin' What Comes Naturally
9. I Don't Know Enough About You
10. The Girl That I Marry

CHICAGO
1. To Each His Own
2. The Gypsy
3. Surrender
4. Doin' What Comes Naturally
5. They Say It's Wonderful
6. I Don't Know Enough About You
7. In Love In Vain
8. Five Minutes More
9. I Don't Know Why
10. One More Tomorrow

LOS ANGELES
1. To Each His Own
2. They Say It's Wonderful
3. The Gypsy
4. Prisoner of Love
5. Five Minutes More
6. Surrender
7. South America, Take It Away
8. House of Blue Lights
9. I Know
10. Too Many Irons In The Fire

YOUNGSTOWN, O.
1. To Each His Own
2. The Gypsy
3. Doin' What Comes Naturally
4. They Say It's Wonderful
5. Surrender
6. Boogie Blues
7. I Know
8. Prisoner of Love
9. Five Minutes More
10. I'd Be Lost Without You

SIOUX FALLS, S. D.
1. To Each His Own
2. I Don't Know Enough About You
3. Surrender
4. I Don't Know Why
5. Come Rain or Come Shine
6. All Through The Day
7. Prisoner of Love
8. The Gypsy
9. They Say It's Wonderful
10. Who Told You That Lie

FAYETTEVILLE, N. C.
1. To Each His Own
2. I Don't Know Why
3. Five Minutes More
4. House of Blue Lights
5. Do You Love Me
6. They Say It's Wonderful
7. I Don't Know Enough About You
8. Surrender
9. I've Got A Right To Cry
10. The Girl That I Marry

ORLANDO, FLA.
1. To Each His Own
2. The Gypsy
3. Surrender
4. They Say It's Wonderful
5. Doin' What Comes Naturally
6. I Don't Know Enough About You
7. R. M. Blues
8. I've Got A Right To Cry
9. Five Minutes More
10. Hey! Ba-Ba-Re-Bop

DENVER, COLO.
1. To Each His Own
2. Five Minutes More
3. This Is Always
4. The Gypsy
5. I Don't Know Enough About You
6. Doin' What Comes Naturally
7. Laughing On The Outside
8. One More Tomorrow
9. Surrender
10. Linger In My Arms A Little Longer, Baby

WASHINGTON, D. C.
1. To Each His Own
2. They Say It's Wonderful
3. Doin' What Comes Naturally
4. Surrender
5. I Got The Sun In The Morning
6. Five Minutes More
7. The Girl That I Marry
8. You Call It Madness
9. The Gypsy
10. Prisoner of Love

BOSTON, MASS.
1. To Each His Own
2. Five Minutes More
3. The Gypsy
4. Surrender
5. They Say It's Wonderful
6. Someday
7. I Got The Sun In The Morning
8. Doin' What Comes Naturally
9. I Don't Know Why
10. This Is Always

KANSAS CITY, MO.
1. To Each His Own
2. Five Minutes More
3. Surrender
4. Doin' What Comes Naturally
5. Put The Blame On Mame
6. Prisoner of Love
7. They Say It's Wonderful
8. I Don't Know Enough About You
9. Who Do You Love, I Hope
10. The Gypsy
Harry Bank’s pen (the one that signs contracts) has been working overtime lately. Among the newcomers to enter the Cosmo fold are Benny Benjamin and George Weiss, the famed songwriting team who signed such hits as “Oh! What It Seemed To Be” and “Surrender.” Benny and George will vocalize as the Two Tones. In addition, Cosmo will have first recording rights on all new melodies written by the pair. Meanwhile, it is said, the Charlie Barnet aggregation has joined Harry’s team.

Parker Erickson, veepie at Majestic, has named Wholesale Appliance, Inc., as their Miami distributor. Jack Greenwalt will vend the label to the music ops. Back in New York, sales chief Lou Suritz reports it won’t be long before juke-boxes will be sporting lots and lots of Majestic disks. By the way, if Majestic Records has not got the corner on the best talent in the label, they have got the wittest, friendliest, and most helpful publicity man around in Les Kramer, a really right guy.

Visiting in New York these days is Dick Eliwell of Bel-Tone Records. Cornered in the office of his New York distributors, Runyon Sales Co., Dick hollered out that he has the Roberts Bros. (a Hollywood trio) on “Vout Cowboy,” and he’ll be ready to deliver to music ops in a few weeks . . . Looking for a record exec? You’ll find reps from just about every label in town conning over luncheon tables at Toots Shor’s. In case you didn’t know, Kate Smith will wax for MGM come January One.

It may be that Leon Rene’s Exclusiv Records label will be the first indie to appear in quantity on the European scene. According to Leon, the firm is now negotiating with Irving Mills of Mills Music to get the pressing of Exclusive Records underway in England, current tariff rates making it preposterous to attempt marketing Yank-made platters in that country . . . Standard International, specializing in disks for the foreign language trade, is setting up its distributing network. Independent firms are being named.

Big demand is seen for Louis Prima disks in wake of his recently completed transcontinental tour, with greatest majority of calls concentrated on his novelty selections . . . Capitol label has a load of juke box winners recently released with Johnny Mercier, Jo Stafford and Martha Tilton platters drawing heaviest coinage . . . Reports from increasing numbers of juke box ops indicate that coinage response to long hair diskings proves the worth of The Cash Box suggestion that music ops substitute weak platters with classical and semi-classical records.
YOU'VE TRIED THE REST – Now!  
USE THE BEST INDEPENDENT LABELS

<table>
<thead>
<tr>
<th>MODERN</th>
<th>G &amp; G</th>
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<tbody>
<tr>
<td>No. 143</td>
<td>No. 1025</td>
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<tr>
<td>&quot;YOU LEFT ME FORSAKEN&quot;</td>
<td>&quot;DOWN HOME&quot;</td>
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<tr>
<td>&quot;SO LONG&quot;</td>
<td>&quot;BRING WHAT DADDY NEED&quot;</td>
</tr>
<tr>
<td>Johnny Moore's Three Blazers</td>
<td>Johnny Criner</td>
</tr>
<tr>
<td>&quot;A Collector of Coins&quot;</td>
<td>&quot;Best by Test&quot;</td>
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<tr>
<th>SAN ANTONIO</th>
<th>LAMPLIGHTER</th>
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<tr>
<td>No. 107</td>
<td>No. 106</td>
</tr>
<tr>
<td>&quot;WINE, WOMEN AND SONG&quot;</td>
<td>&quot;CHARLIE BOY&quot;</td>
</tr>
<tr>
<td>&quot;BABY THAT WON'T GET IT&quot;</td>
<td>&quot;I DON'T KNOW WHY I LOVE YOU LIKE I DO&quot;</td>
</tr>
<tr>
<td>Frankie Marvin</td>
<td>Charlie Ventura &amp; All Stars</td>
</tr>
<tr>
<td>&quot;A Top Western&quot;</td>
<td>&quot;A New Label with New Stars&quot;</td>
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</table>

THE WORLD'S FINEST DISTRIBUTORS TO SERVE YOUR EVERY RECORD NEED

<table>
<thead>
<tr>
<th>RUNYON SALES CO.</th>
<th>AMERICAN COIN-A-MATIC</th>
<th>COMMERCIAL MUSIC</th>
</tr>
</thead>
<tbody>
<tr>
<td>593 Tenth Avenue New York, N. Y.</td>
<td>1437 5th Avenue Pittsburgh, Pa.</td>
<td>510 N. Sarah St. Louis, Mo.</td>
</tr>
<tr>
<td>Covers New York, New Jersey and Conn.</td>
<td>Covers Western Penn., Virginia, West Virginia Maryland, Washington, D.C.</td>
<td>Covers St. Louis and Suburbs</td>
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</table>

<table>
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<tr>
<th>BECKER NOVELTY CO.</th>
<th>MUSIC SALES</th>
<th>STANDARD MUSIC DISTRIBUTORS</th>
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<tbody>
<tr>
<td>97 Dwight Street Springfield, Mass.</td>
<td>680 Union Avenue Memphis, Tenn.</td>
<td>1913 Leeland Houston, Texas</td>
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<tr>
<td>Covers Massachusetts</td>
<td>Covers Tenn. and Ark.</td>
<td>Covers Louisianna and Southern Indiana</td>
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<tr>
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<th>C &amp; C DISTRIBUTING CO.</th>
<th>MELODY SALES CO.</th>
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<tbody>
<tr>
<td>Covers Michigan</td>
<td>Covers Oregon, Wash., Alaska, Montana, Idaho</td>
<td>Covers Northern California and Nevada</td>
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<tr>
<th>RECORD SALES, INC.</th>
<th>LYON DISTRIBUTING CO.</th>
<th>M. B. KRUPP DIST. CO.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2117 3rd Avenue North Birmingham, Ala.</td>
<td>726 S. 4th Street Louisville, Ky.</td>
<td>506 N. Kansas St. El Paso, Texas</td>
</tr>
<tr>
<td>Covers Alabama and Georgia</td>
<td>Covers State of Kentucky and Southern Indiana</td>
<td>Covers El Paso and Vicinity</td>
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<tr>
<th>DAVID ROSEN</th>
<th>M-S DISTRIBUTING CO.</th>
<th>MANNING SALES</th>
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<tbody>
<tr>
<td>Covers Eastern Pennsylvania</td>
<td>Covers No. Illinois and Wisconsin</td>
<td>Covers West, Nebraska, West Kansas, Colorado</td>
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<table>
<thead>
<tr>
<th>J. D. HURST</th>
<th>COMMERCIAL MUSIC</th>
<th>Territories Not Covered Above Still Available</th>
</tr>
</thead>
</table>

Territories Not Covered Above Still Available

JACK GUTSHALL DISTRIBUTING CO. 1870 W. WASHINGTON BLVD., LOS ANGELES 7, CAL. 640 — 16TH STREET, SAN DIEGO, CALIF.
**MGM DISKS HIT MARKET JAN. 1**

NEW YORK—MGM's "Leo the Lion" roars his way out onto the national disk scene. That’s the latest word from the Lion’s lair in this city as announced by Frank B. Walker, the record firm’s chieftain, in an interview held this past week with The Cash Box.

The extremely vague as to the plans being hatched by the small, compact staff currently organizing for the label, Walker did emphasize that all MGM Record distributors will be directed to devote special sales techniques in dealing with music ops.

At this date, Walker revealed, the distributors who will represent the MGM label have been chosen, the formal announcement in which they will be named has yet been released. The distrbs will be independents, Walker added, and must handle the MGM line on an exclusive basis.

The talent roster for the label is still small with Slim Gaillard and Kate Smith the only artists signed. But, it was intimated, the talent roster at MGM is long, and anybody could draw his own conclusions.

Production facilities are still a stumbling block for the label, Walker said, with just a single factory, in Bloomfield, N. J., being readied for operations.

Frank Walker, who fills the top slot for the budding MGM waxery, is well known in wax circles, having filled executive posts with Columbia and RCA—Victor for the past twenty-five years. As executive vice president for the Victor label until joining MGM, he participated in many CMI conventions.

"In my new assignment," Frank declared, "I'm looking forward to meeting again with my many coinmen friends and making lots of new ones.

Rene Will Distribute Own Exclusive Label

Anounces New 75c Disk

HOLLYWOOD, CALIF. — Sweeping changes in the distribution of Exclusive Records were announced in a statement issued this past week by Leon Rene, president of the firm. In addition, it was revealed that a new, lower priced Exclusive label would be placed on the market shortly.

In his announcement Rene declared that he has formed the Exclusive Records Distributors Incorporated, which will act as selling agent for Exclusive Records, Inc. to all its distributors throughout the country. This service was formerly handled by the Jack Gutshall Distributing Co.

Coincident to his announcement of the change in the distribution setup for the label, Rene told of his intention to market a lower priced Exclusive record.

"Altho Joe Liggin's Exclusive record, "The Honeydripper" sold over a million copies on our present $1.00 label, we now deem it necessary to market a 75c Exclusive label," Rene explained. "This," he added, will be in addition to our $1.00 label and will be used to stimulate sales of popular numbers.

**TONY PASTOR and his Orchestra**

**"MAKIN' WHOOPPEE"**

Vocal by Tony Pastor

**AND**

**"PARADIDDLE JOE"**

Drum Solo by Henry Riggs

**COSMO RECORD 500**

**RUMORS ARE FLYING**

**AND**

**"I LEFT MY HEART IN MISSISSIPPI"**

**COSMO RECORD 504**

**The Champ's lookin' for New Laurel's!**

It’s Tony Pastor at his swingin' best... with that sure-fire nickel tickler, the sensation of the juke boxes... gain' after those record sales!

**TWO TONES**

Bennie & George with Quartette

**"HERE'S A HIT YOU CAN BET ON!"**

Order Now From these Cosmo Distributors!

<table>
<thead>
<tr>
<th>Label</th>
<th>Address</th>
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</thead>
<tbody>
<tr>
<td>ALBERTA NEWS LTD</td>
<td>620 Eighth Ave, West</td>
</tr>
<tr>
<td>CALICO, Alberta, Canada</td>
<td></td>
</tr>
<tr>
<td>ALLIED MUSIC SALES CO.</td>
<td>2510 Broadway St, Cleveland, Ohio</td>
</tr>
<tr>
<td>ALLIED MUSIC SALES CO.</td>
<td>5112 Woodward Ave, Detroit, Mich.</td>
</tr>
<tr>
<td>A. CONNORS DIST. CO.</td>
<td>260 Madison Ave, New York</td>
</tr>
<tr>
<td>BLUE BIRDS MUSIC CO.</td>
<td>3275 Rup Ave, Detroit</td>
</tr>
<tr>
<td>CANADA, Toronto, Canada</td>
<td></td>
</tr>
<tr>
<td>CAPITAL SALES CO.</td>
<td>1204 New St, Toronto, Canada</td>
</tr>
<tr>
<td>COSMO RECORDS, Inc.</td>
<td>745 Fith Ave, New York, N. Y.</td>
</tr>
<tr>
<td>FREDRICK'S LEE CO.</td>
<td>373 South Ave, South Minneapolis, Minn.</td>
</tr>
<tr>
<td>FREDRICK'S LEE CO.</td>
<td>104 W. 13th St, Chicago, Ill.</td>
</tr>
<tr>
<td>M. S. WOLF DIST. CO.</td>
<td>146 N. Clark St, Chicago, Ill.</td>
</tr>
<tr>
<td>M. S. WOLF DIST. CO.</td>
<td>340 Venice Blvd, Los Angeles, California</td>
</tr>
<tr>
<td>M. S. WOLF DIST. CO.</td>
<td>1179 Polson St, San Francisco, Calif.</td>
</tr>
<tr>
<td>M. S. WOLF DIST. CO.</td>
<td>350 Ketter Blvd, San Diego, Calif.</td>
</tr>
<tr>
<td>M. S. WOLF DIST. CO.</td>
<td>2313 Third Avenue, Seattle, Wash.</td>
</tr>
<tr>
<td>ROBERTS NICHOLSON CO.</td>
<td>1201 Commerce Ave, Houston, Texas</td>
</tr>
<tr>
<td>RENTYN SALES CO.</td>
<td>210 100th Ave, N. Y.</td>
</tr>
<tr>
<td>SCOTT CROSS CO.</td>
<td>1421 Spring Garden St, Philadelphia, Pa.</td>
</tr>
<tr>
<td>STEPHENSON FILM CO.</td>
<td>914 Gray Avenue, Houston, Texas</td>
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<tr>
<td>TARAN DIST.</td>
<td>90 Riverside Drive, Jacksonville, Fla.</td>
</tr>
<tr>
<td>TARAN DIST.</td>
<td>179 NEW 23rd St, Miami, Fl.</td>
</tr>
<tr>
<td>TARAN DIST.</td>
<td>101 Cahin St, NEW</td>
</tr>
<tr>
<td>THE ORIOLE CORP.</td>
<td>517 Pennsylvania Ave, Baltimore, Md.</td>
</tr>
</tbody>
</table>
Burning the Jukes in HARLEM

The Ten Top Tunes Netting Heaviest Play Compiled From Reports Submitted Weekly To The Cash Box By Leading Music Operators In New York City's Harlem.

1. THE VERY THOUGHT OF YOU
   Luis Russell Orchestra
2. PLAYFUL BABY
   Wyonnie (Blues) Harris
3. STONE COLD DEAD IN THE MARKET
   Louis Jordan and Ella Fitzgerald
4. PETOOTIE PIE
   Louis Jordan and Ella Fitzgerald
5. THEY SAY I'M THE BIGGEST FOOL
   Budd Johnson Orchestra
6. YOU CALL IT MADNESS BUT I CALL IT LOVE
   King Cole Trio
7. THAT'S THE GROOVY THING
   Earl Bostic Orchestra
8. ON THE SUNNY SIDE OF THE STREET
   Eddie Haywood Orchestra
9. CHOO CHOO CH'BOOGIE
   Louis Jordan and Tympany Five
10. I'VE GOT A RIGHT TO CRY
    Erskine Hawkins

LATEST RELEASES

"MY SILENT LOVE"
Backed by "GOOGIE'S BOOGIE"
No. 224
"C. O. D."
Backed by "THERE IS NO GREATER LOVE"
No. 214
"IT AIN'T GONNA BE LIKE THAT"
Backed by "WITH MY HEART IN MY HAND"
No. 221
"YOU TAUGHT ME TO LOVE BUT NOT TO FORGET"
Backed by "JOHNNY'S BOOGIE"
No. 205

ORDER FROM NEAREST DISTRIBUTOR
TIPS ON WAX

Ben Selvin, among the top experts in the recording and talent field, informed The Cash Box this past week that the best "sleeper" on wax for the "cowboy" trade is "Have I Told You I Love You." The tune is being released by most of the major platteries.

Ben Linn, manager of Regal Music Company, one of the largest music op firms in the country, reports that he has followed The Cash Box suggestion to place copies of the Luis Russell (Apollo) waxing, "The Very Thought of You," in locations other than merely "race" spots; and the platter is drawing extremely heavy play everywhere he has tabbed it.

Katz Named Sales Chief By Apollo

NEW YORK—Irving Katz has succeeded Frank Marks as salesman for the Apollo Record Company, it was announced here this past week.

A veteran of four years with the U. S. Marine Corps, Irv joined the Apollo label as a salesman some months ago after a background in the music business that began when he was still a teen ager. He had been connected with the Gale Agency, one of the better known talent firms in the country, for more than six years.

EMERALD CLICKS WITH No. 1 TUNE

PITTSBURGH, PA.—Emerald Records, newly organized plattery in this city, really rang the bell with their first release. Firm heads decided to wax "To Each His Own," while it was still in the "no action" class and had it ready for release at the same time the melody began to soar in public demand.

The Emerald version is performed by the Fiesta Four with vocal by Al Nobel and Trio.

THE BEST IN INDEPENDENT LABELS

MEMO STANCHEL SOLAR EXCELSIOR

K & M DISTRIBUTORS
2821 McKinney Avenue
DALLAS, TEXAS
1913 W. PICO BLVD.
LOS ANGELES, CALIF.

RECORD DIVISION
OF
M. S. WOLF DISTRIBUTING COMPANY
Now Preparing All Showrooms ON THE WEST COAST FOR EXCLUSIVE DISTRIBUTION OF

COSMO RECORDS

Larry Clinton Tony Pastor Hal McIntyre

LAVISH DISPLAYS OF LATEST Cosmo RELEASES SET IN AN APPROPRIATE BACKGROUND — — WILL SOON BE READY IN THE FOLLOWING TERRITORIES!!

STATE OF WASHINGTON
SEATTLE — 2313 THIRD AVENUE
Mr. Bert Beutler, Manager

STATE OF OREGON
PORTLAND — 427 S.W. 13th AVENUE
Mr. Alton Moss, Manager

STATE OF CALIFORNIA
SAN FRANCISCO — 1175 FOLSOM STREET
Mr. Chet Garton, Manager

LOS ANGELES — 1348 VENICE BLVD.
MAIN OFFICE AND HEADQUARTERS

Also in NEVADA - ARIZONA and HAWAIIAN ISLANDS
M.S. WOLF

[Image: Three headshots of individuals]

CARRY ON TOGETHER

[Text]

[Image: Additional text and logos]
This double page is perforated for your convenience — remove and put up on your bulletin board!
FOREWORD  Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter, The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $150.00 whereas someone on the East Coast may think it worth but $75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.I. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

METHOD  The C.M.I. Blue Book should be read as follows: First price listed is lowest price for the week; second price listed is highest price. Where only one price appears this should be considered lowest price.

IMPORTANT  Machines underlined mean these were most active in trading the past week.

CODE  Check this code carefully. Become acquainted with each one of the code numbers and what they signify. These code numbers appear in front of the name of each machine.

1  MEANS PRICE WENT UP.
2  MEANS PRICE WENT DOWN.
3  MEANS MACHINE JUST ADDED TO LIST.
4  MEANS PRICES WENT UP AND DOWN DURING THE PAST WEEK.
5  MEANS PRICES REMAINED SAME AS IN LAST PRICE LIST.
6  MEANS NO PRICES QUOTED FOR PAST TWO WEEKS.
7  MEANS NO PRICES QUOTED FOR PAST THREE WEEKS.
8  MEANS NO PRICES QUOTED FOR MANY WEEKS — PRICE SHOWN IS LAST KNOWN QUOTATION.
IMPORTANT NOTICE

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THE C.M.I. BLUE BOOK REPORTS EACH QUOTATION EXACTLY AS IT IS MADE AND DEPENDS ON THE SUBSCRIBER TO MAKE AVERAGE PRICE ADJUSTMENT TO FIT THE CONDITIONS IN HIS OWN TERRITORY.
### PHONOGRAPHES

#### WURLITZER

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<thead>
<tr>
<th>Model</th>
<th>Description</th>
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<tr>
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<td>P-18, Ill.</td>
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<td>42-600 (Rev)</td>
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<tr>
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<tr>
<td>310 Wall Box, 30 Wire</td>
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<td>320-2 Wire Wall Box</td>
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<td>332-2 Wire Bar Box</td>
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<tr>
<td>332-3 Wire Bar Box</td>
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<tr>
<td>304-2 Wire Stepper</td>
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<tr>
<td>Wireless Strollers</td>
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#### ROCKOLA

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#### A. M. I.

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#### BUCKLEY

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*The Cash Box, Page 22, Week of August 19, 1946*
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The XX. XX. XX. XX. XX. XX. XX. XX.

5. Wall Boxes 5.00 6.00
xx. Adaptor for Seeburg 25.00
xx. Adaptor for Rockola 27.50
xx. Adaptor for 616 Wurlitzer 15.00
xx. Twin 12 Adaptor 25.00 37.50
xx. Wurlitzer 24 Adaptor 15.00
xx. Adaptor for Mills Empress 24.50 32.50
xx. Organ Speaker 35.00
xx. Sun Ray Speaker 23.00
xx. Bar Brackets 2.50 3.50

MILLS

1. Zephyr 49.50 100.00
xx. Studio 70.00 119.50
xx. Dance Master 70.00 99.50
xx. DeLuxe Dance Master 50.00 52.50
5. Do-Re-Mi 75.00 77.50
1. Panoram 225.00 495.00
2. Throne of Music 259.50 375.00
xx. Throne with Adaptor 275.00 285.00
5. Empress 300.00 400.00
xx. Panoram Adaptor 8.50
xx. Panoram 10 Wall Box 8.50
xx. Speaker 10.00 29.50
6. Panoram Peak (Con) 275.00 389.50
xx. Conv for Panoram Peak 12.50

GABEL

12 Record Jr. 42.50 125.00
12 Record with Adaptor 56.50
12 Adaptor 30.00 39.50
12 Rec. III Grill 20.00 60.00
18 with Adaptor 99.50 125.00
20 Record Lite Up 225.00 265.00
24 Record Last Mill 75.00 95.00

PACKARD

1. Bar Bracket 4.50 5.00
Willow Adaptor 18.00 59.50
Chestnut Adaptor 25.00 36.50
Cedar Adaptor 30.00 39.50
Poplar Adaptor 25.00 46.50
Maple Adaptor 30.20
Juniper Adaptor 27.50 29.00
Elm Adaptor 25.00
Pine Adaptor 25.00 59.50
Beech Adaptor 20.00 71.50
Spruce Adaptor 35.00 43.00
Ash Adaptor 25.00 35.00
Walnut Adaptor 25.00 59.50
Lily Speaker 14.50 17.00
Violet Speaker 21.00 24.50
Treble Speaker 49.50 50.00
Iris Speaker 55.00 59.50
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<td>5. Bally Basketball</td>
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<td>1. Bell-O-Ball</td>
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5. Model S 7 Column .......... 30.00 47.50
5. Model VD 7 Column .......... 40.00 72.50
5. Model W 9 Column .......... 55.00 65.00
xx. Model WD 9 Column .......... 25.00 74.50
xx. Champion, 11 Column
King Size ................. 45.00 104.50
5. Champion, 9 Column .......... 50.00 90.00
5. Champion, 7 Column .......... 45.00 85.00

NATIONAL

xx. Model 9-50 .......... 50.00 90.00
xx. Model 7-50, Regular .......... 42.50 47.50
xx. Model 7-50, King Size ...... 62.50 72.50
5. Model 9A .......... 65.00 112.50
7. Model 6-30 .......... 22.50 29.50
7. Model 6-26 .......... 15.00

ROWE

5. Aristocrat, 6 Column .......... 7.50 22.50
1. Imperial, 6 Col. .......... 35.00 50.00
5. Imperial, 8 Col. .......... 40.00 57.50
5. Royal, 6 Col. .......... 35.00 65.00
5. Royal, 8 Col. .......... 60.00 80.00
2. Royal, 10 Col. .......... 50.00 100.00
xx. President, 6 Col. .......... 45.00
xx. President, 8 Col. .......... 55.00 95.00
xx. President, 10 Col. .......... 100.00 125.00

U-NEED-A-PAK

5. Model E, 6 Col. .......... 10.00 47.50
5. Model E, 8 Col. .......... 25.00 57.50
2. Model E, 9 Col. .......... 25.00 57.50
xx. Model E, 12 Col. .......... 35.00 59.50
1. Model E, 15 Col. .......... 45.00 72.50
5. Model A, 8 Col. .......... 30.00 80.00
5. Model A, 9 Col. .......... 35.00 85.00
5. Model 500, 7 Col. .......... 60.00 115.00
7. Model 500, 9 Col. .......... 59.50 120.00
2. Model 500, 15 Col. .......... 75.00 100.00

CANDY

DU GRENIER

xx. Candy Man ................. 39.50 50.00

NATIONAL

xx. Model 618, 6 Column .......... 50.00
xx. Model 918, 9 Column
Regular .......... 60.00
xx. Model 918, 9 Column
Special .......... 85.00 125.00

ROWE

xx. 8 Column Standard .......... 45.00 50.00
xx. 8 Column DeLuxe .......... 85.00 95.00
7. 8 Column Gum & Mint .......... 9.50 17.50
xx. 8 Column Gum & Mint .......... 16.50

U-NEED-A-PAK

xx. 5 Column .......... 49.00 69.50

U-SELECT-IT

xx. 54 Bars .......... 15.00 30.00
xx. 72 Bars .......... 20.00 40.00

STONER

xx. 6 Column .......... 55.00
xx. 8 Column .......... 65.00

SCALES

WATLING

xx. Tom Thumb, Plain .......... 47.50 50.00
xx. Tom Thumb, Fortune .......... 75.00 89.50
xx. 500 Fortune .......... 90.00 95.00
xx. Hi-Boy Guesser .......... 65.00 69.50

JENNINGS

xx. Junior .......... 25.00
xx. Lo Boy .......... 49.50

PEERLESS

xx. Lo Boy .......... 37.50 50.00

MILLS

xx. Lo Boy .......... 40.00 64.50

PACE

xx. Lo Boy .......... 40.00 50.00

IDEAL

xx. Lo Boy .......... 42.50
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<td>2. Follow Up</td>
<td>17.00</td>
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<tr>
<td>3. Fiddlin'</td>
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<tr>
<td>3. Four Aces</td>
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<td>xx. Flash</td>
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<td>xx. Follies *40</td>
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<td>xx. Glamour</td>
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<td>xx. Grand Canyon (Rev)</td>
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6. Sky Blazer ........................................ 50.00 80.00
1. Sky Chief ........................................ 130.00 179.50
2. Sky Line ......................................... 39.50 72.50
4. Sky Ray ........................................... 49.50 50.00
1. Sky Raider (Rev) ................................ 137.50 139.50
4. Smoke (Rev) ...................................... 72.50 84.50
1. Snapper ........................................... 36.00 39.50
6. Snatch-the-Jap (Rev) ............................ 36.00 39.50
2. South Paw ........................................ 49.50 79.50
2. Snuppy ‘41 ........................................ 49.50 79.50
2. South Seas ........................................ 279.50 289.50
5. Sparky ............................................. 39.50 42.50
3. Speed Demon ...................................... 32.50 59.50
xx. Speedy ........................................... 84.50 24.50
3. Spellbound ...................................... 254.50 254.50
4. Spoons ............................................. 254.50 30.00
2. Sports Parade .................................... 48.50 54.50
xx. Stop & Go ........................................ 25.50 35.00
6. Spoty ............................................. 15.00 49.50
2. Spot-a-card ....................................... 60.00 89.50
6. Spot-on ............................................ 69.50 99.50
1. Spot Pool ......................................... 50.00 89.50
6. Spottem .......................................... 29.50 35.00
2. Stage Door Canton .............................. 135.00 274.50
1. Star Action ........................................ 47.50 84.50
1. Stratoliner ....................................... 49.00 69.50
4. Streamliner ....................................... 175.00 274.50
5. Summertime ....................................... 20.00 30.00
1. Strip Tease (Con) ............................... 119.50 129.50
6. Sun Beam ......................................... 91.50 89.50
2. Supercharger ..................................... 30.00 49.50
1. Super Chublee .................................... 39.50 69.3
5. Super Six .......................................... 30.00 64.50
3. Superliner ........................................ 322.00 322.00
5. Surf Queen ....................................... 327.50 327.50
6. Sun Valley (Rev) ................................ 119.50 145.00
3. Suntan ............................................. 32.50 59.50
2. Tail Gummer (Con) ............................. 49.50 59.50
1. Tango (Rev) ....................................... 32.50 49.50
1. Texas Mustang .................................. 59.50 90.00
1. Top Spot .......................................... 45.00 74.50
6. Three Score ...................................... 32.50 49.50
5. Three Up ......................................... 45.00 49.50
xx. Thumps Up (Rev) ................................ 25.00 39.50
1. Thumps Up (Rev) ................................ 49.50 19.50
1. Topic ............................................. 67.50 89.50
6. Top Notcher ...................................... 19.50 37.50
xx. Tornado ......................................... 29.50 50.00
1. Torpedo Patrol (Rev) ......................... 108.00 209.50
4. Towers ........................................... 67.50 54.50
6. Trade Wind (Rev) ............................... 249.50 270.50
1. Trailways ........................................ 60.00 64.50
6. Trappe............................................ 17.50 50.00
3. Triumph .......................................... 18.50 49.50
5. Twinkle ........................................... 15.00 49.50
1. Twin Six .......................................... 42.50 53.50
1. Ump ................................................ 19.00 34.50
6. Up & Up .......................................... 29.50 49.50
5. Up & Up .......................................... 35.00 39.50
6. Variety .......................................... 27.00 35.00
1. Velvet ............................................. 37.50 84.50
1. Velour ............................................. 69.00 89.50
2. Victory ........................................... 74.50 105.00
5. Vogue ............................................. 19.50 25.00
2. Wagon Wheels .................................... 175.00 234.50
2. West Wind ........................................ 89.50 94.50
xx. White Star ....................................... 100.00 30.00
1. Wild Fire ......................................... 59.50 69.50
xx. Wild Fire ........................................ 115.00 69.50
6. Wow .............................................. 34.50 35.00
5. Yacht Club ....................................... 40.00 45.00
1. Yankee Doodle ................................. 65.50 65.50
4. Yanks ............................................. 69.00 134.50
xx. Zenith ........................................... 95.00 95.00
xx. Zenith ........................................... 95.00 95.00
2. Zip ................................................ 19.50 35.50
2. Zip .............................................. 49.50 85.00
5. Zip ................................................. 15.00 49.50
5. Zombie ............................................ 59.00 79.50

Action . . . . . . from—Stars
Ajax . . . . . . . . . from—Score Card
All Out . . . . . . . . from—Cross Line
Archery . . . . . . . . from—Dellacite
Arizona . . . . . . . . from—Sun Beam
American Beauty . . . from—Attention
Battle . . . . . . . . . from—Big Show
Big Tent . . . . . . . . from—Twin Six, Clover, Sky Ray
Bingo . . . . . . . . . from—Lite-A-Card
Bombardier . . . . . . from—Follies '40
Bowling Alley '42 . . . . from—Bowling Alley
Brazil . . . . . . . . . from—Do-Re-Mi
Burlesk . . . . . . . . . from—Follies '40
Casablanca . . . . . . from—Glourious
Cupid . . . . . . . . . from—Zacky Dee-leer
De-leer . . . . . . . . . from—Red, White & Blue
Destroyer . . . . . . . from—Cadillac
Dive Bomber . . . . . . from—Formation
Eagle Squadron . . . . . . from—Big League, Big Town
Easy Pickin'. . . . . . . . . from—O'Boy
Falling Sun . . . . . . . . . from—Ten Spot
Fan Dancer . . . . . . . . . from—Rozzy Flash
Flat Top . . . . . . . . . from—Broadest, Crossline Flight . . . . . . . . . from—Sporty Flying Tigers
Flash . . . . . . . . . from—Play Ball
Flat Top . . . . . . . . . from—Broadest, Crossline Flight . . . . . . . . . from—Sporty Flying Tigers
Hi-Boy . . . . . . . . . from—Metro
Hi-Jinks . . . . . . . . . from—Metro
Hi-The-Japs . . . . . . from—Gold Star
Hockey '42 . . . . . . . from—Silver Skates
Idaho . . . . . . . . . from—Silver Skates
Jeep . . . . . . . . . from—Duplex, Leader, Sky Blazer
Klinton . . . . . . . . . from—Scoop
Klipper . . . . . . . . . from—Scoop
Knock-Out-The-Japs . . . . . . from—Knockout

REVAMPS

Parade Leader . . . . . . . . from—Drum Major
Paratroop . . . . . . . . . from—Powerhouse
Peacherino . . . . . . . . . from—Jolly Pep
Playtime . . . . . . . . . from—Gold Star
Pin Up Girl . . . . . . . . . from—Silver Skates
Production . . . . . . . . . from—Big Town Rat . . . . . . . . . from—Zig Zag
Redheads . . . . . . . . . from—Blonde
Roll Call . . . . . . . . . from—Vacation
Sailorettes '42 . . . . . . from—Follies '40
Scout Commandant . . . . . . from—Fleet
Sea Power . . . . . . . . . from—Four Roses
Sentry . . . . . . . . . from—Leader
Shangri-La . . . . . . . . . from—Mr. Chips
Sink-The-Jap . . . . . . . from—Seven Up
Sixty Grand . . . . . . . . from—Big Town
Sky Rider . . . . . . . . . from—Pan American
Slap-The-Jap . . . . . . . from—Stratoliner
Smack-The-Jap . . . . . . from—Ten Spot
South Seas . . . . . . . . . from—Knockout
Luxury . . . . . . . . . from—Rotation
Marines-Ar-Play . . . . . . from—Flicker
Midway . . . . . . . . . from—Zombie
Nite Club . . . . . . . . . from—Formation
Nine Bells . . . . . . . . . from—Mr. Chips
Over-The-Top . . . . . . . from—Powerhouse
Speedway . . . . . . . . . from—Entry
Spot-cha . . . . . . . . . from—Attention
Stage Door Canteen . . . . from—Liberty
Starlight . . . . . . . . . from—Triumph Stepper . . . . . . . . . from—Blonde
Strip Tease . . . . . . . . . from—Chi-Coin Games
Torpedo . . . . . . . . . from—Formation
Trade Winds . . . . . . . . from—Sky Blazer
Triple Entry . . . . . . . from—Home Run
Winter Wheels . . . . . . from—Duplex
White Sails . . . . . . . . . from—Silver Spray
Yankee Doodle . . . . . . from—Flicker
Zingo . . . . . . . . . . . . . from—Musco, Attention, Silver Skates, Air Force
Liberty . . . . . . . . . from—Flicker

REVAMPED ONE-BALLS

All-American Derby . . . from—Sport Special, Record Time
Big Three . . . . . . . . . from—Sport Special, Record Time
Dust Whirls . . . . . . . . . from—Club Trophy
Fast Track . . . . . . . . . from—Sport Page, Blue Ribbon
Foreign Colors . . . . . . from—Sport Page, Blue Ribbon
Pastime . . . . . . . . . . . . . . from—Sport Page, Blue Ribbon
Race King . . . . . . . . . from—Thistledown, Sea Biscuit
Rockingham . . . . . . . . from—Grand Stand, Grand
Victorious . . . . . . . . . from—Fleet Champs
War Admiral . . . . . . . . from—Grand Stand
Whirlaway . . . . . . . . . from—Blue Grass, Dark Horse

Sport Special
NOW DELIVERING

AMI AUTOMATIC HOSTESS
TELEPHONE MUSIC

AND

AMI
MODEL "A"

PHONOGRAPh

"The Hit Phonograph
of 1946"

RUNYON SALES CO.

123 W. RUNYON ST.
NEWARK, N. J.
(PHONE: BIGELOW 3-8779)

593 TENTH AVE.
NEW YORK, N. Y.
(PHONE: LONGACRE 3-4820)

956 MAIN ST.
BUFFALO, N. Y.
(PHONE: LINCOLN 6093)
“Automaticket” Machine
Clicks With Commuters

NEW HAVEN, CONN. — The local newspaper here, The Register, is very much impressed with the new “Automaticket” machine now being tested in New York by the railroad stations. This paper writes, “The apparent advantages of the automatickets in railroad stations are numerous. Passengers might gain precious minutes, the railroads might save some money, and waiting lines at the windows might disappear or become shorter, statistical work might be simplified, and rush crowds and pre-holiday throngs might be handled more easily.”

THE ANSWER TO
CLOSED TERRITORY
Operate “Telequiz”!

AS LEGAL AS ANY CASH AWARD PROGRAM ON THE RADIO TODAY

Here is the Post-War Machine you’ve dreamed about. Now! Different! Sensational! TELEQUIZ is available for all types of territories . . . as an Amusement Device, Free Play or Automatic Cash Award, Can be ordered with 5c-10c-25c Play in Combinations.

It’s big (28” wide, 30” deep and 54” high) . . . its intricate (may be stocked with as many as 32,000 different subjects) . . . its versatile (allows player choice of 8 different subjects) . . . it’s a money-maker (has potential earning power of $2.50 an hour at 5c play).

Cash in now on this new, customer-apploeing device. TESTED! Placed in location in Milwaukee, Wis. (closed territory) TELEQUIZ AVERAGED $9.00 PER DAY for over 3 weeks — with no cash awards, prizes or free plays. For further information, contact TELEQUIZ SALES CO. today!

DISTRIBUTOR TERRITORIES
AVAILABLE — Write, Wire or Phone

TELEQUIZ SALES COMPANY

Engineered and Devised by TRAINING DEVICES, Inc.
Lincoln Park, Michigan

32 W. RANDOLPH ST., CHICAGO 1 (Tel. DE4rnon 3841)

NOW!
CHICAGO SHOWING

U N I T E D
Exclusive Distributors for Wisconsin and Peninsula of Michigan for —

EVANS TEN STRIKE AND CONSOLES
CHALLENGER ‘47 PHONOGRAPH

ALSO DELIVERING

CHICAGO COIN GOALEE—GENCO TOTAL ROLL—

ABT CHALLENGER—CHAMPION HOCKEY—

BALLY SURF QUEEN AND OTHER GAMES.

8—QUALITY USED MACHINE BUXS OF THE WEEK—8

<table>
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<th>Description</th>
<th>Price</th>
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<tr>
<td>Sky Fighter Converter</td>
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<td>Seabury Hideaway 8C</td>
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<tr>
<td>Wurlitzer Counter Model ’71 with Stand</td>
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<td>Wurlitzer Hideaway Twin 12</td>
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<tr>
<td>Bowling League, 9 ft.</td>
<td>$135.00</td>
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WRITE TODAY FOR OUR PRICE LIST — Terms: 1/3 Certified Deposit

Benny Goodman Sextet
Make a New Record

NEW YORK — Benny Goodman, Columbia Record star, leads his famous sextet in the making of a new record for the jule box trade.

Left to right: John White, Benny’s new find on the vibes; Benny himself; Mike Ryan, Benny’s noted guitarist and Triguer Alpert plucks the bull fiddle in the background.

Goodman just celebrated “Benny Goodman Day” on radio station WNEW in this city, July 24. He broadcast to his many fans from this station in person on this day.
Simmons Becomes Packard's Western Salesmanager

W. E. (Bill) Simmons
INDIANAPOLIS, IND. — Homer E. Capehart, owner of Packard Manufacturing Corp., this city, announced the appointment of W. E. “Bill” Simmons as Western Sales Manager for Packard this past week.

Bill's territory will include the following states: California, Oregon, Washington, Montana, Idaho, Wyoming, Colorado, Utah, Arizona, and Nevada. His headquarters will be in Hollywood, Calif.

"I am extremely happy to make this announcement and to have Bill with the Packard family," said Capehart.

O’CONNOR VENDING MACHINE CO.

BALLY SURF QUEENS
BALLY VICTORY DERBY
CHICAGO COIN GOALEE

BALLY VICTORY SPECIAL
BALLY UNDERSEA RAIDER
CHICAGO COIN SPELLBOUND

EXHIBIT BIG HIT — REGULAR AND MULTIPLE

EXCLUSIVE VIRGINIA DISTRIBUTORS

Reconditioned Pin Tables and Arcade Equipment

DAN HAWLEY
624 CRAWFORD STREET
PORTSMOUTH, VA.

KEN A. O’CONNOR
2320 W. MAIN STREET
RICHMOND, VA.
Solomon Combines Formal Opening with AMI Showing

COLUMBUS, O.—Woolf Solomon of the Central Ohio Coin Machine Exchange, held a formal opening party at his new quarters, 185 E. Town St., this city, August 17, 18 and 19 and on these same dates held a premiere showing of the new AMI phone.

The new offices and display rooms are reported to have very favorably impressed all those who attended this formal opening.

Solomon is also reported to have booked a record number of orders for the new AMI Model A phone and also for other products he represents in this area, including the Melody Lane, Measured Music system.
The Cash Box Page 38 Week of August 19, 1946

Eaton Announces Audiotronic Amplifier

CHICAGO — DeWitt (Doc) Eaton, Vice-President and General Sales Manager of AMI Incorporated, today announced that all new 1947 AMI Phonographs now being shipped by AMI are equipped with a special AMI amplifier known as “Audiotronic.”

“The AMI Audiotronic Amplifier,” said Doc, “has been especially developed by our engineers to add something new to the rendition of records on an automatic phonograph. The Audiotronic Amplifier boosts the bass tones which furnish the essential rhythm, and, while eliminating the record scratch, by means of a special circuit succeeds in favoring the highs also thus giving a faithful rendering in all ranges.

“Everyone knows that many locations insist on turning down volume at certain times. The Audiotronic Amplifier is the 1947 way of preserving the full musical quality of the record at moderate or low volume. Beautiful music and normal conversation are simultaneously possible with the Audiotronic Amplifier.”

Cleveland Phono Ops to Have Outing

CLEVELAND, O. — The 8th annual outing of the Phonograph Merchants Association will be held Wednesday, August 21 at the Richmond Country Club. As usual, Jack Cohen and James Ross who are co-chairmen of the event promise, “A good time for all.” Former outings were always crowded and therefore Cohen and Ross urge all who want to attend to be sure that they get their reservations in early this time. Many unique events are being planned and there will be some contests which will win much comment for weeks to come.

RIVIERA
CONVERTED FROM “BIG PARADE”

We Are Also Converting

ZOMBIE
SUN BEAM
DOUBLE PLAY
WEST WIND
SKY BLAZER

DO-RE-MI
STARS
LEADER
DUPLEX
KNOCKOUT

$6000
f.o.b., Factory will be paid for above games.
Conversions for Outright Sale
$279.50 Each

UNITED MFG. CO.
5737 BROADWAY
CHICAGO 40, ILLINOIS

A SLEEPER
IF EVER THERE WAS ONE!

P & S FREE PLAYS
ARE PROVEN WINNERS

Eagle Squadron
From — Big League
Production
From — Blonde
Shangri-La
From — Mr. Chips
Torpdeo Patrol
From — Formation
Forafrogs
From — Powerhouse
WANTED AT ONCE —
Punch, Tops, Formation and Powerhouse
See Your Distributor or Write To —

P & S MACHINE CO.
3077-19 N. Sheffield Ave., Chicago 14, Ill.

We Have For Immediate Delivery
Mills New Postwar Bell
BLACK CHERRY!
It is the most attractive bell machine ever offered to the operator. Improtant improvements have been incorporated in the mechanism which will prove beneficial to all coin machines users for a long period of time.
6c - 10c - 25c - 50c PLAY
Place Your Order Today to Insure Preferred Delivery.
We have all repair parts for Mills Slot machines. Write for complete price list.
Established 1915
50 years of service

SICKING, INC.
1401 Central Parkway
Cincinnati, Ohio

PLACES operators “up-front” with the finest!
SHOWS more profits in the long run!

O. D. JENNINGS AND COMPANY
4407-29 WASH S.LAKE STREET, CHICAGO 29, ILLINOIS

*Just a sure thing from Jennings!"
bigger profits from vending machines Always on the Job!

INTERCHANGEABLE COIN HANDLER

THE NATIONAL

Converts TO MEET PRICE-CHANGE OR MARKET PROBLEMS

- You dreamed about it, hoped for it... and NATIONAL "know-how" created it for you...this amazing INTERCHANGEABLE coin handler for SINGLE COIN, or DUAL-COIN arrangement!

Easy to install by even unskilled service men...in just 4½ minutes. Simple as loading merchandise. No operating-time loss, no obsolescence. Foresees and solves problem of merchandise substitutions, as well as changes in tax laws. Keeps your machines in front always making money for you...and opens up new territories.

Operators, Distributors: for uninterrupted operation, count on machines with INTERCHANGEABLES. Once installed, any other INTERCHANGEABLE can be used. Special note: when sufficient space is available in your machine the forthcoming National Change-Maker gives you added use from your INTERCHANGEABLES.

Machine Manufacturers: Increased Operator-popularity for your products when danger of obsolescence or need for factory revision is averted by original installation with NATIONAL INTERCHANGEABLES.

Bring any coin-device problem to National...Consult the specialists and research engineers of the world's largest and only manufacturer devoted entirely to development of coin detecting and coin-handling devices.

NATIONAL Slug Rejector INTERCHANGEABLE (single or dual) coin handlers permit all these arrangements:

- 5¢ or 10¢ or 25¢
- or 5¢ and 1¢
- or 5¢ and 10¢
- or 10¢ and 25¢
- or 25¢ and 1¢
- or the 5¢-10¢-25¢ CHANGEMAKER

Easy to install...in 4½ minutes! On the route! By unskilled service men!

Another NATIONAL First!

NATIONAL Slug Rejectors, Inc.

Serve the World

Foreign and Domestic Coin Handling and Detecting Units

5100 SAN FRANCISCO AVENUE • SAINT LOUIS 15, MO.

PRODUCERS OF: SLOG REJECTORS • MOUNTING MOUNTS • COIN SWITCHES • COIN RETURN MAGNETS • CABLE ASSEMBLIES

COMING SOON: THE ULTIMATE IN COIN-CHANGERS • CREDIT-STORING AND ACTUATING DEVICES

choice of America's leading vending machine manufacturers
15 YEARS AGO 50,000 JUKES USED ABOUT 5,000,000 RECORDS

Jack Kapp of Decca Then With the Brunswick Radio Corp. was Given Survey Completed July 3, 1931.

NEW YORK—The modern juke box operator, who started in business anywhere from 1934 on, will be surprised to learn that 15 years ago this past month, on July 3, 1931, there was a survey completed among the juke box manufacturers of that date and that this survey was asked for by Jack Kapp, now president of Decca Records, Inc., who, at that time, was with the Brunswick Radio Corp., this city, manufacturers of Brunswick and Vocalion Records.

Kapp when first approached to advertise to the juke box trade of that era asked in wonderment, how many such men there were in the nation. (By the way, at that time the record manufacturing industry was down to rock-bottom—or even below.)

It was, therefore, on his insistence that a survey was made throughout the country by the monthly coin machine publication in existence at that time. This survey produced many interesting highlights of the juke box picture of 1931.

For example, juke box ops stated that they purchased an average of 2 new records per machine per week (Manufacturers of that date conservatively estimated that there were about 50,000 juke boxes in the nation.)


Harry M. Baxter, who was one of the co-receivers for the Automatic Musical Instrument Co., on July 8, 1931, wrote that he believed there were about 150,000 juke boxes in the nation. (This letter was received after the survey was completed.)

Some of the other highlights of the survey were that Columbia, Brunswick, Victor and Okeh, in that manner of listing, were considered the best records, and were said to last one and one-half times as long as the others. They were said to give from 60 to 80 plays per record.

The price range of the new records at the time was “from 15¢ to 50¢”. Warping of records seemed to be the ops main problem. The operators also complained that the “necessity of using a permanent needle, cutting with a knife-like edge, lessens the life of the record”. And also stated, “Grooves of some records cause them to be impossible for operation on the machines.”

SINGLE AND DOUBLE SAFES $195.00 REVOLVAROUND BRAND NEW $250.00
Heavy Steel — Burglar Proof
Will Take Mills or Jennings Slots. Bottom Door for Storage or Weights.
NEW LOCKED BOX STANDS FOR SINGLE SLOTS, HEAVY STEEL. EACH $25.00
1/3 Deposit With Order

CENTRAL OHIO COIN MACHINE EXCHANGE 185 E. TOWN STREET, COLUMBUS, OHIO (Phones: Adams 7949—Adams 7993)
Chrome Cabinet Assemblies
Custom Built!

Better Built by Buckley —
YOUR GUARANTEE!

- COMPLETE NEW PRECISION-BUILT LIGHT WOOD CABINETS EXPERTLY FINISHED WITH PERFECT FIT NEW ALUMINUM CASTINGS.

- CLUB HANDLE AND HANDLE COLLAR CHROME PLATED.

- HEAVY BRASS CHROME PLATED ETCHED REWARD PLATES, 2/5 OR 3/5.

- 5c-10c-25c CHROME DENOMINATOR COIN INTAKE.

- PAYOUT CUPS WITH ANTI-SPOON CUP.

- DRILLPROOF PLATES.

YOUR CHOICE — Cherry or Diamond Ornaments

GENUINE CHROME (PERFECTLY PLATED)
SURF BLUE WRINKLE
TAN WRINKLE
GOLD WRINKLE

CHOCOLATE WRINKLE
GREEN WRINKLE
COPPER WRINKLE

WATLING 5c ROLATOPS
Rebuilt and Refinished
Look and Operate Like New, $95.00

Write for Complete List of Replacement Parts

BUCKLEY TRADING POST
4223 WEST LAKE STREET  CHICAGO 24, ILLINOIS
(ALL PHONES: VAN BUREN 6636-6637-6638-6533)
Buckley Trading Post

YOUR CHOICE

Buckley Trading Post

CHICAGO, ILLINOIS

OUR CHOICE

- CRANBERRY COCKTAIL
- JUICY JUICE
- LEMONADE
- SODA
- HOMESTYLE COOKIES
- COFFEE
- HOT CHOCOLATE

Buckley Trading Post

2555 W. 40th Street

CHICAGO, ILLINOIS

OUR CHOICE

- CRANBERRY COCKTAIL
- JUICY JUICE
- LEMONADE
- SODA
- HOMESTYLE COOKIES
- COFFEE
- HOT CHOCOLATE

Buckley Trading Post

2555 W. 40th Street

CHICAGO, ILLINOIS
Telequiz Chi Offices Attract Visitors

CHICAGO—There is quite a beehive of activity at 42 W. Randolph St., Chicago, these days.

Opened August 1st, the new offices and display rooms of the Telequiz Sales Co. are reported to be, "a perfect stage for the sensational machine, the Telequiz." "It is a legal machine that promises to be one of the greatest money makers in the coin machine industry," executives of the firm stated. The machine was designed and engineered by Training Devices Inc., Lincoln Park, Mich. Joseph Beck, genial General Manager, and A. D. Nelson of the parent company, are welcoming their friends, as well as the many distributors who are flocking in from all over the country to see the new Telequiz.

Among the visitors this past week were A. H. Meyer and Irvin Welber of Consolidated Distributing Co., Kansas City, Mo. Also welcomed was Frank Page of the Roanoke Vending Machine Exchange, Inc., Roanoke, Va.

"You're the Tops with the Ops," Lester Tells Nancy Reed

NEW YORK — Frankie Lester tells Nancy Reed (both are vocalists for the Hal McIntyre Orchestra, Cosmo Record stars) that, "You're the tops with the ops all over the country, Nancy, since your recording of "Banana Boat".

Frankie Clicked with his singing of "The Old Lamp Lighter" which is on the reverse side of the "Banana Boat" disk.

Both youngsters are very much impressed with the new AMI Model A which they saw for the first time at the Runyon Sales Co. of New York showroom in this city. In fact, they brought this new Cosmo Record to the showrooms to hear for themselves how it sounded in a juke box.

After hearing it played is when Frankie complimented Nancy and told her she would be "the tops with the ops."

LOS ANGELES — Edward "Buss" Gaffney has been retained by the Solotone Corp., this city, as field service manager. He will call on the various Solotone distributors all over the country, the firm states.

A veteran in the music machine business, Gaffney will instruct distributors of the firm on how to make correct installations of the Solotone timed music system.

* * * * * * *

"LOOK FOR THE EAGLE THE SYMBOL OF QUALITY"

REPLACEMENT PLASTICS

for all makes and models of AUTOMATIC PHONOGRAPHs (the oldest and newest)

NOW AVAILABLE RIGHT PRICES

Send For Complete Price List

EAGLE

COIN MACHINE CO.

1514 N. FREMONT AVE.

CHICAGO 22, ILL.

"Buss" Gaffney Named Service Mgr. by Solotone

MILLS 1-2-3 FREE PLAY '39 MODEL $42.50

McCALL NOVELTY CO.

3147 Locust St.

St. Louis 3, Mo.

(Tel: 1644 - 1645)

TWO OF THE MOST PROFITABLE OPERATORS’ MACHINES EVER BUILT

PHOTOMATIC • VOICE-O-GRAPH

(Trade Mark) (Trade Mark)

SEND FOR THE SPECIAL SELLING PLAN

INTERNATIONAL MUTOSCOPE CORP.

44-01 ELEVENTH ST. (Wm. Babin, President) LONG ISLAND CITY 1, N. Y.

1946 — Our 51st Year of Service

A Mechanical Die-Cut With

"WALLPO!"

Plenty of "Kick" in this number, say, and it’s paying off for smart operators.

WHAT A KICK!

1200 holes - .95 per sale Slot symbols... Takes in... $60.00 Average Payout... $26.10 Profit Average... $31.90 Thick, Die-Cut, Mechanical Board.

SUPERIOR PRODUCTS

14 N. PEDRA ST.

CHICAGO 7, ILL.
NEW YORK — It seemed this past week that the Metropolitan area newspapers went all out to vie with each other on which one could tell a better story on why the juke boxes were doing such a terrific job for the record manufacturers.

The past Sunday, the New York Sunday News went all out with a terrific two page feature story and, on the same date, the Newark, N. J. Star-Ledger also went all out with a full page on the subject. (Both of these were reported in the August 12 issue of The Cash Box.)

But this past week the New York World-Telegram (Friday, August 9) also jumped into the limelight with a complete page of pictures featuring disk artists, Ethel Merman and Jeanette MacDonald, and showing how, technically, a record is manufactured from singer to final pressing of the biscuit.

In addition, the World-Telegram declared, “Everybody agreed that the record industry was doomed when the radio people produced low priced sets. It did go downhill for a while. Yet today business was never better for the record manufacturers and their chief complaint is that they can’t get enough raw materials to make the records they could sell. More than anything else the juke box did it, the roaring, rainbow-hued monster that swallowed enough nickels last year to cover the equator two deep.”

Eight different pictures appear on the page in very large size featuring Ethel Merman and Jeanette MacDonald.

Merman is reported to be singing one of her songs from the Irving Berlin musical comedy hit, “Annie Get Your Gun” and MacDonald is said to be singing a classical number for the records.

The page of pictures is interesting to those music ops who don’t yet know how records are pressed. As a suggestion it would pay each op to visit one of the record manufacturing plants to see how his records are produced.

CHARMS
BEAUTIFUL — GORGEOUS CHARMS

65c
A GROSS IN MULTIPLES OF 7 GROSS
Try ‘Em Once — You’ll Buy ‘Em Again and Again

LEON “Hi-Ho” SILVER
740 HAYES ST. SAN FRANCISCO 2, CALIF.

Factory Workers Ask Press to Help Them Get a Juke Box

WILKES-BARRE, PA.—A reader of the Wilkes-Barre Times-Leader-News writes the editor the following note, after reading something regarding juke boxes in this paper: “Did someone say something about a juke box? Please, if you can, figure this out.

“We are a few workers in a factory and would like a little music, but can’t have any while we work. In my opinion, it would pep the girls up and also make them turn out a lot more.

“Am I not right girls? What do you say, Boss? How about installing a juke box?”

(This is the first time in the memory of The Cash Box that an open publication request has been made for the installation of a juke box to any newspaper in the nation.)

In Wisconsin

Airine
KLEIN
DISTRIBUTING CO.
1606 W. Fond Du Lac Ave.
MILWAUKEE 6, WISC.
KILBOURN 2022-2

IN WISCONSIN

“You Saw It in The Cash Box”

BLUES BANISHER
Banish those service call blues—Install Heath Coin Chute Adaptor Units on your phonographs. Replaces three chutes now on your 412, 616, 24, 600 and 500. Made of best material, completely nickel plated, brass slides. Fits perfectly, easily and quickly installed. Order today by number —

No. 1 Unit Fits 412 and 616
No. 2 Unit Fits 24 and 600
No. 3 Unit Fits 500

$22.50 EACH

DISTRIBUTORS, WRITE FOR SPECIAL DEAL

HEATH DISTRIBUTING COMPANY
217 THIRD STREET (Phones 2681-2682) MACON, GA.

SUN STERN SAYS...
On any LOCATION it’s DYNAMITE

Williams’ NEW 5 BALL GAME
Distributed in Pennsylvania and New Jersey by SCOTT-CROUSE COMPANY
1423 Spring Garden St., Phila. 10, Pa.

THE CASH BOX Page 43 Week of August 19, 1946

N. Y. WORLD-TELEGRAM FEATURES A FULL PAGE ON “HOW JUKE BOX GETS ITS JIVE”
Reports Juke Boxes Saved Record Manufacturers

Original 707 Tube—
O.P.A. Ceiling Price $1.95
105 Tube—O.P.A. Ceiling Price $1.25
All Tubes In factory sealed cartons and guaranteed WE CARRY A FULL LINE OF TUBES.
Terms: 1/3 Deposit, Balance C.O.D., F.O.B. Elizabeth, N. J.
ATLAS VENDING COMPANY
410 No. Broad Street
Elizabeth, N. J.

HEATH UNIT NO. 2
UNIT 12—TOP VIEW
MOUNTED FOR 600’S AND 24’S

HEATH UNIT NO. 2
UNIT 12—TOP VIEW—AS YOU RECEIVE IT—FOR 600’S AND 24’S

DISTRIBUTORS, WRITE FOR SPECIAL DEAL

HEATH DISTRIBUTING COMPANY
217 THIRD STREET (Phones 2681-2682) MACON, GA.
S. H. Lynch & Co. Commemorate 25 Years in Coinbiz

DALLAS, TEX. — Commemorating the association of the three men who led the former Electro-Ball Company, now S. H. Lynch & Co., this city, for the past 25 years to leadership in this industry — S. H. Lynch, Arthur C. Hughes and Edward D. Furlow — friends this past week a memento of the occasion.

They write, "We are grateful for many friends and pleasant associations during these years . . . we are grateful for the progress our organization has enjoyed."

Thro'out the Southwest, "Si" Lynch, Art Hughes and Ed Furlow are as well known in coin machine circles as is the great Lone Star State where they make their headquarters.

Their quarter century of association has won them one of the greatest followings in the history of the industry.

(The Cash Box takes this opportunity to offer them its warmest and most sincere congratulations. Gentlemen — it's a job well done.)

Almost 250,000 New Businesses Established in Past 12 Months

WASHINGTON, D. C. — Figures released here by Reconversion Director John R. Steelman, this past week, are among the most optimistic the country has yet had.

Steelman reports tremendous earnings for the public generally as well as good business recovery.

Best part of his report for the cointrade is the fact that about 250,000 new businesses were opened in the past twelve months and the percentage of these which are locations for coin machines cannot be computed with any exactness there is no doubt that coinmen are stepping into many new spots every day all over the country.
THEATRE CANDY VENDER
OPS MAY RAISE PRICE

AKRON, O. — According to reports from theatre candy vending machine operators here it may prove necessary to raise the price of the candy bars they are now featuring at 5c to 10c.

Vending machine men explain that with the OPA raising the prices of candy manufacturers they cannot obtain merchandise to vend at 5c as formerly.

Whereas the storekeepers can raise prices to 6c, 7c or even 8c — their machines do not allow them to obtain any more than the regular 5c.

Installation of changemakers in these machines is a long way off, they point out, and inserting extra coins (after changing to dime chutes) is a very difficult matter for the candy bars and boxes are not uniform in size.

They can either cut down to smaller size candy bars, or else raise the price, if the public insists on the regular size bars, to the 10c figure.

As yet no moves have been made in either of these latter directions and with the problem running very short here of many of the machines are empty at this time.

The usual method adopted by most candy vending machine operators has been to cut down on the size of the candy bar vended. In most cases these have been made up specially for the coin machines. But, some of these men state, the public resents the smaller sized bars and would rather pay the additional few cents to obtain the full size bar.

THE GREATEST MONEY MAKER YET!
1 - 5 - 10 - 25c PLAY
$145.00 Each
LOTS OF 5...........$139.00 EACH

When Answering Ads Mention “You Saw It In The Cash Box”
Slots No Ban to Getting Liquor License

GY, IND.—The Lake County Alcoholic Beverage Board did not hesitate from giving its approval for renewal of licenses to two clubs here even tho it was informed that both of the clubs were featuring slots.

The board, instead, listed the number of slots in each of the clubs and left the decision up to the state alcoholic commission.

The actions involved the Silver Bell Club of the Polish National Alliance, and the Romanian Benefit Society.

The board secretary explained the action, following the session, by pointing out that the board is not responsible to local authorities and that in every other respect the clubs passed inspection.

Herman Werber, board investigator stated, "We assume that the local authorities know what is going on."

Board members also stated that every club in town had slots in their places and that these two clubs were no different from the rest.

The board members did say to the two men applying for the licenses for these clubs, in regards to the slots, "These are your babies, not ours."

People Earning 60% More Than in Peacetime

WASHINGTON, D. C.—One of the most encouraging figures reported by government officials this past week was that the people were earning over 60 per cent more at this time than the peak peacetime year of 1941.

Total income payments to individuals today equal or exceed the war peak of $163,000,000 which is over 60% more than the $100,000,000 peak reached during ’41.

The government is asking the public to be very cautious with its earnings so that the threat of inflation, which has been banished to date, will not renew itself.
Mrs. Eaton Meets the Dinning Sisters

LOS ANGELES—Mrs. DeWitt Eaton, wife of “Doc” Eaton, vice president and general sales manager of A.M.I., Inc., meets with the famous Dinning Sisters of Capitol Records. (Mrs. Eaton is second from the left.)

Mrs. Eaton was much impressed with the Dinning Sisters’ latest Capitol recordings and stated, “They’re simply marvelous. Everyone of their records sounded so perfectly clear, coming from the new A.M.I. phonograph that the girls themselves said this was the finest rendition of their records they had ever heard.”

Mrs. Eaton traveled with her husband through the entire West Coast meeting with the firm’s distributors and becoming acquainted with many of the operators who had ordered large quantities of the new A.M.I. Model “A” phonos.
New Classified Ad Rate With Next Issue

NEW YORK — Beginning with the next (August 26, 1946) issue of The Cash Box a new rate for classified advertising in the “Coin Machine Mart” section will go into effect which will help every single operator, jobber and distributor as well as supply firms in the country to get home a message to the trade.

The rate will now become $1 per issue for all, $15 per year subscribers, maximum space 5 lines of copy, over 5 lines add 50c per line.

For non-subscribers to The Cash Box the rate will be 50c per line — minimum ad $2 lines.

For the $48 per year subscriber, the classified ad will be run free of charge each and every week, as the advertiser desires, maximum space 5 lines.

Full cash payment must accompany all classified ad orders.

Ops Agree This is Time to Buy

Many Letters Received Agree That Used Equip’t Can Take Over All Open Locations for Ops

NEW YORK — A great many letters were received this past week from coinmen all over the nation agreeing with The Cash Box editorialists in last week’s issue that, “this is the time to buy used machines and cover all open locations in every territory.”

One op writes, “There is no doubt anymore that we won’t get the new equipment as fast as we believed we would. Furthermore, we agree with you that we should not wait too long and get ourselves faced with stiff and new competition. We have plenty of competition right now and a lot of it isn’t clean. In fact, we have already begun to find many machines being sold direct to locations in our territory.”

“Therefore”, this op continues, “we are going to start buying good used equipment, along the lines you suggest, and grab everyone of the open locations in this territory. We feel sure that we can get these spots with used machines right now and also get ourselves a good commission deal along with these machines. Then, when the new machines do come out in good volume, we will be in position to fill these spots as we go along.”

Other ops are of the same opinion, according to the letters they wrote.

One of these men stated, “With the prices of the new machines what they are today, we are better off preparing the way for their arrival with used games. This will give us some idea of just what the location is worth. We can tell within a very short period of time whether the spot will ever deserve high priced equipment and, at the same time, we can make arrangements to get the kind of commission we will need, when the new machines are ready for delivery.”

One op presented the following angle, “Most of the open locations in our territory aren’t the best spots in town, as you probably know. But, many of these places are going to expand and some of them can be developed into very good spots. Therefore, we like your suggestion, first, because it allows us the opportunity to rid ourselves of the kind of competition we had to endure before the war, second, it gives us a chance to find just what these locations are like and, third, it gives us the opportunity of starting a new commission basis and relaying it to our regular spots.”

Look To The GENERAL For Leadership

IT’S GENERAL FOR THESE DAVAL LEADERS!

B U D D Y

Newest Post-War Counter Game!

Immediate Delivery!

$33

Penny play, cigarette reel, in modern all metal cabinet. Has Daval coin-divider — individually locked cash boxes, for location owner and operator. One of the industry’s top-notch money-makers!

MARVEL AND AMERICAN EAGLE

$50

MARVEL—with cigarette reels: AMERICAN EAGLE—with fruit reels. Ready now for immediate delivery! 1c or 5c Play $5 Extra for Gum Vendor.

NON COIN-OPERATED $54

Not subject to Federal tax.

Established 1925

Growing Steadily Ever Since

GENERAL

306 N. GAY ST. BALTIMORE, 2, MD.

Formerly The General Vending Service Corp.

LOOK TO LAZAR

FOR EQUIPMENT THAT PAYS OFF IN TOP PROFITS

1. THE ROCK-OLA PHONOGRAPH OF TOMORROW — The finest modern phonograph for the finest peak-profit locations.

2. GOTTLIEB’S “SUPER LINER” — Headed for sky-high profits with Jet-propulsion speed.


4. NEW A.B.T. CHALLENGER (1c and 5c Play) By far the top-profit skill counter game of all time.

5. ACE COIN COUNTER — Sensationally popular new feather-light model, with 5 BIG IMPROVEMENTS offered in no other coin counter.

6. PACES SLOTS AND PACES REELS (5c, 10, 25c, 50c and $1.) Big Favorites all.

7. DAVAL PRODUCTS — A complete line-up of sensational counter games — each designed to have sensational new appeal — including MARVELS and AMERICAN EAGLES (coin and non-coin operated).

WE ARE DELIVERING AND ALL ORDERS ARE FILLED IN ROTATION

B. D. LAZAR CO.

1635 FIFTH AVE. PIIITTSBURGH 19, PA.
Price Increases to be Granted Canadian Lumber

Will Stop Flow to Foreign Markets and Make Lumber Available to American Mfrs.

WASHINGTON, D. C. — Civilian Production Administrator John D. Small said this past week that "price increases undoubtedly must be granted on Canadian lumber and some other products to insure an adequate flow".

Small told reporters that he had already taken this matter up with the OPA and planned still another conference with Price Administrator Paul Porter.

Each day's delay, he said, "is very serious—every day we're losing materials" thru Canada's revaluation of the dollar, which increased prices 10% to American buyers last month, and the absence of OPA action to increase the price which American buyers may pay.

"The United Kingdom, China and other foreign markets are perfectly willing to pay the higher price for Canadian lumber," Small declared.

Should Small get his program thru it would mean a big volume increase of lumber for all manufacturers in the American market. Especially of interest to the CPA is the need for more lumber for emergency housing.

At the same time CPA is much interested in preventing the flow of Canadian lumber to foreign markets, especially in view of the fact that the American market is so desperate at this time to obtain this lumber but can't do so because of the confusion existing on the price situation brought about by the revaluation of the Canadian dollar and the fact that OPA has not made any provisions for the American manufacturers to increase their buying price to meet this increase in the value of Canada's dollars.

---

**NEW EQUIPMENT**

**IMMEDIATE DELIVERY**

**AMI MODEL A PHONOGRAPH**

**BALLY VICTORY SPECIAL**

**BALLY SURF QUEEN**

**CHICAGO COIN SPELLBOUND**

**CHICAGO COIN GOALOE**

**AMUSEMATIC LITE LEAGUE**

**EVANS NEW TEN STRIKE**

**BUCKLEY'S NEW TRACK ODDS**

**COMPLETE LINE VICTOR PEANUT VENDORS**

**PERSONAL MUSIC**

**MUNVES' SUPEROLL**

**AMUSEMENT ENTERPRISES BANK BALL**

**WILLIAMS' DYNAMITE**

WE ARE DELIVERING ALL RELEASES TO DATE OF THE FOLLOWING RECORD LABELS:

- **COSMO**
- **CADET**
- **4 STAR**
- **EXCLUSIVE**
- **MODERN**
- **GILT EDGE**
- **EXCELSIOR**
- **LAMPLIGHTER**
- **EMERALD**

AMERICAN COIN-A-MATIC MACHINE CO.

1435 FIFTH AVENUE Phone: Atlantic 0977 PITTSBURGH 19, PA.

---

**Dear Mr. Operator:**

Dave's tickled silly (especially silly) by your wonderful response to his mail order auction. Here are 107 more pieces of equipment from which you can choose. Make your bid... send in a deposit... and if it's all kaputs you'll receive the machine immediately.

**Ad Man**

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**CLOSE-OUTS**

<table>
<thead>
<tr>
<th>Each</th>
<th>Description</th>
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<tr>
<td>412</td>
<td>614 Plain</td>
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<tr>
<td>412</td>
<td>614 Life-Up</td>
<td>$700.00</td>
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<td>2</td>
<td>Jennings, F.P. Silver Moon</td>
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<td>Jefferies, F.P. Sub Tolls</td>
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<td>25</td>
<td>Blue &amp; Gold V.P. factory reconditioned, Factory Repaired, Like New</td>
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<td>2</td>
<td>Used Amusematic Lite League, New 250.00</td>
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<tr>
<td>10</td>
<td>GoodFellas 3 Way Grippers, Like New 20.00</td>
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Write for Special Prices on Bally Surf Queen, Also United New Conversions.

K. C. NOVELTY CO.

419 MARKET ST. PHILA. 6, PA.

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**COIN MACHINE FILMS**

**NEW ISSUES MONTHLY**

Six Subjects $36

**QUALITY PICTURES CO.**

5634 Santa Monica Blvd

Hollywood, Cal.
CHICAGO JUKE BOXERS vs NEW YORK TO BE AIREO OVER RADIO STATIONS WGN-WOR, SUN., SEPT. 1

Will be Question and Answer Battle Between Nation’s Largest Juke Box Cities. Teams Now Being Picked by “Doc” Eaton and Jack Mitnick

CHICAGO — Morry Wood of radio station WGN, this city, holds up one of the silver dollars which will reward the correct answers to be given on the “Battle of Two Cities” quiz program to be aired over station WGN, Chicago, and station WOR, New York.

On September 1, four husky Chicago jukeboxers will compete against four brave New York jukeboxers.

The Chicago team will be captained by DeWitt (Doc) Eaton, Vice-President and General Sales manager of AMI, Inc. this city.

The New York team will be captained by Jack Mitnick, General Manager for Runyon Sales Company of New York, Inc.

Both captains are busy at this time lining up their teams, and drilling them for a fast pace in the contest.

They invite the entire coin machine world to listen in to this unique double station program at 2 PM on Sunday, September 1 over WGN in Chicago and over WOR in New York.

Those who are interested in attending this program in person can do so by writing to either of the stations closest to them for tickets.

“Doc” Eaton, captain of the Chicago jukeboxers said, “We’ll win hands down. You can bet your bottom dollar on that.”

As far as Jack Mitnick is concerned, he stated, “This isn’t even going to be hard. We’ll walk away with every silver dollar in the station.”

---

**NOTICE!!**

**CUT THIS AD OUT AND SEND IT IN WITH YOUR ORDER AND DEPOSIT**

**WE WILL ALLOW YOU A DISCOUNT OF 5%**

**SPECIAL!** 40 Late Model A.S.T. Big Game Hunters $49.50

<table>
<thead>
<tr>
<th>CONSOLES</th>
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<tr>
<td>5c Comb. Super Bell</td>
<td>$259.50</td>
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<tr>
<td>Bally Sun Ray F.P.</td>
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<td>5c Bakers Racer — J.P.D.O.</td>
<td>190.50</td>
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<td>5c Buckley Tract Odds — J.P.</td>
<td>185.00</td>
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<td>HJ Hand — Comb.</td>
<td>180.00</td>
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<tr>
<td>Waiting Big Game — 5c P.O.</td>
<td>180.00</td>
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<td>Evans Beltal — 41 — J.P.</td>
<td>175.00</td>
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<td>Bally Big Top — P.O.</td>
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<td>Waiting Big Game — F.P.</td>
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<td>Bally Big Top — F.P.</td>
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<td>Mills Jumbo — P.O. — Late Head</td>
<td>160.00</td>
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<td>Jenn. Silver Moon — F.P.</td>
<td>155.00</td>
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<td>5c Bally Club Ball</td>
<td>155.00</td>
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<tr>
<td>Mills 4-Bells — 4-Sc</td>
<td>150.00</td>
<td></td>
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<tr>
<td>Late Head 4-Bells — 3-5c-1-25c</td>
<td>140.00</td>
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**ONE BALLS**

|        |        |        |
| Dark Horse — F.P. | 169.50  |
| 61 Derby | 249.50  |
| Kentucky | 249.50  |
| Club Trophy | 250.50  |
| Pimlico | 294.50  |
| Victorious — F.P. Turf Champ. | 100.50  |
| Sportman — F.P. | 150.00  |
| Skylark — F.P. — P.O. | 150.00  |
| Record Time — F.P. | 165.00  |
| Longacre — F.P. | 365.00  |
| Blue Grass | 175.00  |
| Sport Specials — F.P. | 145.00  |
| 45 — Mills 1-2-3 — F.P. | 145.00  |
| Mills Owl — 1 or 5 Bell — F.P. | 150.00  |

**ARCADE EQUIPMENT**

Brown Anti-Aircraft | 49.50  |
Williams Bingo | 160.00  |
Buckley Treasure Diggers | 99.50  |

---

**SLOTS**

$1.00 Jennings | 695.00  |
5c Mills Bonus Bells | 235.00  |
5c Mills Blue Front — Orig. | 195.00  |
10c Waiting Reloans | 95.00  |
10c Mills Late Q.T. | 205.00  |
10c Mills Late Q.T. — Orig. | 175.00  |
25c Mills Blue Fronts | 185.00  |
Vest Pockets — Blue & Gold | 55.00  |
Columbia—Fruit Reel—S.A. or J.P. | 85.00  |
5c Jenn. Club Console Chief | 195.00  |
5c 4-Star Chief | 195.00  |
5c Brown Fronts | 195.00  |
10c Brown Fronts | 185.00  |
10c Blue Fronts | 180.00  |
25c Brown Fronts | 180.00  |
organize indie mdse machine ops

claim cma of n. y. c. gives small ops no protection. have been losing locations by $200 to $500 offers for spots by large ops

new york—a group of 75 cigarette and candy machine operators (who average from 50 to 75 machines each on locations here) have formed themselves into the “independent operators association, inc.” to protect their investments against what they call, “cut-throat competitors who are offering from $200 to $500 for each location” and have elected jack seidler as their president.

these smaller ops claim that the cma (cigarette merchandisers assn.) of this city gives them no protection. they claim that cma is composed of the larger cigarette and candy machine ops.

jack seidler gave one case which helped stir this organization into being. “recently”, he stated, “a cigarette machine operator with 40 machines was gradually wiped out by some larger operators who paid his storekeepers anywhere from $200 to $500 for the privilege of placing their machines in those locations.”

he also stated, “the smaller operator must have protection and we are going to give it to him.”

seidler also advised that they now have an attorney studying location agreements and leases (which were reproduced in the cash box over the past four years) and they will have one standard location agreement prepared for the protection of their members.

“a meeting is being called early in september”, seidler said, “and all the members will be present to hear some very interesting information for their benefit. the exact date of the meeting is to be announced.”
SPEAK UP

WRITE US WHAT YOU THINK SHOULD BE DONE TO HELP THE INDUSTRY

Signed

Firm

Address

City  Zone  State
VICTORY SPECIAL

Your post-war PROFIT INSURANCE is right here in this top-notch moneymaker. Quickly convertible to ONE or FIVE BALL play. Precision-built, "get-it-right" mechanism. NEW DAILY DOUBLE FEATURE, plus changing odds, mystery selections, WIN, PURSE, SHOW awards. For all time high profits in replay spots. NOW DELIVERING.

Drum Bell

The Greatest Console Ever Built! Fascinating! Thrilling! Suspense AND - COME-BACK Player Appeal that Doubles and Triples your PROFITS! The "HOLD AND DRAW" feature has been acclaimed by EVERY OPERATOR!!

ORDER QUICKLY

$477.50
F.O.B. CHICAGO

AUGUST SPECIALS

Refinished & Reconditioned

Thoroughbreds
295.00
Longacres
295.00
'41 Derby
195.50
Club Trophy
195.50
Dark Horse
195.00
Blue Grass
195.50
Pimlico
225.00

Keeney Super Bell
5c, C.P.F.P.
289.50
Keeney Super Bell
25c, C.P.F.P.
317.50

WRITE—WIRE—PHONE—COME IN—TODAY!!
DIRECT LINE DISTRIBUTORS

Paul A. Laymon

DISTRIBUTORS FOR BALLY MFG. CO. IN CALIFORNIA, NEVADA, ARIZONA, AND THE HAWAIIAN ISLANDS

1503 W. PICO ST.
DR. 3209
LOS ANGELES 15, CALIF.

Mills Sales Has Over 50% Returned Vets as Employees

Oakland, Calif.—Warren H. Taylor, Salesmanager for Mills Sales Company, Ltd., this city, reports that the firm "have gone to every extreme to find places in our organization for returned veterans, and at the present time approximately 50 per cent of our Service Department are veterans of World War II".

Taylor also stated, "In addition to this we have endeavored, in every possible way, to give the proper advice to those desiring to enter the coin machine field."

Taylor was visited this past week by an ex-G.I. who had enrolled at the University of California but wanted to augment his present income with an operation of coin machines. After giving this veteran all the information regarding the coin machine business that he could, he received a letter in return of which Taylor is very proud, "For", as he says, "it shows how careful and painstaking the firm have been in giving good, sound advice to those vets who want to enter this field."

The letter reads, "In appreciation of the courtesy which you showed me yesterday when I called at your organization I want to send this note to thank you again.

"The ideas which I mentioned to you in our conversation yesterday still have my consideration, altho I will take sometime before acting upon them. However, it would be a pleasure to do business with your organization, and I hope I may be able to do so before too long.

"May I again thank you for your kindness. It is extremely gratifying to find such singular courtesy in the present day business world."
<table>
<thead>
<tr>
<th>Music</th>
<th>CONSOLES</th>
<th>SLOTS</th>
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<tbody>
<tr>
<td>C.O.D.</td>
<td>］50c Mills Four Balls (first heads, cabinet refinished)</td>
<td>SPECIAL — Immediate Delivery on Extrabell rebuilts.</td>
</tr>
<tr>
<td></td>
<td>］10c Mills 50c Mills Blue Pint</td>
<td>　5c Extrabell</td>
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<td>5c Mills Blue Pint</td>
<td>10c Extrabell</td>
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<td></td>
<td>$359.50</td>
<td>25c Extrabell</td>
</tr>
<tr>
<td></td>
<td>］10c Mills Cherry Ball</td>
<td>All completely refinished and rebuilt by expert mechanics</td>
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<tr>
<td></td>
<td>］159.50</td>
<td>6— ］5c Mills Blue Pint</td>
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<td>］195.00</td>
<td>］5c Mills Blue Pint</td>
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| Extrabell | ］$359.50 | ］$225.00 |

| Parts, accessories and assembled units will be Easy to get at Badger and easier still on the operators pocket-book. |

Terms: 1/2 Deposit — Balance C.O.D. |

All merchandise unconditionally guaranteed regardless of price. Return in five days if not satisfied. All orders subject to prior sale of equipment desired.

MULLININX AMUSEMENT CO.

1514-1516 BULL STREET (phone 3-6601)

SAVANNAH, GA.

Badger Sales New Bldg. Has Over 8,000 Sq. Ft.

Air Conditioned Thruout. New Type Parts Dept. Features Large Repairs, Shipping & Whse. Space. Many Modern Conveniences.

"They will be there to see and point out" explains Leonard, "and we intend to forever banish the phrase 'Hard to get parts'. Parts, accessories and assembled units will be 'Easy to get' at Badger and easier still on the operators pocket-book."

Completing the overall picture requires a "look-seek" in on the vast warehousing facilities and adjoining shipping and loading platform.

"Trucks can drive in, up and out fully loaded in nothing flat," comments Happel "and this will be especially appreciated by operators to whom even a minute lost in transit time means a great deal."

The expertly manned shop not only will have facilities for the electrical and mechanical repair of machines, but also a fully staffed cabinet refinishning department.

A whole corps of workmen are putting the finishing touches to the "Badger Castle" and its opening will be announced in a forthcoming issue.
The Amazing
NEW
Escalator Conversion

DURO-MATIC
(PATENT PENDING)

A careful study of the problems and constant service experienced by operators using Bell-type machines has resulted in the amazing discovery of:

DURO-MATIC

DURO-MATIC is an escalator conversion consisting of a new sensational combination of parts, which can be installed in twenty minutes, no adjustments, and lines up with any mechanism.

DURO-MATIC is precision built. Automatic in operation with all metals tested for strength and durability. Add all this together — your answer is "DURO-MATIC," a simplified combination designed to fit any escalator and insure you with trouble-free operation, resulting in a tremendous earning power.

All escalator conversion kits sold with a money-back guarantee, including instructions for installation. Be first in your territory. Write or wire all orders. Replies will be given prompt attention.

DON'T DELAY!
PLACE YOUR ORDER IMMEDIATELY!

Get on the road to prosperity with DURO-MATIC.

A FEW CHOICE DISTRIBUTORSHIPS AVAILABLE
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The DURO-MATIC COMPANY, Inc.
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SEATTLE 99, WASHINGTON
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NEW ELEVATOR CONSTRUCTION

DUR-O-MATIC (patent pending)

DUR-O-MATIC

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Fax: (860) 555-1235

Email: info@duro-matic.com

We offer a wide range of elevator solutions for commercial and residential applications.

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Super A P P E A L . . .
THE MAGIC BUTTON!

Super D E S I G N . . .
NEW STREAMLINED CABINET!

Super P E R F O R M A N C E . . .
CUTS SERVICE COSTS!

"THERE IS NO SUBSTITUTE FOR QUALITY"
ORDER FROM YOUR DISTRIBUTOR

D. GOTTLIEB & CO.
1140 N. Kostner Ave., Chicago 51, Ill.

U. S. Asks Jersey Music Guild to Train Vets

NEWARK, N. J. — The Veterans’ Rehabilitation Division of the United States Government has requested the Music Guild of America, juke box ops association here, to institute a course of study for the training of apprentice servicemen.

Under the plan proposed, members of the industry would be requested to cooperate with the Veterans’ Administration and the Music Guild of America in two ways.

First, by acting as instructors, appointing the best servicemen as teachers and secondly, by engaging the apprentice upon the completion of the course of study.

The course of training would be paid by the Veterans’ Administration. Servicemen who act as teachers will receive a nominal salary, unless they offer their services to the wounded GI’s without charge.

Employers would be required to pay these trainees at the completion of the course the rate of wages provided for in the union contract between the Music Guild of America and Local B1477, I. B. E. W., A. F. L.

The Music Guild will seek the cooperation of distributors, who now conduct schools of instruction or who will be willing to institute such a school of training for these apprentice servicemen.

While the GI’s are in training, the Veterans’ Administration will pay them subsistence salaries. This subsistence will continue even after they are employed or until the apprentice servicemen receive a living wage.

The Board of Governors of the Music Guild of America has approved this cooperation with the Veterans’ Administration under the Public Relations project.

Not only will this give the veteran an opportunity to earn his wage through life, but will at the same time give the industry an opportunity to engage trained servicemen. It will also reduce national taxes when these trainees receive their full salary.

Here is a worthwhile project for all music merchant operators’ associations to engage in a similar project.

The Music Guild of America is the first to institute a school of instruction at the request of the U. S. Government.

It is hoped that other associations will likewise take advantage of this opportunity.

Tax Jukes and CigVenders

LA SALLE, ILL.—City Clerk Bertha Young reported this past week that this city had received a total of $1,625 in revenue from taxes placed on juke boxes and cigarette vending machines by a special ordinance at a Spring council meeting.

The $15 yearly tax on juke boxes brought this city $915 for the 61 machines that were licensed.

Meanwhile a total of 71 cigarette vending machines paid off $170 in licensing revenue.

Lions to Raise Money With Vending Machs

LEXINGTON, KY.—The Lions Club here has made plans for early installation in strategic locations throughout this area of 1¢ gum and candy machines as a means of increasing its blind and charities funds.

Clubs throughout Ohio and other surrounding states are adopting this same method for raising necessary funds.

Youth organizations are also using candy and gum vendors to raise cash. The machines all appear with signs regarding this fact and the press helps the clubs to cash in on their machines.
N. Y. News Story on Juke Box Record Biz
Featured by St. Louis Sunday Globe-Democrat

ST. LOUIS, MO. — The Sunday Globe-Democrat (August 4) picked up the story featured in the New York Sunday News (as reported two issues ago in The Cash Box) and under the name of the same feature writer, Robert Sylvester, told the public here all about the great job which the juke box had done for the record manufacturing business.

In effect the story continues with the very same wording which appeared in the New York Sunday News from every standpoint.

The writer, tho, was given a very fine illustration in the Globe-Democrat here featuring pics of Thomas A. Edison and his first phonograph, as well as Bing Crosby and Frank Sinatra and also a picture of a record listening room in one of the leading St. Louis department stores.

There is no doubt in the minds of juke box coinmen here that this story proved of tremendously good value to the juke box trade throughout this area.

“It brought home”, as one op stated, “to all the record wholesalers here that they certainly owe the juke box trade a lot of consideration for the fact that this business is what put them over the top.”

Ponser-Kaye N. Y. Game Show Pulls Big Crowd

NEW YORK — The showing of the three new machines of the George Ponser-Irving Kaye firm, Amusement Enterprises, Inc., this city, attracted a large crowd of out-of-town coinmen its first day to the Hotel New Yorker, Parlors F and G, this past Thursday, August 15.

Among those seen around the floor by reporters of The Cash Box, during the first hour after the doors opened to show the three new machines, were: Ted Bush of Minneapolis; Harold Klein of Milwaukee; Sam Strahl of Pittsburgh; Max Glass of Chicago; Irv Morris of Newark, N.J.; Joe Ash of Philadelphia, Pa.; Jack Berger of Baltimore, Md.; Irv Sandler, Des Moines, la.; Eddie Coristion of Cliffside Park, N.J.; Bert Lane of New York; Fred Mann of Chicago; Ben D. Palastrant of Boston; Lew London of Reading, Pa.; Eddie Ginsberg of Chicago with Mrs. Ginsberg; and many others who are still arriving while this is being written.

A legal type counter game a real bowling machine and a roll down type game were shown to all who attended. The comment was very good and orders taken by Ponser and Kaye exceeded all their expectations.

The showing continued on until Saturday evening when it wound up with a bang up party for all who were still here.

WE WILL BUY IMMEDIATELY 500 USED STEEL SLOT STANDS

NOTE: IF NOT STEEL, CAN BE METAL OF EQUIVALENT STRENGTH

WIRE — PHONE — WRITE LOWEST PRICE FOR QUICK DEAL

M. S. WOLF DIST. CO.

(MAIN OFFICE)
1348 VENICE BLVD., LOS ANGELES, CAL.

(PHONE: PROSPECT 4131)

GENUINE FIBRE MAIN GEARS!!
FOR SEEBURG AND WURLITZER (Less Hub)
Sample—$3.95

FACTORY GUARANTEED AGAINST DEFECTIVE WORKMANSHIP OR MATERIAL

Lots of 10—$3.50

CASTERS
HEAVY DUTY REPLACEMENT
Set of 4 $1.60

PICK UP COILS
ALL SEEBURG, EXCEPT 8000-9800
Each $1.50

PICK UP RUBBER
PACKAGE, 20 SQ. INCHES $1.00

VOLTAGE TEST LITES
TO 600 VOLTS, UNBREAKABLE
Each 50c

ROCK-OLA — SEEBURG — WURLITZER — AND MANY OTHER LATE USED PHONOGRAPH ON FLOOR — STOCK CHANGES DAILY PHONE YOUR NEEDS!

WRITE — WIRE — QUANTITY PRICES TO DISTRIBUTORS AND JOBBERS. TERMS: 1/3 DEPOSIT, BALANCE C.O.D., F.O.B. Los Angeles or San Francisco, Cal.

E. T. MAPE DISTRIBUTING CO., INC.
1701 W. PICO BLVD., LOS ANGELES 15, CAL.
284 TURK ST., SAN FRANCISCO 2, CAL.

(Phone: DREXEL 2341)
(Phone: PROSPECT 2700)
NEW YORK—With the arrival of R. R. (Rudy) Greenbaum, Vice-President and Commercial Salesmanager of Aireon Manufacturing Corp., Kansas City, this past week, the meeting of the eastern regional directors of the firm was called to order this past Friday, August 16, at the Hotel New Yorker in this city.

Not only were there Aireon regional sales directors and distributors from this area present but also many from the Midwest arrived to attend this meet.

It is reported that “Rudy” Greenbaum went over the plans, program and policy of the firm for the rest of this year and into 1947.

He is also reported to have announced that the firm would soon have a new auxiliary music line to announce in addition to their present line of automatic music.

Those present also discussed the 10c, 3 for 25c play, which seemed to be one of the topics brought up at this eastern regional meet. Results of this type play will be announced in the very near future, it was stated.

Fred Mann, Leo Dixon, Irv Blumenfeld, Irv Sandler, Harold Klein, Ted Bush, Ralph Colucci, Ben Palastrant, Dave Margolin, Sam Weissman and many, many other Aireon men were seen about the hotel prior to and after this meeting.

Greenbaum also announced that the firm had changed advertising agencies and that a very well known New York ad agency would handle their advertising program from now on.

Many other plans were discussed, according to reports, and it was stated that Greenbaum’s words were received with great happiness by all those present.

Other plans will soon be announced and the firm are reported to have something of very outstanding interest for the juke box trade.

MONARCH CAN DELIVER WHAT YOU NEED!
ALL BRAND NEW FACTORY RELEASES or USED EQUIPMENT, RECONDITIONED
The MONARCH WAY!

Arcade Equipment
Counter Games
Phonographs
Free Play Consoles
Payoff Consoles
5-Ball F.P. Pin Games
1-Ball Multiple F.P. Tables
1-Ball Multiple P.O. Tables
Slot Machines
Write, Wire or Phone Today
For Special Close-Out Prices
SPECIAL
5 Groetchen Metal Typers
10c Play, Etc.
$38.50
10 Champion Hacks
Write for Prices
New Pin Game Cartons, Etc.
$2.75
Terms: 1/3 Dep., Bal. C.O.D. or Sight Draft
MONARCH COIN MACHINE CO.
1945 N. FAIRFIELD AVE., CHICAGO 22, ILL.
Phone: ARline 1524

WANTED!

ROCK-OLA
IMPERIAL 20’s
1939 STANDARD AND DELUXE
1940 SUPERS AND MASTERS
State quantity and condition, Lowest Cash Price.
NATIONAL COIN MACH. EXCH.
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Phone: Rockingham 6466

Coming Soon!
PACKARD PLA-MOR
HIDE AWAY
PLACE YOUR ORDER NOW!

PACIFIC COAST DISTRIBUTORS
1347 W. Washington (Tel. RI 5527) Los Angeles 7, Calif.
All members of the jube box fraternity here are very much interested in the forthcoming radio quiz program which will take place over radio station WGN (largest in the mid-west) and radio station SOR (largest in New York) between two teams of jube box men who will be answering questions regarding the jube box for silver dollars. Morry Wood of this program believes that it will be one of the most interesting he has ever conducted. The two teams will be captained by DeWitt (Doc) Eaton, vice-president and general sales manager of AMI, Inc., and Jack Mitnick of Runyon Sales Co. of New York, Inc. "Doc" Eaton is of the opinion that his Chicago "jubebers" as he calls them are going to K.O. the N.Y. boys. The program takes place at 2 P.M. on Sunday, Sept. 1. All the coin machine trade should listen in for it is sure to be one of the most interesting programs ever yet.

Hymie Rosenberg of New York was in town this past week and probably in conference regarding the Challenger phone. Last time we talked with Hymie he told us that the Challenger would be transferred to a Wichita, Kans, plant for manufacture ... R. M. Sparks of Sparks Specialty Co., Soperton, Ga., was also in town and visiting over at the Seeburg factory. Sparks is one of the real old timers in the coin machine business and is also planning to manufacture a scale which we believe he will announce very soon ... M. G. (Mike) Hammargren of Wurlitzer was also in town this past week and was reported busier than ever meeting with many of the Wurlitzer distrbs who came to town to see him and also with his local distributors here ... A. Matheny of Matheny Vending Co., Wichita, Kans, was in town and was seen yesterday by the Seeburg buyers. He is one of the old-time better known firms in the coin machine biz and the Mathenys are one bunch who want to give their customers whatever is to be had of the bestest.

Morris Avery, operator from Greybull, Wyo, mingled with others in Chi and we hear he placed a very large order for Pace slots while in town. Avery operates quite a number of machines right on the outskirts of Yellowstone ... Morris Gisser of Cleveland Coin Machine Exch., Cleveland, was also in town. We were rather surprised to see Morris for the last we heard was that he was "retiring" from the coin biz and was going to take things easy from now on ... Bill Fielding of Donald Fielding & Co., Windsor, Ont., Can., was also in town. Bill feels swell now that he can lay down that Canadian buck and know that it pays our American dollar. Bill, as usual, is reported to have done some big buying while in town and wanted to get those machines up to his spots in Canada as soon as he possibly could. ... Ben Robinson of Detroit, Mich, and New Orleans, La. was also in town. But, that's to be expected, especially with Bill Fielding here for both of the boys are the best of friends.

Steve Sahacki of Gary, Ind. drove into town this past week to do some quick shopping while prices were leveling off and we hear that Steve made some nice buys ... By the way, plenty of ops coming to town these days to grab whatever they can while the jobbers and distrbs here are presenting some real buys in all types of equipment and the ops can fill all open spots in their territories while waiting for the new machines to arrive ... C. M. Stokes from way down Laurel, Miss, also in town and seeking to buy plenty of machines. Hope he got what he wanted ... Bob Howenstein of Fort Wayne, Ind. can always be depended on to come running into town when he needs something. And he needed plenty this past week, we are told ... Ralph Crain of Kankakee, Ill. also popped into the city ... Bob Knies of Gilbert Distrib. Co., Des Moines, Ia. also came in for a visit and to see what he could buy while he was here.

Paul Glaser of Empire Coin Mach. Exch. takes to the road to call on ops to see what he can buy and sell. Gil Kitt, in the meantime, hies himself down to Columbus to attend Woolf Solomon's official opening of his new spot at 183 Towne Street and to also see what Woolf has done with his place—for ideas, maybe ... Lawrence Daurora of Schenley Vending Co., Pittsburgh, Pa. popped into the Windy City of ours and was seen here and there around town ... J. R. (Pete) Pieters of King Pin Equipment Co., Kalamazoo, Mich. came running into town to see Harry Williams and see whether he couldn't get more and still more of the Williams' Dynamites. Pete was taken for an airplane ride by Harry and liked it so much he's coming back for instructions. Harry is a full-fledged pilot. (By the way, Pete, wasn't it Mrs. Pieters who didn't want you to take flying lessons, hey?) ... We heard from Pete later in the week that all ops in the Western Mich. area (who had previously been on a 60/40 commission basis) had now changed over to 70/30. Pete advised that the boys changed to 60/40 after reading The Cash Box suggestions during the war and now agreed with this publication that 70%-30% was the answer to profitable operating.

Saw Sol Gottlieb—and, as usual, Sol was in a rush to get away from town. This time, he advised us, he was on his way down to visit with Woolf Solomon at the formal opening of Woolf's new offices. Looks like Solomon will have quite a crowd down there ... We hear that Dan King of Western States Distrib. Co., San Francisco, has just purchased a larger plane. It's a seven passenger, twin motor affair. Now Dan will be able to carry even more machines than he ever did as he flies about visiting his many operators ... We haven't heard from Harry Salat of Bell Products who is somewhere on the road between here and California. We wanted Harry to send us pictures and notes as he covered the country—mixing business with pleasure. Hey, Harry, you haven't forgotten us—or have you? ... We're told by interested mfrs here that Ben Robinson (Shurfy) Super, man of Runyon Sales Co. is on his way into town to visit with them ... Quite a few of the boys passing thru town this past week were on their way to attend the N.Y. showing which George Ponsier and Irv Kaye of Amusement Enterprises were holding for 4 days at the Hotel New Yorker in N.Y.C. We hear that Mr. and Mrs. Eddie Ginsberg (Atlas) also left to attend this showing of 3 new machines.
The formation of the new Independent Operator's Association, Inc. for the benefit of smaller cigarette and candy machine operators has the merchandiser machine ops talking. Jack Seidler of Brooklyn is the president. Dave Stern, Sea Coast Distributors, can be found these days behind his desk at the New York office. Dave is working in close coordination with his new manager Jules Meyers, who comes from their Newark office. Stern is jubilant over the action stirred by his "auction sale" ad in The Cash Box, reporting plenty of biz... E. Klein, a Montreal, Canada, op here on a buying trip.

Barney (Shug) Sugerman, Runyon Sales Co., back from his latest trip. Shuggy was away for four days and visited Dallas, New Orleans, and Miami. He returned just in time to accept an invitation for himself and his record department personnel to attend the opening of Levis Prima and his orchestra at the famous Meadowbrook Club in New Jersey... Sam Orenstein, Triangle Distributing Co., Providence, R.I., in town for a few days seeing Charley Katz and Leon Berman of Standard Games, Inc. Sam is the distributor for their game "Spot-lite" in New England... Charley Katz leaves for a few weeks trip to New Orleans.

Buddy and Joe Eisen, Joe Eisen & Son (Packard distributors here) will run a two day service school at their offices at 12th Ave. and 52nd St. A Packard factory service man will lecture and demonstrate the mechanical set up of the new Packard equipment. The dates are August 28 and 29... Mike Munves seen trying to talk with customers and answer the phone amidst the hammering and banging of the carpenters who are building new offices at his 34th Street headquarters. Mike gave up after a while and left... Barney Schiang, manager of the Automatic Phonograph Operators Assn., back from his vacation... Dave Lowy off for a fast trip to Boston, Mass.... Joe Fishman, Atlantic New Jersey Co., Newark, N. J. and Al Schlesinger of Poughkeepsie, N. Y. take a short vacation in Saranac Lake, N. Y.

Bert Klapper, Boston, Mass., visits with Hymie Rosenberg of H. Rosenberg Co. Hymie tells us he's just about ready to open his offices in Hartford, Conn. and that Mac Pearlman may take charge... Merle Schneider of Detroit, Mich. visits his father Sam Schneider of Apollo Records... Dick Etwell, president of Bel-tone Records, in town and talking about his forthcoming "kiddy" album, which he claims has a new twist... Jack Fitzgibbons celebrates a birthday this week, and was in an exceptionally jubilant mood. Jack is looking forward to the immediate future with great expectations for his new venture which will be announced to the trade in the next week or two.

Many out-of-towners here this week for a double purpose. Most of them came in to attend the four-day showing of Amusement Enterprises, three new machines... George Ponser and Irving Kaye were highly elated over the reception of the games by all those attending... Aireon held an eastern regional conference with R. R. "Rudy" Greenbaum, Vice-President and Commercial Salesmanager, leading the discussion. (Complete story on Page 58)... Joe Hahner of Fordham Amuse. Co. and Jim Noonan of Noonan Amuse. Co. leave for Florida. Understand Joe and Jim have a big deal in mind.

As we go to press before the Amusement Enterprise party is concluded, we can run only a partial list of those people attending the showing. In addition to many local coinmen, those out-of-town visitors were: Joe Ash, Philadelphia; Irv Morris, Newark, N. J.; Lou London, Dallas, Tex.; Max Glass, Chicago; Fred Mann, Chicago; Ben Palastrant, Boston, Mass.; Frank Russo and Charley Polgar, Newark, N. J.; Jack Berger, Baltimore, Md.; Eddie Corrison, Cliffside Park, N. J.; Eddie Ginsberg, Chicago; Ted Bush, Minneapolis, Minn.; Harold Klein, Milwaukee; Wisc.; Irv Sandler, Des Moines, Ia.; Sam Strahl, Pitts- burgh, Pa.; Irv Blumenfeld, Baltimore, Md.; Ralph Colucci, Hartford, Conn.

Also: Del Veach, St. Louis, Mo.; Joe Greene, Boston, Mass.; Jack Lyssner, New Haven, Conn.; C. Levinson, Baltimore, Md.; Frank McNichols, Cleveland, O.; H. Kohn, Cleveland, O.; Sidney Basch, Scranton, Pa.; Bill Luhrs, Homedale, Pa.; Roger K. Fisk, Elmira, N. Y.; Sidney Moscovitz, Elmira, Pa.; Henry Sandler, Pottstown, Pa.; Irv Orenstein, Newark, N. J.; Sam Frankel and Harry Frankel, Newark, N. J.; Joe Backsay, Jr., Fords, N. J.; Rex Shriver of H. C. Evans, Chicago; Charles Aronson and Bill Alberg, Brooklyn, N. Y.; Namy Salih, Newark, N. J.; Charles Soule, Washington, D. C.; W. C. McClincy, Elmira, N. Y.; and George Rambaum, who recently took over the Henry Lemke Co. of Detroit, Mich. Many others were arriving as we go to press. We'll try to get their names in the next issue.
LOS ANGELES

M. S. Wolf and Al Silberman up to San Francisco for a meeting of managers. Wolf returns to Los Angeles while Al carries on with a trip to the north. Bill reports that he is receiving many inquiries from music ops about the Cosmo Record line he is distributing... Jack Gutschall has severed relations with Exclusive Records and will henceforth distribute only the Modern, G & G, San Antonio and Lamplighter labels... Woody Philbin, local op is back in the hospital for treatment. Woody has had more than his share of illness and hospitalization.

Let's hope that he will be ok soon... Sam Ricklin of Cajun Music has been spending the past few weeks with Joe Guzon, who has a good sized operation in that famous Wrigley paradise. Sam can ease up a bit now that Gabe Orland is back to work on a part time basis. Gabe was operated upon recently and is recovering.

Paul and Lucille Laymon have been taking it easy after working hours these days. What, with the heat here, the folks find it most comfortable to dash home, get into their swim suits, and take a plunge. Paul tells us that he expects to be able to make delivery of the new Bally 'Draw Bell' very, very soon... Conditions generally are beginning to show more life. The following ops were seen shopping along coin row the past week: Fred Allen, Bakersfield; Ivan Wilcox, Visalia; Johnny Hawley, Inglewood; S. J. Burris, Montebello; Norman Glover, Bell; Raymond Stewart, Tipton; Dean Brown, Glendale; Ray Wherrett, San Luis Obispo; Walter Murra, Downey; Niles Smith, Olddale; L. B. Gayer, San Bernardino; David Oscar, Eli Franco, John Nelson, Earl Calé, R. L. MacDonald, Harry Oshrink, and Abe Hanlin of Los Angeles.

Len Micon of Pacific Coast Distributors says that he expects a sample of the new Packard Pla-Mor Hideaway in his showroom by next week. He hopes to have more dope on his long expected shipment of Evans "Bang-tails" soon... Charlie Robinson just recently moved into his new home on Sunset strip and is busy helping the misus do the shopping for new furniture... Jimmy Rutter is working on a new game. Jimmy hopes to have his initial sample ready for display in a few days. It's unique and definitely appears to have a good future... Bud Parr has just returned from a quick trip to San Francisco where he greeted Ernie Bremer's new baby. Bud informs us that the Solotone organization has created something new in the music field which is past the experimental stage and will prove to be of "phenomenal interest" to music ops.

Elky Ray of the Gold Coast Coin Machine Exchange expects to receive shipments of the new Gottlieb one ball and "Superliner" soon... Len Kelly of K & M Distributors has sent his leading salesman R. W. Avery to Dallas to take over that territory while Fred Myers prepares to move into Omaha to set up offices and showrooms in that city. The firm is expanding rapidly and plans on direct selling of discs to operators and retail stores... Sol Bihari of Modern Records is off on a three months' cross country tour on behalf of the firm and plans to call on record distributors and ops... H. M. De Govia of Dee's Service is local distributor for the Wayne "Record Volume Equalizer"... Neil Nelson is taking plenty of orders for the automatic bowling game, "Strikes 'n Spares."

SAN FRANCISCO

Warren Taylor of Mills Sales of Oakland is planning a series of trips which include Portland, Los Angeles, across the country to Chicago for a visit to the Mills factory, and right back to the West Coast to be on hand for the grand opening festivities of the Los Angeles and Portland branches of the firm... H. R. Maser has left for Chicago where he expects to remain until early Septemver. In the meantime, the contractors are getting set to completely rebuild his present location into one of the finest shops, showrooms and offices in the Bay City area. Maser has been appointed regional representative of a well known slot manufacturing company and will assemble the machine in San Francisco. He expects to have his building completed early in September.

Lou Wolcher of Advance Automatic is a traveling man. He is on the go just about all the time, either on his way back from somewhere or just going. His most recent trip has been to Palm Springs, and he is reported due back this week. In the meantime, the old reliable, Al Meyers, is on the job and keeping things humming. Al tells us that business is good and getting better all the time... J. D. Cox has just moved into his own building at 671 Howard St. Distributor for the Packard Pla-Mor phonograph for Northern California, Cox is also distributing slots and other coin equipment... Dan King, III, of Western States Distributing Co., has taken the misus on a short vacation trip into the wilds of Canada. King is a noted horseman and hunter and has a large collection of trophies gathered in days gone by... Chet Gardner of M. S. Wolf Distributing Co. was seen scrubbin' and polishin' for the meeting of branch managers with the boss this week. Al Silberman is due in town with Bill Wolf for the meeting.

Al Armos of Golden Gate Novelty tells us that the demand for used equipment is greater than ever. He has a stock of good reconditioned games and phonos on display for sale to ops... Morris Pollard, in Los Angeles this week looking for equipment, is due back soon with a carload of swell games, we hear.

Leon, "hi-ho" Silver, a very busy operator of gum, candy and vending machines, has just purchased the building at 760 Hayes St., and is in the process of having the place completely remodeled. When finished the place will be very modern, with spacious offices and shops. Leon will expand his operations and will move into the distributing field.

Joe and Iari Noto of the Nobro Novelty Company have expanded their present location and have set up a complete record sales department. In the rear of their enlarged building they are reconditioning a large number of games for sale. Both boys were recently discharged from the army and have taken up where they left off... George Murdock of M. B. W. Associates has just returned from a quick trip to Chicago. Murdock informs us that the demand for the Wayne "Automatic Record Volume Equalizer" is nothing short of phenomenal. They hope to increase their manufacturing facilities for greater production to meet the ever growing demand.
ST. LOUIS

Big news this week was the showing of the new AMI phono at Lindell and Teresa Blvd — where the AMI sales office operated by "Irish" Murphy did a land-office business. Many orders went on the books . . . Eugene Cotter of West Frankfort, Illinois, is becoming a familiar figure these days — he’s commuting regularly into St. Louis in search of pin games and phonographs.

* * *

Whispers around the circuit are that Missouri Tavern Supply Company down at Springfield is for sale. Dale Riener, masterful manager, reportedly passed the word along — nice stock there, boys! . . . O. M. Anderson of Austin, Texas, who has many buddies among St. Louis’ veteran ops, was a guest in the city over the weekend. More machines available in Texas, Anderson opined.

* * *

Jeff City ops sent a one-man delegation to St. Louis to get a line on the location-commitment movement currently absorbing everybody’s interest. The delegation was Earl Moore, who feels it’s high time “somebody did something!” Incidentally, the question of how much commission the location owner is rightfully entitled to will be the piece de resistance at the forthcoming September meeting of the Missouri Amusement Association, according to President Lou Morris. Missouri ops will present a unified front this winter — we hope . . . “No more free linoleum, beer taps, new windows or counter tops” will be the banner cry when the ops assemble . . .

Bob Huggins has gone to work as a mechanic over at Olive Novelty Company — Bob’s a veteran in two ways . . . Word comes south from Al Haneklau of Olive Novelty that the fishin’s fine in Wisconsin. Al is probably loafing on the porch, Ben Axelrod of Olive reports. “I haven’t had a vacation in twenty years” Ben complained. “Some day I’ll surprise everybody.”

* * *

Myron Trotter, who runs a string of pin games and phonographs down Jacksonville, Illinois, way, was a familiar figure around distributor’s showrooms the past week. Myron went home with a load of serviceable machines, however . . . One op who isn’t complaining is Jimmy Carmody. His locations, all in the better-bracket taverns and other spots, are not closing up due to the beer shortage. Schooley Music Company over in Granite City, on the other hand, goes as beer goes — and beer isn’t going . . . much.

* * *

Carl Trippe traveled to Evansville, Indiana, over the past weekend to take in a few races and transact a bit of business. Carl is getting a bit portly again, despite herculean dieting a year or so back . . . Luscious Florinne Smith, Art Paule’s right hand on the Ideal salesboard balcony, is back brown and sunny after a week at the beach.

PITTSBURGH

Sam Strahl of American Coin-A-Matic was reminiscing over childhood days with Dick Elwell of Bel-Tone Records, who was explaining as well as plugging the “Ugly Duckling” series of records to Sam . . . Joe McGlenn says McGlenn’s Distributing Co. is doing their darnedest to meet customer demands with an insufficient stock of coin machines.

* * *

B. D. Lazar boss man at B. D. & J. D. Lazar, is sold on “Superliners.” All incoming reports throughout their territory leads B. D. to believe that Superliner is the best game to hit the market for the past five years” B. D. has his hands full filling Rock-Ola orders. He says he would appreciate quantity and not driblet shipments. The firm is also getting a nice play with the Gottlieb “Hand Gripper.”

* * *

Sam Horvitz and his Acme Novelty Co. are up in high G again. “Pitchem” games at long last have started to come through . . . Jack Beever, the mechanical wizard of Tri-State Autocoins, enjoys his weekends motorboating along the teeming, but picturesque, Monongehela river.

* * *

Johnny Peters reports that Pittsburg Amusement Co. is bobbing along . . . not mad at anybody . . . and from past events the very near future is beginning to take on a rosy hue.

* * *

Herby Rosenthal of Banner Specialty Company is rapidly rearranging display spaces for Packard Pla-Mor Hideaways. “They should be in any minute now,” says Herby.
WANNA SELL? WANNA BUY?

ALL YOU CAN WRITE ON THIS CARD ONLY $1. MAIL TODAY AND YOUR AD WILL APPEAR IN NEXT WEEK'S ISSUE OF "THE CASH BOX"

NAME
ADDRESS
CITY …………………………. STATE …………… PHONE ……………

BUSINESS REPLY CARD
FIRST CLASS PERMIT No. 43309, SEC. 510, P. L. & R., NEW YORK, N. Y.

THE CASH BOX
381 FOURTH AVENUE
NEW YORK (16), N. Y.
WANT—Mills 3 Bells, Mills 4 Bells, Late Heads; Mills 4 Bells, Early Heads; All Models
Phonographs; Wurlitzer, Seeburg, Rock-Ola and Mills. State quantity and your lowest cash
price. BADGER SALES CO., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF.

WANTED—Your Used Phone Needles. We re-grind any straight shank, metal point, round or
eelliptical needles with extreme precision and guarantee NEW NEEDLE SERVICE at a terrific
saving to the music operator. Almost five years of successful service to hundreds of music
operators. It’s an honest service. RE-SHARP NEEDLE SERVICE, P.O. BOX 770, FORT DODGE, IOWA.

WANT—Bankrolls, Wurlitzer Skee Ball Alleys and Music Boxes. S & W COIN MACHINE EXCHANGE,
2416-20 GRAND RIVER AVE., DETROIT, MICH. Tel. Clifford 1956.

WANT—We will buy any kind or make of slot machine in any condition. Write full particulars
of type, price and condition. Note: We repair, refinsh and service all types of slots. Over 20
years of shop experience. G. B. SAM, 541 EAST 32nd ST., LOS ANGELES 11, CAL. Tel.
ADAMS 7886.

WANT—I Panoram Peek and Western Baseball. Must be in good condition. Will buy Same or
trade for National Skee Balls 36 ft long. A B AMUSEMENT CO., MAIN ST., MARGARETIVE, N. Y.

WANT—Bell Products Co. is badly in need of all types of equipment. Therefore, we will pay top
dollar for any amount of pin games, consoles, phonographs, slots and arcade equipment. We
will buy equipment on or off location. Write, wire or phone. BELL PRODUCTS CO., 2000 N.
OAKLEY, CHICAGO 47, ILL.

Write, wire or phone and we’ll give our highest offer within 24 hours. DAVE LOWY & COMPANY,
594 TENTH AV., NEW YORK CITY, N. Y. Bryant 9-0817.

WANT—Penny-weighing scales on location in New England. Will pay full cash value. J. E.
LEWIS CO., BOX 402, TAUNTON, MASS.

WANT—Late Model phonos, pin games, consoles, slots and old 12, 16 or 20 record Rock-Olas.
Write stating prices, etc. RUBBO NOVELTY COMPANY, 369 ELLIS STREET, SAN FRANCISCO, CALIF.

WANT—Any quantity of Genco’s Bocco’s, Capt. Kids and Argentines. State condition and price.
R & Y NOVELTIES, 131 CLINTON AVENUE, NEWARK 2, N. J. Tel. Market 3-6105.

WANT—all types of 30 wire Wall Boxes and Adapters; Mills and Jennings Free Play Slots, Free
Play Games; Arcade Machines; Scales; Complete tone arm assembly for Wurlitzer 600 or 750.
ST. THOMAS COIN SALES, LTD., ST. THOMAS, ONTARIO, CAN.

WANT—Penny Arcade Games. Mail your list. Also want Mills Original SF-1, 2 and 3 Reel
Discs. Must be Originals. MILTON BRAUN, R.P. 3, BOX 428, SAVANNAH, GA.
Tel. 5-5432.

WANT—Solovox, perfect condition. State all details. FREDERICK W. GOEBEL, 30 PARK AVE.,
MAYWOOD, N. J.

WANT—all types of arcade equipment and late pins. Send list stating price and condition of
machines. A.B.C. COIN MACHINE EXCHANGE, 2475 CLYBURN AV., CHICAGO, ILL. Tel.: Diversey 7778.

WANT—Old Genco or Chicago Coin Games. No legs—No Glasses. Need not be in working order.
SMHERE AMUSEMENT CO., 88 MAIN ST., POUGHKEEPSIE, N. Y.

WANT—Bally High Hands; Keeny Super Bells combination 56 and Bally Big Tops Fruit Reels only.
Will buy fifty 41 & 71 Counter Models Wurlitzer and also Rock-Ola Counter Models. PITTS-
BURGH COIN MACHINE EXCHANGE, 2203 FIFTH AVE., PITTSBURGH 19, PA. Tel.: Grant 3715.

WANT—Buckley Twin 12 or 24 mechanisms. Advise quantity, price and condition. M. LUBER, 503
W. 41st STREET, NEW YORK, N. Y.

WANT—Quantity of 1941 Autoscopes with reels and stands. Must be World’s Fair Model 5 type.
Write, wire, phone how many you have and lowest price acceptable. MONARCH COIN MACHINE CO.,
1545 N. FAIRFIELD AVE., CHICAGO 22, ILL. Tel.: ARmitage 1434.

WANT—500 Pin Games. LEWIS COIN MACHINE SERVICE, 3924 W. CHICAGO AVE., CHICAGO, ILL.
Tel.: Belmont 7005.

WANT—Mills Three Bells and Mills Four Bells. M. A. POLLARD CO., 725 LARKIN ST., SAN
FRANCISCO 9, CALIF. Tel. Ordway 3069.
WANT

WANT—Peanut, Ball Gum Machines; Music Machines; Counter Games of all types. Any coin operated machine. What have you? Highest prices paid. A-1 MUSIC CO., 2026 MARKET ST., PHIL. PA. Tel.: LO 7-2155.

WANT—Keeney 4 Way Super Bells; Keeney Twins comb. F.P.—F.O.; Mills Three Bells; Mills Fo Bells; Sally Club Bells comb. F.P.—F.O.; High Hands comb. F.P.—F.O. and other types of la consoles. Want only good machines, NO JUNK. Advise quantity, guaranteed condition and best price. Write or wire now. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRAN 3, CALIF. Tel.: 6Hlock 1750.

WANT—100 Chicago Coin 1940 Home Runs. State price and condition. DURSELL NOVELTY CO., 17 ARCH ST., NEW BRITAIN, CONN. Tel.: 5154-W.

WANT—Marvel Manufacturing Company needs at all times old Gottlieb and old Chicago Coin. You may feel free to send us your entire list. We will submit our highest prices. MARVEL MANUFACTURING CO., 2847 FULLERTON AVE., CHICAGO 47, ILL.

WANT—Will pay best prices for old Chicago Coin games, also old Gottlieb games, irrespective of quantities. Send us your complete list. MID-STATE CO., 2569 MILWAUKEE AVE., CHICAGO 47, ILL.

WANT—Cigarette and Music equipment; Wurlitzer Hideaways, 24’s or what have you. G1. best price and clear description in your first letter. WAARA MUSIC CO., 501 ROBINSON ST., LOS ANGELES 26, CALIF. Tel. EX 6263.

WANT—Liberty F.R. $8.; Cigarette $5.; Sparks Champion F.R. $8.; Sparks Mercury, American B and Marvels $5.; Aces, Imps, Cubs and Davaal $13.; Vest Pockets $25.; Columbus $15.; Co Vest Pockets, Yankee, Wings, Pookereno. Send list and details. ARCO NOVELTY CO., 809 WEST MADISON ST., CHICAGO, ILL. Tel.: Hay 3695.

FOR SALE

FOR SALE—Specials: 2 ’41 Galloping Dominoes; 6 Rollems; 4 1941 Lucky Stars; 4 Club Bell 4 Mills 4 Bells; 2 Lucky Lucreas 5-284. Make an offer. ISLAND DISTRIBUTING CO., 2502 - 59th ST., GALVESTON, TEXAS. Tel: 4924.

FOR SALE—Keeney Air Raiders; 2 Keeney Air Craft Guns; 2 Keeney Submarine Guns, all in condition. Best cash offer will be accepted. MAYOR UTILITIES CO., ESCANABA, MICH. Tel.: Esc 2367.

FOR SALE—Phone Bargains: Seeburg Envoy R.C.; Seeburg $200 Victory Model; Wurlitzer No Request Phone List. New Phonograph Casters 2” Hard Rubber Wheels 3/4” thick, with retaining Sockets, fit any phone, lots of 100 sets $5 per Set, Sample Set $1. Hi-Grade Rebuilt Slots. All styles & coin denominations. COLEMAN NOVELTY CO., 1025 FIFTH AVE ROCKFORD, I1L. Tel.: M. 1332.

FOR SALE—All will Trade for Panorams or other equipment & Ball Free Play Exhibit Landslaid $45.; Target Skill $40.; Snap The Jap $37.50; Legionnaire $89.50; Snappy ‘41 $69.50; Line $30.; Blondie $37.; Cadillac $37.; Moto. Sky Fighter $125.; Exhibit Champion Punching $50.; Moto. Reels, Chaplins, Westerns & Comedies $8 ea. 1/3 dep., balance C.O.D., F.O.B. AMUSEMENT ARCADE, 419 - 9th St. N.W., WASHINGTON, D. C. Tel.: Executive 9537.

FOR SALE—Marines At Play $89.50; O’Boy $25.50; Polo $29.50; Sporty $39.50; Twin 6 $47 Fox Hunt $34.50; Foreign Colors $94.50; Zanziber $29.50; Belway $69.50; Duke Ranch $48.50; Surf Queen (write); Undertas Raider $299.50; Sally Rapid Fire $95.50; Midget Ball $76.50; Monicker $75.50; Speedway $25; Victory $89.50; 5-10-20¢ $109. 1/3 deposits with order, bal. C.O.D. f.o.b. York, Pa. ESKOW VENDING CO., 310 W. MARKET ST., YORK, Tel. 2026.


FOR SALE—Mills Brown Fronts $5 $140.; 10¢ $155.; 25¢ $175.; Mills Blue Fronts $5 $125.; Mills Bonus $5 $150.; 10¢ $175.; Melon Bells $5 $120.; Jennings Silver Moons $5 $150.; $155.; 25¢ $176.; 4 Star 10¢ $100.; 25¢ $130. All machines in excellent condition. 40 have been in storage for two years. FRANK J. KOLAR, 1806 ELWOOD AVE., SOUTH BEND 16, INI Tel.: 3-8492.

FOR SALE—5 new original crate Champion Hockey Games (write); Mills 5¢ 10¢ 25¢ Slots, read ditioned good working order; Wurlitzer 24 record Victory Cabb; 12 record Wurl.; 12 record Wurl. in good working order, ready for location. We are making delivery on the new Jennins slots. 5¢ 10¢ 25¢ machines. The new Jennings Challenger 5¢ & 25¢ play in one cabt. with light up symbols is a good buy at $545. One Federal tax for two machines, in one cabt. War or Wire. EASTERN DISTRIBUTING CO., 730 - 9th ST., N.W., WASHINGTON, D. C. Tel.: Republic 2396.
FOR SALE—The "Beverator," America's finest portable refrigerator, is tops to hold a location. Holds and serves at $30. 90 day satisfaction. Send for Circular. P. K. SALES CO., 6th & HYATT AVE., CAMBRIDGE, OHIO.

FOR SALE—Arcade Equipment. Lost Lease and must sell. Make offer all or any part. Bally Defender; Chicken Sam Con.; Keeney Submarine; Bally Torpedo; Exhibit Ride-A-Bike; Shoot Your Way To Tokio. All perfect condition. GENTRY MUSIC & SALES CO., ALAMOGORDO, N. MEX.

FOR SALE—50k Seeburg Chrome Boxes, 20 and 24 record $15. ea.; 50 old style Buckeye Boxes $5. ea.; 6 Seeburg 30 wire Boxes $7.50 ea. SOUTHERN MUSIC DISTRIBUTING CO., 503 W. CENTRAL AVE., ORLANDO, FLA.

FOR SALE—Riley Week Four Wurlitzer INDIANAPOLIS, Broadcast America's "Wurlitzer ABC #6SC7 1 See. 58-1619. Show 12 Twin Shoot 2 Old Seeburg Jafco See. CLASSIFIED Monicker Victory Zig 1 Buckley L AVE., Rockola 500 Deposit, your Deck FOR tubes FOR more $75.; $10. E.S.R.C. Tel. FOR each MACHINE Do FOR EXbrook Topic Cover a 24's SALE—9800 E.S.R.C. Tel: Immediate The 24's SALE—9800 SALES—9800 SALES—9800 Brown FIFTH SALE—Solovue SALE—Reconditioned Seeburg Wall-o-Matic Wireless Boxes $28.50; 3 wire boxes $24.50; Rockola reconditioned Bar Boxes 5 wire $19.50; Wall Boxes, late $15.; Buckeye Chrome 16, 20, 24's Wall Boxes $22.50; Keeney Wall Boxes, late $6. Other types available. Write or call your needs. E. T. MAPE, 1701 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel.: Drexel 5351.

FOR SALE—Solovue Lamps $2. ea.; #5SCV Metal Tube $900.00, minimum order 12 tubes. 1/5 Deposit, balance C.O.D. GEORGE PIONEER COMPANY, 713 SPRINGFIELD AVE., NEWARK, N. J.


FOR SALE—Postage Stamp Vending Machine Folders 39c per 1000, when ordered in multiples of 25,000. New low price. THE TRANSCOMER, 2124 FIFTH AVE., PITTSBURGH 19, PA. Tel.: Atlantic 0682.

FOR SALE—Hi Hat $79.50; Zig Zag $69.50; Velvet $59.50; Big Time $.55.; Crystal $45.45.; On Deck $.45.; Dixie $42.95.; Playmate $.35.; Scoop $.25.; Victor $.75.; Sport Special $109.50.; Ten Strikes $109.50.; 5g Wall-o-Matics $41.00.; Seeb. 20-wire $10.; Buckley late style $20.; Old style, refurbished $15.; 12 Keeney Boxes, no locks, as is $30.; 1 Fiben Mechan., complete with cabt., needs little repair $100.; Texas Leager $49.50.; Rapid Fire $35. 1/3 down. E. & R. SALES CO., 813 COLLEGE AVE. N.E., GRAND RAPIDS, MICH. Tel.: 6-1908.


FOR SALE—Niles Panorama A-1 with 2 Films & Reel Assembly, Extra Lamps & Tubes $500. Cover Girl Panorama $500.00; Ump $34.50; Playmate $35.50; Mets $25.00. Optional frame & accessories. 1/3 Deposit, balance C.O.D. FREDDIE'S, P. O. BOX 1115, DECatur, ILL. Tel. 4967.

FOR SALE—Rumber Ringer, small—enamel—large; Coin Chutes; Plunger Tips; Sprays; Rebound Rubbers; Suction Cups Steel Balls (all sizes); Cleaner Fluid; Casters; Locks and Motors. Do you need hard to get coin machine parts? *Write-Wire or Phone for complete list. COIN MACHINE SERVICE CO., 2307 NO. WESTERN AVE., CHICAGO, ILL. Tel.: Humbolt 3476.


MUSICAL SERVICE, 607 S. BROAD ST., PHILA. 47, PA. Tel. PE 5-1960.

FOR SALE—Bally new, used two weeks "Victory Specials" Free Play One Balls, original crates, a real bargain (write); 1 Thorobred $35.; 1 Pinnacle $35.; 2 Trophy Clubs $200. ea.; 141 Derbies $225. ea.; 1 Blue Grass $115. All reconditioned and refurbished. 1/3 with order. Immediate shipment. THE R. F. Vogt DISTRIBUTORS, MILNER HOTEL BLDI., SALT LAKE CITY, UT. Tel: 5-0461.
FOR SALE—Bargains: Bally Rapid Fire $135.; Evans Play Ball $135.; Western Baseball $110.; Keene Skill Time C.P. $115.; Super Bell Comb. $275.; Bally Hi Hand Comb. $175.; Big Top F.P. $110.; Roll-ette Jr. C.P. $110.; One Two Three C.P. $95.; new Tables for Immediate Delivery. Write: MATTIE VIRGIN CO., INC., 564 W. DOUGLAS, WICHITA 12, KANSAS.

FOR SALE—We can make immediate shipment of our famous exclusive new Flaskitte casters for your phonos. Trust each phone on your route to a new set of these fine casters. Will not scratch hardwood floors. Price only $1.50 per set of 4 casters complete with steel sockets.

L. HERMAN & COMPANY, 112-114 N. W. FIRST STREET, EVANSVILLE 8, IND. Tel.: 5-2734.

FOR SALE—2 Keeny Submarine Guns, clean painting, work order $115. ea. FUNKLAND, INC., 740 GRANBY ST., NORFOLK, VA.


FOR SALE—Universal Amplifiers, Standard model fits Wurlitzer, Rock-Ola, Seeburg, Mills $54.50; Deluxe Model Fits Wurlitzer, Rock-Ola, Mills and Seeburg Models. Extra volume, superb tone $69.50. HASTINGS DISTRIBUTING COMPANY, 2014 WEST VIET STREET, MILWAUKEE 5, WISC.

FOR SALE—$25.00 and up Mills, Jennings, Watling Slots in 5-10-25c A-L operating condition; 5 Ball Free Plays; 1-ball P. G. games Mills Panorama $325. Send for list. MITCHELL NOVELTY CO., 1629 WEST MICHIGAN ST., MILWAUKEE 4, WISC. Tel.: Mitchell 3254.


FOR SALE—Special! We need the room. One Balls: 5 '41 Derby $135. ea.; 3 Club Trophy $175.; 5 Balls: 4 Anabel $27.50 ea.; 2 Super Charger $27.50 ea.; 2 Brite Spot $25. ea.; 5 Lot-O-Fun $65. ea.; 1 Keep 'Em Flying $115. Consoles: 10 Buckley Track Odds DDJP $495. ea. and others. C & M SPECIALTY CO., 525 CAMP ST., NEW ORLEANS 13, LA. Tel: Canal 5167.

FOR SALE—Make offer. 2 D. D. Track Odds, Clean, Perfect. Ready for location. VALLEY VENDING CO., 101 BRADDOCK AVE., TURTLE CREEK, PA. Tel.: Valley 9946.

FOR SALE—Special—A few very slightly used One Balls of the very latest type—cannot be told from new and are so good looking. Also Fairmounts, Tuf Kings, Jockey Clubs, Long Acres, etc., thoroughly reconditioned at special low prices. Write for prices and complete information. MULLINIX AMUSEMENT CO., 1516 BULL ST., SAVANNAH, GA.

FOR SALE—780E $595.; 850E $695.; 750 $650.; 800 $625.; 500 $395.; Big Hit (used) write; Goalee (used) $325.; Smiley (new) $24.75; Windmill Jr. (new) $24.75. 1/3 Certified Deposit. Immediate delivery. State shipping instructions with order. R & S SALES CO., 3rd & BUTLER ST., MARIETTA, OHIO.

FOR SALE—DuGrenier, Rowe, National and Uneedapak cigarette and candy machines, all models, under market prices. All in good working condition, ready for location. Also all other coin equipment. Uneedapak parts. WANT—Will buy anything. Send us your list. MACK H. POSTEL, 6750 NORTH ASHLAND AVE., CHICAGO 26, ILL.

FOR SALE—2 Photomats (4x28) $500. ea.; 1 Photomaton (3x50) $500.; 1 Sky Fighter $175.; 26 lbs. Roovers Name Plate Tote $1.15 per lb.; 12 Rolls 1¼ x 1000’ Direx Positive Paper $140. Dating. WANT—Amusement .22 Shorts. Will pay highest prices. Peerless Vending MACHINE CO., 220 W. 42nd St., NEW YORK 18, N. Y.

FOR SALE—We have them in stock. Contact us for your Hirsh Red Balls for state of Florida. Best money maker out today. Trouble free. Immediate delivery. Make us cash offer on any new or used pin tables you need. MURRELL AMUSEMENT CO., 1058 S. FLA. AVE., LAKELAND, FLA.

FOR SALE—100 Phonographs for sale. Any model Wurlitzer, Seeburg or Rock-Ola phonograph at $50. below top CASH BOX BLUE BOOK prices in this issue. These phonographs are in A-L shape, clean and ready for location. Also bar boxes, panorams, consoles, amusement games. Terms: 1/2 certified deposit with order, balance C.O.D. FRONTIER NOVELTY CO., 825 FINE AVE., NIAGARA FALLS, N. Y. Tel.: 2-4237.

FOR SALE—Keeny Bonus Bell quarter-nickel comb. for immediate delivery. Also straight nickels. These machines were ruled out in this territory-run just one week. Write or Call: Binghamton Amusement CO., INC., 190 MAIN ST., BINGHAMTON, N. Y. Tel.: 4-1700.

FOR SALE—We can supply your needs in new and used Slot equipment, both Jennings & Mills. Bargain clearance sale of all denominations in good, used slots. We are factory dealers for both Jennings and Bally mfgs. Write us your wants today. All merchandise ready for location. LES SALES CO., 1616 S. LAFAYETTE ST., FT. WAYNE, IND. Tel.: M-3737.

FOR SALE—1 Texas Leagger $25.; 1 World Series Baseball $50.; 20 brand new Smiley games in Original Cartons, Best Offer F.O.B. Mobile Takes them; 1 Kicker & Catcher $25.

DEEP SOUTH DISTRIBUTING CO., 364 S. WASHINGTON AVE., MOBILE, ALA. Tel. 2-4978.

FOR SALE—5 Panorams $395. ea.; 1 Hi-Tone R.C. $550; 1 Enamel $495.; 1 Wurlitzer 600 $425.; 1 Wurlitzer 500 $475.; 1 Skee Barrel Roll (Premier) $250.; 1 Total Roll (like new) $210.; 1 Wurlitzer Skeel Roll 14 ft. $195.; 6 Supreme Skee Ball $7 1/2 ft. $150. ea. MARCUS KLEIN, 577 - 10th AVE., N.Y.C.

FOR SALE— 600 Wurl. R.; 1 1940 Rock-Ola C.M.; 1 71 Wurl. C.M.; 1 700 Wurl.; 2 Mills Dance Masters. All machines are in perfect condition. Also several hundred sales boards.

X-CEL NOVELTY CO., 5240 N. 11th ST., PHILA. 41, PA. Tel. MI. 4-2684.

FOR SALE—150 Pin Games; 50 Victrolas all makes. Equipment in A-1 shape. Will ship anywhere in the U.S.A. If interested send list of what you need and price willing to pay. MAC'S SPECIALTY CO., 260 CHAPEL BLVD., NEW HAVEN, CONN. Tel. 6-3824.

FOR SALE—Wurlitzers 800; 700; 750; 600; 500; 616 Plain & Lite-Up. Seebergs 9800 ES; 8800 ESRC; 8200; Casinos; Vogue's; Gems. All machines in A-1 condition, ready for location. Write for prices stating type and quantity desired. NOONAN AMUSEMENT CO., 270 WEST FORDHAM ROAD, BRONX, N. Y. Tel. Fordham 4-2144.

FOR SALE—1 Mills S; Brown Front; 1 Mills 10q Brown Front; 1 Mills 5q Blue Front 3-5 Payout. All machines very clean and in working order. 1/2 down, balance C.O.D. MAINE COIN MACHINE CO., 351 FOREST AVE., PORTLAND, MAINE. Tel. Portland 2-3542.


FOR SALE—Wurl. 24 in. 1/2 marble glow finish $365.; 1 Seeberg 12 Records with 5-10-25 Coin Slot $325.; Mills Glitter Gold 1 & $60.; 1 Periscope $70.; 1 pin game Gerry Go Round $29.50. Note — Send us 1/2 deposit and we pay the freight. ACE AMUSEMENT SALES & SERVICE, 27 STROUD ST., WILMINGTON 21, DELA.

FOR SALE—What am I offered for Brown Keeney Anti-Aircraft with Screen; Bally Alley; Goosenek 25g Machine, needs some repairs; Pinballis; Oh Johnny; Majors '41; Target Skill; Bowling Alley; Hold Over; Sporty; Victory; Nippy; Comb. Faces Reels, reconditioned. 
O. T. WEAVER, 1332 ARKANSAS AVE., PITTSBURGH 16, PA. Tel. Le 3643.

FOR SALE—Well equipped Arcade. Machines are in perfect condition and many refurbished. Complete with large Studio and Photomaton, Neon Outside Sign, "Spartank", Inside Neon Signs, Cash Register, Safe, etc. About 60 pieces. Please write for complete list if interested. CARL J. SPEIS CO., 208 MAIN ST., EVANSVILLE, IND. Tel. 2-5872.


Punch Bag $50.; Bally Attention $35.; All American $40.; Wurl. 500K Vict. $425.; Seeburg, Colonel ESRC $460.; Regal $395. OSLHEIN DISTRIBUTING CO., 1102 BROADWAY, ALBANY, N. Y. Tel. 5-0228.

FOR SALE—All reconditioned, perfect working order, price created, 3 Club Trophies $235. ea.; 3 '41 Derbies $260. ea.; 1 Pilimco $300.; 1 Thorobred $345.; 1 Blue Grass $1350.; 1 Record Time $125.; 1 Turk King $125.; 1 Skylark $125.; 1 Grand National $70.; 1 Grand Stand $60.; 3 Pace Makers $50. ea.; 1 Mills Owl, practically new $50. This equipment all first class in every respect with 1/2 with order, immediate shipment, balance C.O.D. THE R. F. YOST DISTRIBUTORS, MILLER HOTEL BLDG., SALT LAKE CITY, UTAH. Tel. 5-0461.

FOR SALE—5 Ball F.P.'s.; 1 Ball F.P. & F.O.; Consoles P.O. and combination — slot. All guaranteed perfect. Send for list. New equipment — Bally's complete line, also Evans, Jennings, Mills.


FOR SALE—floor samples Genco Total Rolls (write); Sun Ray F.P. Consoles $135.; Silver Mill F.P. Console $120.; Fast Line F.P. Console $99.50; Big Top F.P. Console $120.; Big Game F.P. Console $99.50. 1/3 cash due order, balance C.O.D. AUTOMATIC GAMES CO., 288 W. PICO BLVD., LOS ANGELES, CALIF. Tel. Republic 2-3732.

FOR SALE—Your Packard Distributor for South Ga. & North Fla. offers the new hideaway model 400 $450.; No. 10000 out of this world speaker $159.50; No. 900 speaker $49.91; No. 800 speaker $36.95; No. 700 speaker $21.95; Pin-Mor Wall Boxes $35.95. Plastic cable 27¢; Reg. cable 22¢; Adaptors, write. MUTUAL DISTRIBUTING CO., INC., 508 DELWOOD AVE., JACKSONVILLE, FLA. Tel. 7-0129.

FOR SALE—5¢-10¢25¢ Rel-A-Tops 3-5. All three with Safe Stands $265.; 5¢ Jennings Red Front 3-5 $82.50; 10¢ Blue Front, knee action 2-5 $128.; 25¢ Brown Front 3-5 $135.; 25¢ Melon Bell $135.; 5-10 Cigarrolla $85.; 1¢ Penny Pack $5. WABASH SPECIALTY CO., WABASH ROAD, CELINA, OHIO.
FOR SALE

FOR SALE-Arizona $185.; Big Hit (write); Brazil $175.; Catalina $100.; Flat Top $200.; South Seas $240.; Stage Door Canteen $240.; Suspense $260.; brand new Smiley 20.; Goatee $435. REDD MUSIC CO., 146 CENTRAL AVE., LAUREL, MISS. Tel: 1742 J


FOR Wurlitzer 500X $475.; Anabel $27.50.; On Deck $32.50.; A.B.T. Guns, late $22.50.; Stands $6.50.; Chrome V.P. $59.; perfect Marvels used two weeks $32.50.; Safe Stand Front and Back Door $47.50. PORTER ENTERPRISES, BOX 6037, W. ASHEVILLE, N. C. Tel: 2975 R

FOR Sale-2 Exhibit Races A-1 condition $175. ea. SEATTLE COIN MACHINE CO., 3225-27 WESTERN AVE., SEATTLE, WASHINGTON. Tel: Ga. 8833

FOR Sale-1 Anti-Aircraft, new paint job, ready for location $60.; 1 Texas $50.; 1 Liberty $150.; 1 Exhibit Short Stop, large plastic bumpers $30.; 1 Sink The Jap $45.; 1 Home Run of 42 $66.; 1 Yanks $80.; All $ Free Play and ready for location. Deposit please.

NICA MUSIC CO., 315 S. AUSTIN ST., SAN MARCOS, TEXAS. Tel: 551

FOR Wurlitzer 850's $750.; 750 $700.; 800 $700.; 500 $450.; 600X $450.; 24 $300.; Kley cabinet and adapter twin 412's $200. mechanisms cleaned and adjusted, all cabinets refinished. TAYLOR AMUSEMENT CO., BRUNSWICK, GA. Tel: 911

FOR Sale-2 Rock-Ola 12 Record Free Play; 1 Wurl. 616 Free Play; 1 Wurl. 412 Free Play (no coin chute) $450.; for the lot 1 Skee Ball 9 ft. $100.; 1 Faces Races 25s $150.; 1 Evans Roulette Sr. $250.; 1 7-11 Mills Duce with stand $150.; 1 Rock-Ola Super Cabinet only $50. 1/3 deposit with order. GEORGE MURDOCH & ASSOCIATES, 1797 UPTON ST., SAN FRANCISCO, CALIF. Tel: Prospect 2974

FOR Sale-40 Units of Wired Music, also Wurlitzer 412 & 616 Amplifiers. ROZIES VENDING SERVICE, 1800 SOHOMA ST., VALLEJO, CALIF. Tel: 3-5179

FOR Sale-Barrage $45.; Legionnaire $65.; Line-Up $45.; Dixie $50.; Lite-A-Card $45.; New Champ $69.50. All A-1 clean. WANT - HOME Run '42; Bowlaway; Horoscope; Western Deluxe Baseball. GEORGE BROTHERS, 145 E. HILTON AVE., YOUNGSTOWN 5, OHIO. Tel: 2-3174

FOR SALE-Make me an offer for all or any part. 20 Packard Pla-Mor Boxes; Arcade Three Way Strenght Test; Keeney Submarine; Exhibit Bicycle; Five Smiley; Three A.B.T. Target Skills; Two Poison The Rat; One Kill The Jap; Three Holly Grapplers; one Fikes Peak. SIDNEY W. Block, 1801 CATALINA AVE., CINCINNATI, OHIO Tel: Melrose 8661

FOR Sale-Bally Victory Derbys, serial numbers above 5000, in original crates (write). NORTHWEST SALES CO., 3144 ELLIOTT AVE., SEATTLE 99, WASHINGTON.


FOR SALE-Mills Zephyr Phonograph, clean $65.; Wurlitzer 600R $425.; Faces Reels 55 P.O. No Rolls $55.; Watling DJF 5g Gooseneck $35. 1/3 Deposit. BARNES MUSIC CO., 1561 BROAD ST., SELMA, ALA. Tel. 1895.


FOR Sale-1 950 Wurlitzer $755.; 6 8800 Seeburg $500. ea.; 4 850 Wurlitzers $625. ea.; 2 Rapid Fire Guns $100. ea.; 1 Venus $45.; 2 Majors 41 $40. ea.; 1 League Leader $25.; 1 Home Run 42 $98.; 1 Monicker $85.; 1 Commander $45. All machines in guaranteed working order. CHECKER AMUSEMENT CO., 753 6th AVE., HUNTINGTON, W. VA.

FOR SALE-Brand, new Columbus Bells, double jack-pot 1946 models $145., five or more $137.50 ea., interchangible 1-5-10-25s play; A.B.T. Challengers new $85., lots of 50 $60. ea.; new Pace Slots, 5g $222.50, 10¢ $222.50, 25¢ $312.50; Northwestern Deluxe $19.75. Model 39 $11.80, Model 33 $9.95, ready for delivery. RAKE COIN MACHINE EXCHANGE, 609 SPRING GARDEN ST., PHILA. 23, PA. Tel. Lombard 2676.
FOR SALE-R.O. Spectrovox & Playmaster $400.; R.O. 20 selection hideaways with Buckley Adapter $200.; R.O. 12 Record 32 volt $100.; 61 Wurl. Counter Model $149.50; Micro Switches (combination red & green) for R.O. phonos $1.25 ea.; coils for R.O. Adapters 50c ea.; 3 wire rubber covered cable 5¢ per ft.; R.O. Steppers & Rectifiers A.C. (write); 30 wire Seeburg & Wurlitzer Boxes (write); Solenoid coils for Buckley Adapters 75¢ ea.; Solenoid Coils for R.O. Adapters 50c ea.; Universal Bar Brackets (polished aluminum) $4. ea.

SILVER AUTOMATIC MUSIC CO., 1302 WESTERN AVE., SOUTH BEND, IND. Tel. 4-0461.

FOR SALE-New 2 wire Zip Cord 250 ft. coils $4.75; Maple Skeeballs 3½" 66¢ ea., 82¢ per 100; 2½" 60¢ ea., 56¢ per 100; 2½" 50¢ ea., 46¢ per 100. BLOCK MARBLE CO., 1425 N. BROAD ST., PHILA. 22, PA.

FOR SALE-250 Wurlitzer, clean $700. ea.; 2750E Wurlitzer, clean $850. ea.; 1 780E Wurlitzer, clean $675. WARMICK MUSIC CO., INC., 1710 HUNTINGTON AVE., NEWPORT NEWS, VA. Tel. 71-701.

FOR SALE-35 Slot Machines; Mills, Pace, Jennings, Watling; 100 Penny, Nickel Counter Machines, Marvins, Sparks. LEGEND AMUSEMENT CO., GENERAL DELIVERY, MOBILE, ALA.

FOR SALE-I Chrome Columbia 50-10c-25c Conversion $50.; 1 Keeney Submarine Gun $50.; 1 Shoot Your Way To Tokio Gun $50. HOUGEN SPECIALTY CO., 391 BASALT ST., IDAHO FALLS, IDAHO.

FOR SALE-Mills Escalators, Chrome, Blue Front & Brown Front 5-10-25 $125. ea.; Face Blue Front or Deluxe 5-10-25 $75. ea.; Columbus, New 5-10-25 $145. ea.; Wurlitzer Phonos. 500 Keyboard $395.; 400 Rotaries $350.; 61 Counter Models $150.; Bally Draw Ball; Exhibits Fast Ball; Challenger $65.; Dynamite; Spellbound. LEHIGH SPECIALTY CO., 1407 W. MONT-GOMERY AVE., PHILA. 21, PA. Tel. Poplar 6-3239.

FOR SALE-For best prices on all types of salesboards, both new salesboards and plain headboards in all sizes. Write: A. N. S. COMPANY, 312 CARROLL ST., ELMIRA, N. Y.

FOR SALE-Route consisting of 23 machines. Price $1,500. This includes stock of records. Average net income $210. per week. List of equipment: 1 new Rock-Ola model 1422; Seeburgs: 2 8800; 1 Regal; 1 Vogue; 1 Crown; Mills: 1 Empress; 1 Throne; Rock-Ola: 2 Standards; 1 Monarch: Wurlitzers: 1 Victory; 5 500; 2 24; 1 Model 50; 2 616 Revamped. 1 No. 71 including stand. Direct all inquiries to GREENVIEW ELECTRIC, 1500 W. FULLERTON AVE., CHICAGO, ILL. Tel: Diversey 2316.

FOR SALE-O.E. Manda Bulbs, give "tops" all quality service; Lumilines, clear or frosted, 24 to carton, write: Big Bulbs G.E. Manda, 7½" up to 75 Watt, 120 to carton, write: New, genuine, only reliable G.E. Manda (#1489) Gun Bulbs. Write for Special Price. ARCADE BULB CO., 56 W. 25th ST., N.Y. N. Y. Tel.: Watkins 9-7490.


FOR SALE-Crystal Pickups. Immediate delivery of Astatic Crystal Pickups. No. L-22 A or B-2 $5.00 each, $35.00 per dozen. HARRY MARCUS COMPANY, 816 WEST ERIE STREET, CHICAGO 22, ILL.

FOR SALE-250 All Steel Frame Hand Trucks, solid rubber large balloon tires, 2.75 by 10 inch roller bearings. All models and sizes. Pamphlets Free. After 10 days trial if not satisfied, all money refunded. CHARLES PITTE & COMPANY, 79 REESE ST., NEW BEDFORD, MASS. Tel.: 2-3474.

FOR SALE-25¢ Extraordinary 3-5 K.A. $15.5.; 5¢ Columbus $37.50.; 2 Mills LoBoy Scales $38. ea.; 2 1½ Dukes ea. 1; 1½ Cherry Bell 3-10 K.A. $110.; 1 1½¢ Brown Front K.A. 3-5 $275.; 1 1¾ Silver Moon 3-5 $275.; Mills 1½ Left Targets $8. STANLEY FISHBAUGH, CELINA, OHIO.


FOR SALE-For Best Prices on New and Used Coin Machines, Sales Boards, Candy and Merchandise Deals write STEWART NOVELTY CO., 1361 SO. MAIN ST., SALT LAKE CITY, UTAH.


FOR SALE-Bargain! Genuine leather cigarette cases with a transparent covered picture frame. Make ideal prizes for salesboards, etc. Each case comes individually boxed. Nationally advertised at $1. While they last at 36¢ ea. in gross lots. Send $1. for sample. BYRON NOVELTY CO., 2045 IRVING PARK, CHICAGO, ILL.
FOR SALE—2 Complete Wurlitzer Twin 12 remote installations; 1 Seeburg Mayfair with Wall Boxes; Invasion; Knockout; 4 Aces; Midway; Keep 'Em Flying; Tall Gunner. Make us an offer on all or part. PASTIME AMUSEMENT CO., 214 JONES ST., DAYTON, OHIO. Tel. HE. 5086.

FOR SALE—Wurlitzer 700 $675.; 7500 $725.; 850 $750.; 950 $775.; 61 Counter Model $175.; Rock-Ola Deluxe $425. All reconditioned ready for location. H. M. BRANSON DISTRIBUTING CO., 615 S. 2nd St., LOUISVILLE 1, KY. Tel.: Wabash 1501.

FOR SALE—Victory Special Free Play Floor Sample and Victory Derby One Ball Cash, Floor Sample (write); Ballly Grandstand, Grand National, reconditioned $60. Jumbo Parade late 5¢ $125.; Pace Saratoga P.O. $90. RAINBOW DISTRIBUTING CO., 1475 SOUTH MAIN ST., SALT LAKE CITY, UTAH. Tel. 74823.

FOR SALE—Route for sale. Route of 18 late models (Wurlitzer) located in Anderson County, S. C. Write or Wire or Phone RALPH ALEXANDER, SENeca, S. C.

FOR SALE—5 Walnut Cabinet Singing Tower Model 201, A condition $300. ea.; 50 late model Rock-Ola 5¢ Wall Boxes $10. ea.; 50 AMI Push Button 5¢ Wall Boxes 24¢ wire, completely overhauled. AUTOMATIC MUSIC CO., 251 MUTUAL HOME BLDG., DAYTON 2, OHIO. Tel AD 7763.

FOR SALE—Deluxe Western Baseballs in fine condition $119.50 ea. 1/3 deposit, bal. C.O.D. GEORGE MUSIC CO., 2502 6th St. S.W., CANTON, OHIO. Tel.: 33958.

FOR SALE—12 Gold Award Columbia (large Cig. Reel) perfect $65. ea.; 2 8800 Seeburg ESRC $850. ea.; 1 Jumbo Parade Free Play $100. E. R. MUSIC CO., 110 SIXTH ST., MONROE, LA. Tel.: 3792.


FOR SALE—5000 used Phonograph Records, Popular, Hillbilly, Race & Sacred. Nothing over four months old. First come, first served. KIRBY AMUSEMENT CO., 1148 CENTER ST., BOWLING GREEN, KY. Tel.: 290.


FOR SALE—1 Sport King, factory reconditioned $175.; 1 Ray's Track, factory reconditioned $90.; 50-100 Reels, factory reconditioned $100. ea.; Slightly used Mills 1948 Vest Pockets but in A-1 condition (write). OWL MINE MACHINERY CO., 26 BRIGHTON AVE., BOSTON 34, MASS. Tel. ALGonquin 3216.

FOR SALE—1 9800 ES, clean and ready for location $600.; 2 Classics $425. ea.; 2 Light-up 616, factory job $275. ea. For good, used equipment, try us once and you'll try us again. GENESEE SALES & SERVICE CO., 91 MILLER ST., ROCHESTER 5, N. Y. Tel.: Stone 6699.

FOR SALE—Consoles: 3 5¢ Jennings Silvermoon CP $125. ea.; 3 5¢ Jennings Silvermoon FP $125. ea.; 2 Jennings Bobtail CP $125.; 1 5¢ Wurlitzer Big Game CP $125.; 1 5¢ Wurlitzer Big Game FP $100.; 1 5¢ Mills Jumbo Parade late CP $125.; 1 5¢ Mills Jumbo Parade Convertible $150.; 1 Exhibit Shoot Moon CP $75. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE 10, IN.

FOR SALE—Direct Positive photo outfit, 2½x2½ camera, complete with cabinet, some supplies and operating instructions. Not coin operated. Price $250. or write for sample picture and more information. ENGSTROM & SON, 221 SOUTH PINE ST., GRAND ISLAND, NEBR.

FOR SALE—3 Rally Hi-Hands comb. $174.50 ea.; 2 Big Tops F.P. $109.50 ea.; 4 Silver Moons F.P. $99.50 ea.; 2 Big Reels with Matics $184.50 ea.; 1 Reels Reel Jr. P.O. $74.50; 1 Mills Four Bells $304.50. All machines are very clean and cabinets excellent. 1/3 Deposit, Balance C.O.D. Also 2 Jumbo Parades F.P. $104.50 ea. CAMERA BROTHERS AMUSEMENTS, 598-600 HAYES ST., HAZLETON, PA. Tel.: 3945.


FOR SALE—Genco Total Roll, make offer; Mills Blue Front 25¢ perfect $215. CHESAPEAKE VENDING SERVICE, 2200 E. NORTH AVE., BALTIMORE, MD.

FOR SALE—Home Run '42 $67.50; Zig-Zag $49.50; Ten Spot $39.50; 2 Air Force $49.50 ea.; Bowlaway $49.50; 2 Star Attractions $42.50 ea.; Monicker $57.50; Southpaw $59.50; Gun Club $104.50; 2 Play Bells $22.50; All America $97.50. RELIABLE COIN MACHINE CO., 192 WINDSOR ST., HARTFORD, CONN. Tel. 6-5833.

FOR SALE—Chicago Coin Goales, clean, A-1 condition and shipped in original crates (write). Terms: 1/3 Deposit, Balance C.O.D. HALL BROS. SALES CO., 1817 - 4TH AVE., JASPER, ALA. Tel.: 760.
FOR SALE—Scientific Batting Practice (used) $99.50; Bally Undersea Raider (used) $274.60; PKK Skee Barrel Roll (used) $269.60; 616 Rock-Ola $185.—used machines all in good condition. NATIONAL NOVELTY CO., 183 MERRICK RD., MERRICK, N. Y.

FOR SALE—All machines just off location, 1 #850 Wurl $695; 1 #7502 $695; 2 #800 $395 ea.; 2 #500 Keyboard $445 ea.; 2 #616 $225 ea.; 2 #4 '41 Galloping Domino Jackpot Model $225. ea.; 1 5 # Mills Futurity $95.; 2 5 # Brown Fronts $125. ea.; 2 5 # Melon Balls $110. ea.; 3 5 # Mills Chrome Rebuilt $135. ea.; 2 5 # Mills Copper Chrome, rebuilt $135. ea.; 1 50c Emerald Chrome #475401, like new $95.; 1 Photomat, semi-automatic $250. BRANTLEY'S MUSIC CO., R.F.D. #2, POCONOMO CITY, MD. Tel.: 102 W 1.

FOR SALE—Ball Club Bells; 50-104-256 Mills Jumbo Parades; Silver Moons. We also have 100 late Pignames. Write, wire or phone. PITTSBURGH COIN MACHINE EXCHANGE, 2203 FIFTH AVE., PITTSBURGH 19, PA. Tel.: Grant 3715.

FOR SALE—New Columbus Peanut and Ball Gum Vendors in stock for limited delivery. Write for models and prices. Also parts in any quantity for all Columbus Machines. Write—Wire—Phone SILENT SALES SYSTEM, 635 F St., N.W., WASHINGTON 4, D. C. Tel. DI 0500.

FOR SALE—1 Wall Box Model 450 Wurl. $15.; 1 Wall Box 123 Wurl. $15.; 4 5 # Bar Box M. 331 $5. ea.; 1 Step Receiver M. 135 $20.; 1 Music Transmit. M. 306 $15.; 4 5 # Wall Boxes M. 100 30-wire $5. ea.; 2 5 # Wall Boxes M. 320 2-wire $5. ea.; new Seeburg Bar Brackets for 3-wire Wall Boxes $5. ea. MORRIS DISTRIBUTING CO., 130, 1698 MENTOR AVE., MENTOR, OHIO. Tel.: 5-5561.

FOR SALE—Seeburg Parachute Ray Guns $95. ea.; old style Buckley Wall Boxes $5.30 ea.; 30 wire used cable 100 ft.; used Buckley Twin 12 Adapters $25; 618-600 Wurlitzer Speaker $15. WOLVERINE ENTERTAINERS, INC., 88 NEWBERRY ST., PONTIAC, MICH. Tel.: 28851.


FOR SALE—3 Big Three $75. ea.; all types of Pins, Slots, Arcade, Gum Ball Machines, Stamp Machines; "50" counter games $6. ea. in lots of 10; 3 750M $850. ea.; 3 8800 Hi-Tones $850. ea.—Toggles; Commandos; etc. If it's coin operated, we'll sell it or buy it. AUTOMATIC MUSIC CO., 88 MONTGOMERY ST., PATWUCKET, R. I. Tel.: Blackstone 1605.


FOR SALE—Attention Operators: 16 Consoles: Face Twin Reels 5-10q; Saratogas 5q; Reels 5q; Jennings Past Times 5q; Silver Moons 5q; Silver Moons 10q. Write for prices. ALBERT M. MURPHY, 417 S. MAPLE ST., NOKOMIS, ILL. Tel.: 117.

FOR SALE—Wurlitzer Model 51 completely remodeled with leatherette cabinets, look like new $159.50 ea.; 1 automatic piano, small midget type manufactured by Western Electric with 25 rolls of music with 10 songs to a roll, very good for arcade or replacement for organ $199.50. M.A.Z.'S MUSIC, 810 - 31 ST., UNION CITY, N. J. Tel.: Un. 3-4271.

FOR SALE—Wurlitzer 600 Rotary cabinet only $100.; 1 Wurlitzer Motor $12.50. WANT—Wurlitzer 24 Hidden Mechanisms with original Wurlitzer 24 Amplifier and Speakers, Volume Control and Record Cancel. No broken or missing parts. State price and condition in first letter. Also want 30 wire cable "new". GEORGE LIND MUSIC CO., 1710 50. 58 ST., OMAHA 6, NEBR. Tel.: Glendale 4997.


FOR SALE—Keeney Super Bells, very clean mechanically, mechanically perfect $229.50. 1/3 Deposit with order, Balance, C.O.D. AUTOMATIC SALES & SERVICE CO., 8 W. OLIVER ST., BALTIMORE 1, MD. Tel.: Lexington 6387.


FOR SALE—Penny Table Inserters for cigarette machine Operators. Latest model, fastest inserter on market today. Write for information: 15 machines 25¢ each, vends razor blades or stamps $9.95 ea.; 10 Rowe 6 column cigarette machines 20¢ comb. $24.95 ea.; 1 Watling Scale $50.; 5 Advance 1 7 5¢ Candy Venders $14. ea.; 6 heavy Steel Double Safes for slots, F.O.B. Phila. $25. ea. 1/5 dep with order. A-1 MUSIC CO., 2026 MARKET ST., PHILADELPHIA 5, PA. Tel.: L.U. 2-2155.

FOR SALE—Scientific Batting Practice, good $80.; Slap The Jap, perfect $80.; Route for Sale, good $30,000. Some new, some old. Good Take. BASSETT MUSIC CO., MATHews, VA. Tel. 93.

FOR SALE—Big Hits cannot be sold from new (write); Yanks $95.50; Exhibit Vischin' $95.50; Mills latest West Pocker Mills cannot be sold from new $95.50; Mills safe box stands $17.50 like new, 2 weeks old, 2ƒ Face Comets $49.50 ea. RUGINIS NOVELTY CO., 320 E. SEVENTH ST., COLUMBUS, OH. Tel.: 31.

FOR SALE—2 Grotechmen Metal Typers, late model, used $225; 1 Grotechmen Metal Typer, old type $175. All machines cleaned and ready for location, including about 4,000 tokens. AUSTIN PHONOGRAPH CO., 108 EAST 6th ST., AUSTIN, TEX.

FOR SALE—Cover Girl $175; Owl $55; Gun Club, $45; Stage Door Canteen $135; Flat Top $175; Marines at Play $70; Invasion $55; Jeep $70; American Beauty $70; Blondie $25; Oklahoma $175; Streamliner $175; Our Aces $50; Laura $175; Santa Fe $175; Grand Canyon $175; Wagon Wheels $175; Gobs $75; Paratrooper $75; Seven Up $45; Arizona $175. 1/3 with order, balance C.O.D. WICHITA NOVELTY CO., 704-A SCOTT ST., WICHITA FALLS, TEX. Tel.: 2-4531.

FOR SALE—5 Mills Original 5¢ Blue Fronts like new, 1 Melon Bell, 1 Bonus Bell $145. ea., perfect A-I shape and appearance, each buy in country; QF 5¢ $110. like new; Jumbo Parades FF 5¢ late model $75; Bob Tail FF $80; Keeney Kentucky 5¢ 7 coin band $89.50; Floor samples Big Hit and Surf Queens, write; Landslide $39.50; Majors '41 $49.50; Monicker $75; Target Skill $35; ABC Bowling $49.50; Play Ball $35. GENERAL COIN MACHINE CO., 227 N. 10th ST., PHILADELPHIA, PA. Tel.: 1-VA 2-4378.

FOR SALE—1 Photomatic Serial No. FB38, recently overhauled at Mutoscope, excellent condition. For a real buy at $900. EASTERN SALES CO., 1824 E. MAIN ST., ROCHESTER 9, N.Y. Tel. Culver 5273.

FOR SALE—Rock-Ola Imperial in steel cabinet Buckley Adapter $225.50; Standard Rock-Ola $374.50; Seeburg Regal in steel cabinet with wireless equipment $298.50; Victory's $74.50; Foreign Colors $69.50; Dude Ranch $34.50; Bally King Pins skee ball $175; Battling Practice $89.50; Click $49.50; Zombie $79.50; Score-A-Line $34.50; Spot Pool $95.50. All above machines in excellent condition. WANTED—Wurlitzer 130 Adapter, 120 Wall Boxes, 145 Stepper; Selecto-Set key assembly for Seeburg Regal and Gem phonos. AMERICAN AMUSEMENT CO., 100 DANE-FORTH ST., SYRACUSE, N.Y. Tel.: 5-4445.

FOR SALE—Brand new LoBoy 19 weighing scales; 1¢ nut and candy vendors; 5¢ bulk nut machines and the famous VENDO automatic (non-electric) Changemaker which delivers nickels from dimes and quarters. Send for free literature. R. H. DAIRY CO., 6925 W. ROOSEVELT RD., OAK PARK, ILL.

FOR SALE—Mail us your bid on the following Arcade Equipment in its entirety, if it is within reason. We notify you to mail us a deposit and shipment will be made C.O.D. for balance: 6 Shoot to Tokyo; 2 Keene Airway Raider; Sky Fighters, early; 1 Bally Bull; 5 Chicken San conversion; 3 Mills Punching Bags; 1 Evans Ten Strike; 1 Texas Leaguer; 1 Bumper Bowling; 2 Cupid Wheels; 2 Rainbow Pencil Venders 1 Aviation Striker. GENERAL DISTRIBUTING CO., 2812 MAIN ST., DALLAS 1, TEX. Tel.: Riverside 8048.

FOR SALE—3 Pre-Flight Trailers—floor samples. Guaranteed to be in perfect mechanical condition and appearance like new. Sacrifice for $500. each complete with Pannoramas. AMERICAN DISTRIBUTING CO., INC., 2034 COMMERCe ST., DALLAS, TEXAS. Tel. Riverside 1526.
FOR SALE—Special August Sale. Write for our latest list of coin machines for sale. REGENT VENDING MACHINES, LTD., 779-781 BAY ST., OTTAWA, ONT., CANADA. Tel.: 2-0801.

FOR SALE—Selling out 10 used penny and nickel coin slots 50¢ ea.; 1 Bangway (autoscope) needs repainting $125., worth more; 1 Atlas Baseball $150.; 10 assorted pingpases $25. ea.; 1 Rapid Fire $50.; 2 Bandwagons $45. ea.; 1 Cross Line $60.; 1 22 ft. Mangels Shooting Gallery Duck Pond & Metal Walls $2500.; 1 Double Track (Ganou) $50.; 1 Grip Machine $15.; 1 Shock machine $10. PALACE PENNY ARCADE, OLD ORCHARD BEACH, MAINE. Tel. Old Orchard 613.

FOR SALE—For the fastest moving salesboards and jar tickets, write GALENITE NOVELTY CO., 520 E. SAMPLE ST., SOUTH BEND 18, IN.

FOR SALE—2 Converters 32V D.C. to 115V A.C. Size 100VA. and 2.7 A. Also 32 V. Wur. Motor. WANT-115V. D.C. Motor for Wurlitzer or a set of two for Rock-Ola. Also Converter large enough to run Amplifier 115V D.C. to 115 V. A.C. DIXIE MUSIC CO., CROSS CITY, FLA. Tel. 2984.


FOR SALE-Music Route. 35 Machines on location in Detroit 1 Seeburg 9800; 15 Vogues; 14 Wurlitzer 600's; 5 500's. Route and machines are clean. $20,000. Cash. PATTERSON MUSIC CO., 7678 JACKSON ST., DEARBORN, MICH. Tel. AT. 2020.


FOR SALE—4 Mills Studio Phonographs; 3 Mills Throne of Music; 12 Mills V 12 Cigarette Machines. Best offer takes them. ARCHBOLD CIGARETTE AND MUSIC SERVICE, 106 VINE ST., ARCHBOLD, OHIO. Tel. 348.

FOR SALE—New Champ $82.50.; Paratroop $175.; Pinalco, like new $350.; Jumba Parade 5¢ combo., very clean, perfect $200.; Roll'em, good $100.; Saratoga, Sr. $100.; 10¢ Brown Front $175.; 5¢ Original Chrome $250., many others. Jennings distributors. WICKWARE AMUSEMENT CO., PITTSBURGH, KAN. Tel. 2670.

FOR SALE—Candy-Machine Operators: 5¢ cellophane bags of candy, 4 different kinds, 24 per box 75¢ per box; 5¢ Wintergreen rolls, 20 per box 65¢ per box. LOUIS ANDREUZZI, 566 SEYBERT ST., HAZLETON, PA.

FOR SALE—41 Derbys; Pinalco; Club Trophies; Dark Horses; Record Times; Sport Specials. Make offer. GAYER CO., 993 - 3rd, SAN BERNARDINO, CALIF. Tel.: 324-04.


FOR SALE—All good looking Machines, good working condition. Five Balls—1 Zip Zog $60.; 1 Gun Club $60.; 1 Sink The Japs $40. Consoles—Jumbo Parade Payout $125.; 1 Big Game F.P. $110.; 1 Ball-Contest $85. CAPITOL AMUSEMENT CO., 4 BARR ST., MONTPELIER, VT. Tel.: 826-W.

FOR SALE—Evans Super Bomber; Chester Pollard Foot Ball; Shoot The Chutes; Texas Leaguer; Pikes Peak; Zoom (1p) Mills Punching Bag; Shoot A Line Ray Gun. Will sell all or part to Best Offer. Machines all clean and ready to go. WANT — Can use one Surf Champs F.O. Ping-pong. CLARENCE ANDREWS, 530 DANE PL., SANTA FE, N. MEX. Tel. 2258-J.


FOR SALE—Wurlitzer 616 (lite-up) $199.50.; Seeburg Royale $210.; Batting Practice $60.; Lite Leagues $375.; Bally Defender $110.; Rapid Fire $79.50.; DuCrenier Model Machine $27.50. CATAARAT AMUSEMENT CO., 2612 HIGHLAND AV., NIAGARA FALLS, N. Y. Tel. 8582.


FOR SALE—3 Mills Express Music Machines; 2 Mills Thrones; 24 Wurlitzers; 3 616 Wurlitzers revamped; 1 Seeburg Gen; 2 Rock-Ola Standards; 1 Wurlitzer No. 800 Keyboard plus all kinds of Seeburg Boxes and Resale Equipement. Skee Ball Alleys. G. W. AMUSEMENT CO., 17 GROVE AVE., WOODBRIDGE, N. J. Tel. WO-8-0827.

FOR SALE—10 Buckley Bases, Lite-Up models $10. ea.; 2 brand new Kleo-Fly Parts cleaning machines at 20% discount; 1 Big Hit, used 2 weeks and 1 Surf Queen, used 3 weeks (write). JOHN R. MCGEE, P.O. BOX 75, BUFFALO, TEXAS. Tel. 16.

FOR SALE—1940 Rock-Ola Master Rockolite $375.; Bally Sky Battle $125.; Chicken Sams $85.; Vest Pockets; Green $25.; Chrome $35. KINGSTON NOVELTY CO., P. O. BOX 253, KINGSTON, N. Y. Tel. 4156-W.
FOR SALE—Pins. Thoroughly reconditioned and ready for location. We have every make. ARIZONA SALES CO., 1030 GRAND AVE., PHOENIX, ARIZONA. Tel. 43521.

FOR SALE—Wurlitzers; Seeburgs and Rock-Olas. Just off locations. All in good working condition. Make offer. MAESTRO MUSIC, INC. 41 S0. 5th AVE., TUCSON, ARIZONA. Tel. 4114.

FOR SALE—Mills Empress $325.; Rock-Ola 12 Marble Glow $169.50; Wurlitzer 616 Light Up $226. Send 1/3 deposit. FRANK GUERRINI, BURNHAM, PA. Tel. 5726.

FOR SALE—Consoles—Keesey Super Bell (comb.) $225.; Bally High Hand (comb.) $195.; Pace Reels (comb.) $149.50; Watling Big Games F.P. $99.50; Jenn. Fast Time P.O. $79.50; Club Bell $195.; Paces Races, Br. Cab. $149.50. OHIO SPECIALTY CO., 539 S. 2nd, LOUISVILLE, KY. Tel. WA. 2465.

FOR SALE—Mutoscope Drive Mobile $235.; Supreme Rocket Buster $125.; Chicago Coin Hockey $179.50; Liberator $89.50; Pinballs; Phonographs; Sales Boards; Records. ACE MUSIC CO., 416 BROAD, NASHVILLE, TENN. Tel. S-3320.

FOR SALE—Now delivering New Machines. Gottlieb Superliner & Gripers; Chicago Coin Spellbound & Goalees; Rock-Ola Phonograph of Tomorrow. H. E. VENDING & SALES CO., 1205-07 DOUGLAS, OMAHA, NEBR. Tel. AF 1121.

FOR SALE—42-60 Rev. $400.; 42-500 Rev. $415.; 42-616 Rev. $325.; 5c Blue Fronts $110.; 5¢ Brown Fronts $125. Lots of other equipment. CORMENY SALES CO., RICHMOND, KY. Tel. 705.


FOR SALE—1 Wurlitzer Skee Ball; 1 King Pin; 1 Novelty Merchantman; 2 Shoot The Bull; 1 Shoot The Jap; 2 Rapid Fire; 1 Skylark F.O.; 1 Roll 'em; 13 Spark; 37 Mercuries; 21 Mercury Deluxe; 2 Zephyrs; 17 Penny Packs; 4 Marvels; 3 Taverns; 1 Tilt-Toe-Toe. Best offer Takes All! STANLEY AMUSEMENT CO., 1534 COMMERCE ST., TACOMA, WASH. Tel. MAIN 3731.

FOR SALE—Page Console 5¢ Play $200.; 7 Way Callie Detroiter $200.; Mills Chrome 5¢ Play $175.; Paco Races Latest Model 30 Pay Jackpot $200. 1/3 with order. DONALD FIELDING CO., 4356 ST. LAURENT BLVD., MONTREAL, QUE., CAN. Tel. Lancaster 6482.


FOR SALE—616 Wurlitzer $230.; Gun Club $70.; Bosco $86.50; Sky Ray $65.; Air Raider $170.; 10¢ Mills Blue Front $130. All ready for location. WEST COAST AMUSEMENT CO., 107 S. WILLOW AVE., TAMPA 6, FLA. Tel. H-4242.

FOR SALE—4 8800 E.S. Seeburgs, good condition $475. ea.; 2 Rock-Ola Super $475. ea.; 1 Keesey Fortune, cash and free play $135. SHEARER NOVELTY CO., 505 CHARLTON ROAD, ROMA, GA. Tel. 7222.

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NOTICE—We are organized for the best interest of the Coin Machine Operators of Los Angeles County. We will welcome any correspondence from any association in the country, ASSOCIATED OPERATORS OF LOS ANGELES COUNTY, INC., 1351 W. WASHINGTON BLVD., LOS ANGELES 7, CALIF.

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NOTICE—Write for our list of True Value Buys. Slots, Pines, Consoles, Music, Arcade. LEADER SALES CO., 131-133 FIFTH ST., READING, PA.

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